

Rajshthani Sammelan's
Ladhidevi Ramdhar Maheshari Night College of Commerce

RSET Campus, Sundar Nagar, S.V. Road, Malad (W), Mumbai - 40068

Department of Commerce (Programme Outcome)

Sr. No.	Programme	Programme Outcome	Programme Outcome
1	Bachelor of Commerce	PO1	Acquire the knowledge of accounting fundamentals, finance, marketing, human resource management, taxation, business laws and international business to the solution of accounting & management problems.
		PO2	Identify and formulate know-how on socio – economic problems to arrive at substantiated conclusions using principles and theories of commerce and accounting.
		PO3	Modern tool usage: Create, select, and apply appropriate techniques, resources, and modern statistical tools & software.
		PO4	Apply reasoning informed by the contextual knowledge to assess societal, health, safety, legal and cultural issues and the consequent responsibilities relevant to the professional accounting practice and management practice.
		PO5	Understand the impact of the professional accounting and management solutions in societal and environmental contexts, and demonstrate the knowledge of and need for sustainable development.
		PO6	Apply ethical principles and commit to professional ethics and responsibilities and norms of the accounting and commerce practices.
		PO7	Function effectively as an individual, and as a member or leader in teams, and in multidisciplinary settings to accomplish finance and management practices.
		PO8	Communicate effectively with the accounting professional & IT community and with society at large.
		PO9	Demonstrate knowledge and understanding of management & commercial principles and apply these to one's own work, as a member and leader in a team. Manage project in multidisciplinary environments.
		PO10	Recognize the need for and have the preparation and ability to engage in independent and life – long learning in the broadest context of technological change.



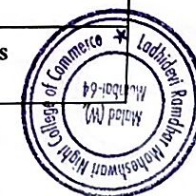
Department of Commerce (Programme Specific Outcome)			
Sr. No.	Programme	Programme Specific Outcome	Programme Specific Outcome
1	Bachelor of Commerce	PSO1	Demonstrate progressive knowledge of accounting, finance, marketing, human resource management, taxation, business laws and international business. Students will demonstrate progressive affective domain development of values, the role of accounting in society and business.
		PSO2	Develop accounting career skills applying both quantitative and qualitative knowledge to their future careers in Commerce.
		PSO3	Develop proficiency with the ability to engage in competitive exams like CA, CS, ICWA and other courses.
Department of Commerce (Course Outcome)			
Sr. No.	Course	Course Outcome	Course Outcome
FYBCOM SEM 1			
1	Commerce-I	CO 1	Acquire necessary knowledge, skills and attitude for the development of the self and the nation.
		CO 2	Understand business and its environment.
		CO 3	Appreciate the role of business in society.
2	Foundation Course	CO 1	Urban-rural disparities in access to health and education and fundamental rights.
		CO 2	Gain an overview of significant soft skills required for addressing competition in market for jobs or starting own business or other career choices.
3	EVS	CO 1	Recognize the physical, chemical, and biological components of the earth's systems and how they function.
		CO 2	Appreciate the ethical, cross-cultural, and historical context of environmental issues and the links between human and natural systems.
		CO 3	Critically examine all sides of environmental issues and apply understanding from science, law, history, and policy to create informed opinions about how to interact with the environment both personally and socially.



4	Accountancy and Financial Management	CO 1	Get familiarized about final accounts of a manufacturer.
		CO 2	Understand the concepts of revenue and capital.
		CO 3	Become aware about scope and limitations of AS 1, AS 2 and AS 9.
5	Business Economics	CO 1	Explain the functions of market and prices as allocative mechanisms and working of the market.
		CO 2	Apply the concept of equilibrium to both microeconomics and macroeconomics.
		CO 3	Identify key macroeconomic indicators and measures of economic changes, growth, and development.
		CO 4	Identify and discuss the key concepts underlying comparative advantages.
6	Business Communication	CO 1	After successful completion of the course the learners should be able to enhance listening, speaking, reading and writing skills to meet the challenges of the world.
7	Mathematical techniques	CO 1	Organize, present and interpret statistical data, both numerically and graphically.
		CO 2	Compute measures of central tendencies and measures of dispersion for given data sets.
		CO 3	Compute probabilities and conditional probabilities in appropriate ways.
		CO 4	Make decision based on situation with and without risk using decision theory.
		CO 5	Compute Probability distribution, expectation and variance of a random variable.
FYBCOM SEM II			
1	Commerce-I	CO 1	Articulate the nature of service and service process.
		CO 2	Explain the basic concepts and theories of service management.
		CO 3	Identify the broad basic elements of managing service design, delivery and performance.



