# **Ghanshyamdas Saraf College**

Of Arts & Commerce Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai – 400064. A.Y. 2023 – 2024

# CERTIFICATE

This is to certify that Mr. HARSH AGARWAL, Roll no: 01, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and his project is entitled,

"Study on need of Financial Advisor for Mutual Fund Investors"
under my supervision.

I further certify that the entire work has been done by the learner under guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date: 30 - 3- 2024

External Examiner: Date:

Admatdag



### RSET'S

Ghanshyamdas saraf college of Arts and Commerce

Affiliated to the University of Mumbai

S.V. road, Malad west

Mumbai -400064

### CERTIFICATE

This is to certify that Mr. <u>Pratik Agarwal</u>. Roll no 02, has worked and duly completed his Project. Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of finance and her/his project is entitled, <u>"PERCEPTION"</u>

OF CLIENT TOWARDS SHARE TRADING & SALES PROMOTION AT Angel Broking." under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide: Lumburge

Date: 30.3.2024

Adhuntdesai

Principal:

External Examiner

3/11/24



# RSET'S

Ghanshyamdas saraf college of Arts and Commerce

Affiliated to the University Of Mumbai

S.V. road, malad west

Mumbai -400064

# CERTIFICATE

This is to certify that Mr. Yash Agarwal, Roll no: 04, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of finance \_\_\_ and her/his project is entitled, "PERCEPTION OF CLIENT TOWARDS SHARE TRADING & SALES PROMOTION AT MOTILAL OSWAL SECURITIES LTD." under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide:

Date: 30 - 3 - 2024

Ashwatder

Principal:



### RSET'S

Ghanshyamdas Saraf College of Arts and Commerce Affiliated to the University Of Mumbai S.V. road . Malad west Mumbai -400064

# CERTIFICATE

This is to certify that Mr. Varun Baheti , Roll no: 04, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of finance and his project is entitled, " A study on Role of Institutional and Small Investor in Indian Capital Market " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University. It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide:

Date: 30.3.2024

Date: 3 \u\24

# Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. SACHIN DINESH BANSAL, Roll no: 05, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "Comprehensive Study on defense companies in India " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Lumberge

Name & Signature of:

Project Guide:

Date: 30 .3.2024

External Examiner

Date: 3/4/24

Anhantidas



This is to certify that Mr. Himanshu Bhomia, roll no: 06, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of finance and his project is entitled, "PROJECT ON CAFE COFFEE DAY" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of: HIMANSHU BHOMIA

Project Guide: DR LIPI MUKERJEE

Date: 30-3-2024

External Examiner: Patri.

Date: 3/4/24

Principal: Dr. ASHWAT DESAI



# **Ghanshyamdas Saraf College**

Of Arts & Commerce Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai – 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. <u>PRYAKSHI BOHRA</u>, Roll no: <u>07</u>, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>FINANCE</u> and his project is entitled,

" Financial Planning Of Tata Motors " under my supervision.

I further certify that the entire work has been done by the learner under guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Lumberge

Project Guide:

Date: 30.3.2024

External Examiner: Date: 992010

Principal:

SEAL MAN SALES

**Ghanshyamdas Saraf College** 

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West) Mumbai

- 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr.VIKAS CHANDA, Roll no:08, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and her/his project is entitled, "Success story of Dmart" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date: 30-3-2024

External Examiner:

Date: 3/4/24

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# Ghanshyamdas Saraf College

Of Arts & Commerce Affiliated to University of Mumbai S.V. Road, Malad (West) Mumbai – 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Ms. Priyanka Harinath Chauhan, Roll no 09, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "Role and Responsibilities of Accounts and Tax Assistant" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date: 30. 3. 2024

External Examiner:

Data: 2/1/21

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This is to certify that Mr. /Ms. Cyrus Chettiar, Roll no: 10 has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled "Study of Investment Management at Zomato" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

Itis her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

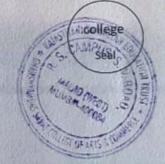
Project Guide:

Date: 30-3-2024

Principal:

External Examiner: 98 Pate.

Date: 3 4 24



# Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to the University of Mumbai S.V.Road,

Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. Monica Chiraboina , Roll no: 11 , has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "Study of Home Loans with specific reference to ICICI Bank" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: PRASAD · VIJAY · ANAREDY.

Project Guide: P.V. Branedy
Date: 30-03-24.

External Examiner:

Date: 3/4/2M

This is to certify that Ms. Khushi Chobdar, roll no:12, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "A study on Preferred Investment Avenues among Business owners with reference to Mumbai." under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date: 3/4/24

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Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. Shubham Bhimaram Choudhary, Roll no: 13, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and her project is entitled, "A Comparative Study On E-Banking Of ICICI And HDFG Bank " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of: PRASAD. VIJAY. ANAREDY.

Project Guide: P. V. Arrandy.

Date: 30-03-24

External Examiner: Plate!



This is to certify that Ms. Jash Doshi Roll no: 14, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, -Capital Market Reforms under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Of Prabad V. Averedy

Project Guide: P.V. Averedy

Date: 30-03-24 A

Principle:

Date: 3/4/2

This is to certify that Mr. /Ms. Aanchal Dubey , Roll no: 15\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance. and her/his project is entitled, "Study on financial problems faced by the start-up" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University. It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: CFP Prasad V. Anaredy

Project Guide: P.V. Dnewdy

Date: 30-03-24

External Examiner: Pattle.

Date: 3/4/20

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RAJASTHANI SAMMELAN'S Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai -400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. <u>DIVYANSHU DUBEY</u>, Roll no: 16\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of \_\_\_\_\_ and her/his project is entitled, " TAX PLANNING FOR SALARIED PERSON WITH RESPECT TO MUMBAL " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University. It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: CFP Brasad V.

Project Guide: P. V. Anaredy

Date:

30-03-24

Date: 3 14 124

Principal:

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# A.Y. 2023 – 2024 RAJASTHANI SAMMELAN'S

Ghanshyamdas Saraf College of Arts & Commerce

Affiliated to University of Mumbai S.V.Road, Malad (West)

Mumbai-400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. Rakeshpuri Goswami , Roll no:17, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, 

"Ratio analysis and interpretation of HDFC Bank" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: P. V. Arrendy

Project Guide: Principal: •

Date: 30 - 03 - 24

External Examiner:

Date: 3/4/24

This is to certify that Mr. /Ms. Kinjal Gulechha. Roll no: 18, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of \_\_\_\_Finance and her/his project is entitled, " Study on Investment Planning Among Working Women With respect to Mumbai "under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University. It is her/his own work and facts reported by her/his personal findings and investigations.

Project Guide: Probable Principal:

Project Guide: Principal:

Principal:

External Parallel Examiner:

Examiner:

Examiner:

Date:

# GHANSHYAMDAS SARAF COLLEGE OF ARTS AND COMMERCE AFFILIATED TO UNIVERSITY OF MUMBAI

SV ROAD MALAD (WEST) MUMBAI-400064

A.Y.2023-2024

# Certificate

This is to certify that Mr. KUSH JAIN roll no.19 has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and his project is entitled, "A STUDY ON INDIAN MONEY MARKET" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her/his personal findings and investigations.

Project Guide/Internal Examiner

(ASST. PROF. PRASAD ANAREDY)

· 1000-

PRINCIPAL DR. ASHWAT DESAI

3/11/24

College Seal

This is to certify that Ms. Raj Jain, Roll no: 20, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Behavioral Finance and his project is entitled, "A Study on Behavioral Finance" under my

Supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

CFP Prosad V. Anaredy

Project Guide f. V. Americky.

Date 02/04/24.

External Examiner

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai -

400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. Jayesh kadam, Roll no: 21\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of finance and her/his project is entitled, "fundamental Commerce in the subject of analysis of FMCG sector" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: CFP Prasad V.

Project Guide: P. V. Anarchy

Date: 30 - 3 - 24 . 4

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Principal:

External Examiner: Porte

Date: 3/4/24

Ghanshyamdas Saraf College Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. Kadri Shahnavaj Shamshuddin, Roll no:, has worked and

duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finanace and her/his project is entitled, "Saving and investment pattern among working women" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: CFP Prabael V

Project Guide: P. V. Hranchy

Date: 30-03-24

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Date: 30-03-24

External Examiner:

Date: 2/4/20

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### Ghanshyamdas Saraf College