		CO 4	Apply the knowledge of service management to analyse the daily operation of common service organizations.
2	Foundation Course	CO 1	Identify and understand the issues related to Human rights of the marginalized, ecology and science and technology
		CO 2	Demonstrate creative thinking skills by time management, using team work and leadership skills.
3	EVS	CO 1	Reflect critically about their roles and identities as citizens, consumers and environmental actors in a complex, interconnected world. The knowledge will Impress on their minds the need to practice eco-friendly living and aim for sustainable development.
		CO 2	Create in students a better comprehension of the environment and environmental problems like waste management, population explosion, deforestation, global warming, energy crisis, water pollution, etc
		CO 3	Understand and calculate HDI, WHI, as well as carbon footprints which will be welcoming sign for better and sustainable environmental development.
4	Accountancy and Financial Management	CO 1	Get familiarized about conversion method (single entry to double entry)
		CO 2	Understand the concepts of consignment Accounting, Branch Accounting and Fire Insurance Claim.
5	Business Economics	CO 1	Identify and explain major types and causes of market failures.
		CO 2	Discuss the application of marginal analysis and its practicability.
		CO 3	Explain the significance of benefit/cost analysis.
		CO 4	Explain the contribution of economics to the analysis of non-market social issues.
6	Business Communication	CO 1	After successful completion of the course the learners should be able to enhance listening, speaking, reading and writing skills to meet the challenges of the world.
	Mathematical techniques	CO 1	Demonstrate algebraic facility with algebraic topics including linear, quadratic, exponential, logarithmic, and trigonometric functions.
		CO 2	Compute derivative of functions of one variable and demonstrate its applications in Economics.
		CO 3	Solve simple and compound interest problems.
		CO 4	Determine the current worth and future worth of a sum of money or stream of cash flow given a specified rate of return and its applications.



7	Statistical Techniques-II	CO 1	Compute and interpret linear bivariate coefficient of correlation.
		CO 2	Perform regression analysis, interpret the relation between regression coefficients and coefficient of correlation.
		CO 3	Determine trend in time series data by using linear regression trend analysis for forecasting, account for seasonal effect using decomposition and describe smoothing techniques models like moving average.
		CO 4	Demonstrate knowledge and understanding of index number theory and methods.
		CO4	Demonstrate knowledge and understanding of index number theory and methods.
		CO 5	Solve basic problems involving binomial, Poisson and normal probability distributions.
SYBCOM SEM III			
8	Advertising 1	CO 1	Learners will be oriented towards the practical aspects and techniques of advertising.
		CO 2	it analyses working of Ad Agency.
9	Commerce-III	CO 1	The learners will become aware about conceptual knowledge and evolution of management.
		CO 2	The learners will be familiarized with the function in management.
10	Business Economics	CO 1	Understand why household, business, government and global behavior determine the aggregate demand for goods and services
		CO 2	Understand why the behavior of businesses and the rest of the world determine the aggregate supply of goods and services
		CO 3	Understand how aggregate demand and aggregate supply interact to drive a free market economy
		CO 4	Understand the implications of interference in a market economy, including government policy
		CO 5	Understand the basics of national income accounting