Of Arts & Commerce Affiliated to University of Mumbai S.V. Road, Malad (West) Mumbai - 400064. A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. Nazmeen Riyaz Khan, Roll no: 23, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his Comparative Analysis of SBI and ICICI Bank project is entitled, " with customer satisfaction " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: CFP Prasad

Project Guide: P. V. Handy

External Examiner: 1

Muntdog



This is to certify that Ms. Dhruvika Kharwar, roll no:24, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "A study on personal financial planning." under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

CFP® Prasad Anaredy Project Guide: 8-72 Amendy
Date: 30-03-24

External Examiner:

Date: 3 4 24



This is to certify that Mr Yash Kothari, roll no: 25, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance, and his project is entitled, "A study on Credit Creation by the Commercial Banks." under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of: CFP Prostad V. Anaredy
Project Guide: f. V. Danaredy
Principal:

Date: 30-03-24

External Examiner: Palel

3 - 24

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. Shivam Harshvardhan Mangla, Roll no: 26, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Bachelor of Management Studies (BMS) and his project is entitled, "IMPACT OF FINANCIAL ADVISOR ON THE INVESTMENT BEHAVIOUR OF PEOPLE IN MUMBAI "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide: P.V. Anael
Date: 36-03-24

External Examiner:

Date:



This is to certify that Ms. Minal Dhurandhar Mhatre, roll no. 27 has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "Financial Analysis of Standard Chartered Bank" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: P. V. Varrand Date: 30-03-24-4

**External Examiner:** 

Date:

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This is to certify that Mr. /Ms. Aanchal Mishra. Roll no: 28\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his

Project is entitle, "Study on Education Loan in IDFC Bank". under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations. Name & Signature of: CFP Prosad V. Anonady,
Project guide: Prof. Prasad anardey

Date: 30-03-24

External Examiner:

Date:

Date:



# Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Ms. Bhagyashree Mishra, Roll no: 29, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>International Finance</u> and her project is entitled, " Prospects Of Carbon Taxation " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of: DY. LOKESH GUPTA.

Project Guide:

Date:

External Examiner:

Date:

Muratidas

Principal:

College Seal:

MALAD (WEST)

This is to certify that Mr. Shivnayak Mishra Roll no: 30 has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance specialization subject and his project is entitled, "STUDY OF ELSS, ULIPS AND SSY AS TAX SAVING OPTIONS" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her/his personal findings and investigations.

Name & Signature of Project Guide:

Date: 01 04 2024

Dr. LOKESH GUPTA.

Principal:

External Examiner:

Date:

College Seal



# RAJASTHANI SAMMELAN'S Ghanshyamdas Saraf College Of Arts & Commerce Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai – 400064.

# CERTIFICATE

A.Y. 2023 - 2024

This is to certify that Mr. Nimish Prabhakar Narwade, Roll no: 31, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of specialization subject and his project is entitled, "A Comparative study of Venture Capitals influence on Start-up Success" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

DY LOKESH GUPTA.

Project Guide:

Date:

Atherstder

Principal:

External Examiner:

Date:



RAJASTHANI SAMMELAN'S

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai – 400064.

A.Y. 2023 – 2024

### CERTIFICATE

This is to certify that Mr/Ms. Anjalee Nishad, roll no: 32, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance Management subject and her/his project is entitled, "Study on Senior Citizens Investment Plan "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Dr. LOKESH GUPTA.

Date:

Principal:

External Examiner

Date:



Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

	s to certify that Ms. Sanket Sabhashankar Pal, Ro	
Section 1	y of Commerce in the subject ofFINANCE	and her project is entitled,
"	Navigating The Forex Market	" under my supervision.
	er certify that the entire work has been done by the o part of it has been submitted previously for a rsity.	
It is he	er own work and facts reported by her personal findi	ngs and investigations.

Name & Signature of:

Project Guide: Dr. Lokesh Gupta

Date: 30/03/2024.

External Examiner: August

Admiddag

Principal:Dr.Ashwat Desai



# Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Ms. Shital Rajbahadur Pal, Roll no 34, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "Role of SEBI in Capital Market" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature

Dr. LOKESH QUPTA.