11	Accountancy and Financial Management	CO 1	Familiarizes the learners about accounting of Partnership Final accounts.
		CO 2	Enables the learners to understand the concepts of Piecemeal Distribution of cash.
		CO 3	Makes the learners aware about scope and implications of sale/conversion of Partnership into Limited company.
		CO 4	Enables them to know about various accountings such as Amalgamation of Partnership Firm.
12	Management Accounting	CO 1	Enables the learners to understand analysis and interpretation of Financial statement
		CO 2	Enables them to understand the concepts of Ratio analysis.
13	Business Law 1	CO 1	To understand the relevance of Business law to individuals and businesses and the role of law in an economic, political and social context.
		CO 2	To emphasize the legal basics of Contracts as fundamental instruments of enabling business.
		CO 3	The learner will be able to understand the clauses and exceptions of various acts.
		CO 4	The learner will be able to draft and become conscious while using various negotiable instruments like cheque or bills of exchange.
14	Foundation Course III	CO 1	The learner will be able to understand the importance of RTI act and PIL, procedure to file such grievances.
		CO 2	Develop scientific temper towards technology and its use in every day life.
		CO 3	Appreciate the importance of developing a scientific temper towards Technology and its use in everyday life. Most important they will be able to understand the superstitions and myths associated in daily life.
		CO 4	The learner will be able to understand the importance of RTI act and PIL, procedure to file such grievances.



13	Business Law 2	CO 2	The learner will get an insight into the structure and process of Company Law and he will get acquainted with the emerging trends in Corporate Act.
		CO 3	The learner will get basic exposure to Intellectual Property Rights - Content and Scope of different kinds of IPRs - Patents, Copyrights, Trade Secrets, etc.
14	Foundation Course 4	CO 1	Acquire ability to apply skills required to address competition in career choices.
		CO 2	Able to evaluate, synthesize and use information from different sources.
		CO 3	Able to articulate their thought on social issues.

TYBCOM SEM V

15	Cost Accounting	CO 1	It enables the learners to understand various concepts of Cost Accounting.
		CO 2	It enables them to understand various Costing techniques important for business decision making such as Labour Costing, Material costing, cost Sheet and Reconciliation.
16	Export Marketing	CO 1	Communicate effectively using basic international business vocabulary with specific emphasis on terms associated with international trade and import / export operations.
		CO 2	Identify major product decisions that are necessary for export markets in order to facilitate product adaptation to the markets in question.
		CO 3	Identify factors that indicate strong potential export markets in order to define market selection models or drive market selection systems.
17	Direct Tax	CO 1	To discuss fundamental concepts and definitions of terms in accordance with specific provisions contained in section 2 of Income tax Act, 1961
		CO 2	Apply provisions of Sec 5 of statute on computing the total income for various categories of residential status as well as sec 6 of the statute on determining the residential status for the respective Assessment year.
		CO 3	To Solve numerical on five heads of income in accordance with provisions contained in section 15 to 17, section 22 to 27, section 28 to 44, section 45 to 55, section 56 to 59
		CO 4	To identify the specific nature of incomes which enjoy exemptions by virtue of section 10 of Income tax Act, 1961
		CO 5	To identify the availability of various tax friendly deductions and privileges under the statute in accordance with Section 80 of Income tax Act, 1961



		CO 6	To discuss the conditions to be complied in computing net taxable income of individual
18	Marketing and Human Resource Management	CO 1	Learners will understand the contribution of marketing to the business enterprise.
		CO 2	They will develop awareness of the major bases for segmenting consumer business market.
		CO 3	They will understand the stages in the buyer decision process and completely outline the components of the marketing mix; identify how the firms marketing strategy and marketing mix must evolve and adapt to match consumer behavior and perceptions of the product (e.g. Classification of products and services, brand image, price and value), the stage in the product life cycle and the competitive environment; summarize the importance of measuring and managing return on marketing.
19	ECONOMICS	CO 1	The course deals with various aspects like Money Market, Capital Market, Banks and Globalization of the functioning of the economy in lucid but in depth so to help students in their understanding.
		CO 2	This has made learners to be familiar policies and programmers of the government, evaluating them and analyzing their effect of the economy.
		CO 3	This gives an opportunity to learners to think in right direction and contribute their inputs in taking the economy on the path of development.
20	Computers	CO 1	Design and develop simple database system, Relational database mode, ER model and distributed databases, and to write good queries using a standard query language called My SQL
		CO 2	Understand the broader perspective in the application of information technology and e-commerce.
21	Financial Accounting	CO 1	It familiarizes the learners about various Company accounting such as Amalgamation, AS 13, Buyback of shares (Sec 68) etc.
		CO 2	It enables the learners to understand the scope, provisions, terms and conditions for Internal Reconstruction, Buyback of shares, Investment accounting etc.
TYBCOM Sem VI			
15	Cost Accounting	CO 1	It enables them to understand the concept of Contract costing, Process costing, Non integrated cost system etc.
		CO 2	It enables them to understand various Costing techniques important for business decision making such as Marginal costing, Standard costing, Contract costing etc.



16	Export Marketing	CO 1	Identify major governmental and non-governmental sources of information and import/export assistance and apply that knowledge through development of marketing plans tied to global business activity and country-specific business conditions.
		CO 2	Aware of financial institute available for help from finance to guarantees
		CO 3	To calculate export pricing for various product by different techniques.
		CO 4	Apply various exports procedures and formalities to run an export business.
17	MHRM	CO 1	Analyze strategic human resource management within organizational settings.
		CO 2	Devise effective and concept of the high commitment workforce model.
		CO 3	Understand the changing conceptions of teamwork, organizational learning, cultural and psychological contracts.
		CO 4	Use conceptual frameworks to develop and enhance the role played by the HR department within an organization.
18	ECONOMICS-VI	CO 1	The course deals with various aspects of Foreign Exchange Market.
		CO 2	This has made learners to be familiars with international trade theories and policies of the government, evaluating them and analyzing their effect of the economy.
		CO 3	This gives an opportunity to learners to think in right direction and contribute their inputs in taking the economy on the path of development.
19	Indirect Taxes	CO 1	To apply the provisions of MVAT Act2002 in computation of VAT liability
		CO 2	To discuss upon the composition scheme applicable to small dealers
		CO 3	To apply the provisions of service tax rules in competing service tax liability in light of negative list and mega exemptions
		CO 4	To identify the procedures for registrations ,return filing and penalty provisions under MVAT Act2002 and service tax rules 1994



20	Computers	CO 1	Work with M S Excel right from basics to formulae, Tables, Templates and Printing of their work.
		CO 2	Gain theoretical and problem solving techniques.
21	Financial Accounting	CO 1	It enables the learners to understand the scope and provisions regarding liquidation of companies,accounting of under writing of shares, LLP etc.
		CO 2	To make learner understand about AS14: Amalgamation of companies and AS 11: Accounting of Foreign Exchange Transaction.

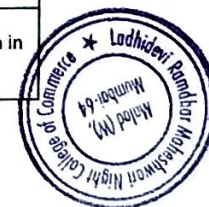


Rajshthani Sammelan's
Ladhidevi Ramdhar Maheshari Night College of Commerce

RSET Campus, Sundar Nagar, S.V. Road, Malad (W), Mumbai - 40068

Department of Commerce (Programme Outcome)

Department of Commerce (Programme Outcome)			
Sr. No.	Programme	Programme Outcome	Programme Outcome
1	Master of Commerce	PO1	1. Demonstrate comprehensive knowledge and understanding of Commerce, Management, finance, Taxation and technology for E-commerce.
		PO2	2. Develop an ability to express thoughts and ideas related to commerce, management and business effectively in writing and orally; Communicate with others using appropriate media; confidently share one's views and express herself/himself.
		PO3	3. Demonstrate skill to apply analytic thought to a body of knowledge; analyze and evaluate evidence, arguments, claims, beliefs on the basis of empirical evidence; identify relevant assumptions or implications; formulate coherent arguments; critically evaluate practices, policies and theories by following scientific approach to knowledge development in the field of Economics, finance, Business Ethics, CSR, HRM and financial systems.
		PO4	4. Demonstrate capacity to extrapolate from what one has learned during the Bachelor of Commerce Programme and apply their competencies to solve different kinds of non-familiar problems and apply one's learning to real life situations.
		PO5	5. Develop ability to evaluate the reliability and relevance of evidence in Commerce; analyze and synthesize commercial and technical data from a variety of sources; draw valid conclusions addressing opposing viewpoints with objectives to establish business, industry and enterprise.
		PO6	6. Create sense of inquiry and capability for asking relevant/appropriate questions, problematizing, synthesizing and articulating research methodology relevant to Commerce
		PO7	7. Integrate ability to work effectively and respectfully with diverse teams to work upon and resolve commerce, finance, costing and management related issues.
		PO8	8. Analyze, interpret and draw conclusions from quantitative/qualitative data; and critically evaluate ideas, evidence and experiences from an open-minded and reasoned perspective.
		PO9	9. Develop critical sensibility to lived experiences in Commerce, Management and finance, with self-awareness and reflexivity of both self and society.
		PO10	10. Build capability to use ICT in a variety of learning situations, demonstrate ability to access, evaluate, and use a variety of relevant information sources; and use appropriate software for analysis of enterprise and taxation related data.
		PO11	11. Develop ability to embrace moral/ethical values in conducting one's life, formulate a position/argument about an ethical issue from multiple perspectives, and use ethical practices in all works and professional life related to Commerce.
		PO12	12. Develop ability to acquire knowledge and skills that are necessary for participating in learning activities throughout life, through self-paced and self-directed learning aimed at personal development, meeting economic, social and cultural objectives, and adapting to changing trades and demands of work place through knowledge/skill development.
Department of Commerce (Programme Specific Outcome)			
Sr. No.	Programme	Programme Specific Outcome	Programme Specific Outcome
1	Master of Commerce	PSO1	Fostering students with the requisite advanced knowledge and skills in the field of accounting, management, finance, taxation and securities market.
		PSO2	Develop managerial skills and theoretical knowledge for managing business units with special focus on functional areas of business and management.
		PSO3	Enable learners to acquire advanced theoretical knowledge on research methods and techniques and also develop capabilities in the application of research in solving business related problems.



Sr. No.	Course	Course Outcomes	
MCOM SEM 1			
1	Advanced Cost Accounting	CO 1	To enable learner to understand making of various budgets.
		CO 2	To enable the learner to understand use and calculation of variance analysis.
2	Economics for Business Decisions	CO 1	Help learner to take decisions in diverse and different market situations.
		CO 2	To understand consumer Behaviour.
3	Strategic Management	CO 1	To provide information pertaining to business, corporate and global reforms.
		CO 2	To develop learning and analytical skills of the learners to enable them to solve cases and to provide strategic solutions.
4	Business Ethics and Corporate Social Responsibility	CO 1	To understand the foundations for the major ethical schools of thought and the ethical implications of business policies and decisions.
		CO 2	To understand the importance of different perspectives of CSR in the business world. The importance of making informed, practical judgements based upon knowledge of sound ethical principles and motivations.

MCOM SEM 2			
1	Corporate Finance	CO 1	To enable learner to calculate various ratios and importance of Ratio Analysis.
		CO 2	To make learner able to solve and understand Leverages, capital structure decisions
2	Macro Economics cocepts and Applications.	CO 1	To understand an overall working of the economy.
		CO 2	To know the working with external factors like foreign exchange.
3	E- commerce	CO 1	To provide an analytical framework to understand the emerging world of E-commerce
		CO 2	To make learner familiar with the current challenges and issues in E-commerce.
4	Research methodology for Business	CO 1	Clearly identify and analyse business problems and identify appropriate and effective ways to find solution to the problem.
		CO 2	Understand and apply the different types of research designs.
		CO 3	Formulate Proper research questions.
		CO 4	Analysed summerise key issues pertaining to research problem.