Project Guide:

Date:

Principal:

Inhurat dass

External Examiner

Date:

This is to certify that Ms. Mansi Santosh Pandey, roll no: 35, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and his project is entitled, "A Detailed study on investment preference among the investors in Mumbai" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide: Dr. Lokesh Gupta

Date:

External Examiner:

Principal: Dr. Ashwat Desai



This is to certify that Mr. Sahil Sanjay Rangre duly completed	Roll no:_36, has worked and
her/his Project Work for the degree of Bachelor of Faculty of	Management Studies under the
Commerce in the subject of Finance and his p	project is entitled, "
Importance Of Online Banking With Specific Reference under my supervision.  I further certify that the entire work has been done by the	
that no	
part of it has been submitted previously for any Degree of It is her/his own work and facts reported by her/his pers	
Name & Signature of:	
OKE.	Athuntdessy
Project Guide: DY LOKESH GUPTA	principle:
Project Guide: OT LOKESH GUPTA  Date: 0   04   2024 -	
External Examiner: Quality	SHAM SAMELAN SAMERAN CONTROL C
Date: 07	Salar Marian Con Con Control of C

#### Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Ms. <u>Ishita Rewatkar</u>, Roll no: 37, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Finanace</u> and her project is entitled,

"Impact of AI in Financial Sector (with reference to Personal Finance)" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of: Dr. LOKESHGUPTA

Project Guide:

Date:

External Examiner:

Date:

Adhuntdoog

**Ghanshyamdas Saraf College** 

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. \_\_PROSENJIT ROY \_\_, Roll no: \_38\_\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of \_\_Finance\_ and her/his project is entitled, "\_\_\_\_ A Study On Digital Payment Apps in INDIA under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Or LOKESH GUPTA.

Project Guide: Q

Date:

Athuntdoon

Principal:

External Examiner:

Date:

#### Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to the University of Mumbai S.V.Road,

Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. /Ms. SAKSHI SABOO, Roll no: 39, has worked and duly completed her/his

Internship-based Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and her Internship based project is entitled, "Internship with Nirmal Bang on Understanding Mutual Funds" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations during the course of her/his Internship in the <u>NIRMAL BANG</u>.

Name & Signature of:

Project Guide:

Date: m1/04/2024

External Examiner:

Date:

Admotdera



# RAJASTHANI SAMMELAN'S Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai S. V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Ms. <u>Preeti Samanta</u>, Roll no: <u>40</u>, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Finance</u> and her project is entitled, <u>"Evolution of Digital Money in Modern Finance</u> "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

DY. LOKESH QUPTA

Project Guide:

Date:

External Examiner:

Athuratdoon



This is to certify that Ms\_Saw Rani Nirmal, roll no: 41, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and her/his project is entitled, "A Study of insurance company LIC\_", under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Prof. Lokesh Gupta

Date:

External Examiner:

Date:

Atherstand

Principal: Dr. Ashwat Desai



This is to certify that Ms. Faiza Shaikh, roll no: 42, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of FINANCE and her/his project is entitled, "A Study of Market Volatility Of Indian Stocks Exchange", under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University. It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Dr. Lokesh Gupta

Date: 01/04/2024,

Adminitaria.

Principal: Dr. Ashwat Desai

External Examiner:

Date

Daym



This is to certify that Mr. /Ms. Shaikh Irfan Razak , Roll no: 43 , has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finanace and her/his project is entitled , "Mergers and acquisitions in indian banking sector" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: DY LOKESH GUPTA

Project Guide:

Principal:

Date:

External Examiner:

Mhustdag



This is to certify that Ms. Sana Shaikh, Roll no: 44, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "Perception of people on Pradhan Mantri Jan Dhan Yojana" under my

supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any

University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: Joseph Pare

Date:

External Examiners

Date:

Admatdera

Principal:

MALAD (WEST)

MUMBAI-400064

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. Aman Sharma, Roll no: 45, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Indirect and Direct tax and his project is entitled, "A Study Of Private Equity Investments "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

Munitary

Principal:

External Examiner

Date:

College Seal:



Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. Anju Pawan Sharma, Roll no: 46, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under Finance and her/his project is entitled, the Faculty of Commerce in the subject of "Investment strategy for working women" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any

It is her/his own work and facts reported by her/his personal findings and investigations. University.

Project Guide:

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External Examiner: Q

Date:

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Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West) Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Mr. /Ms. Student name Roll no: 47 has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of specialization subject and her/his project is

entitled, "IMPACT OF GST ON SMALL VENDORS" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Project Guide:

External Examiner:

Date:



This is to certify that Ms. Sharma Tisha, Roll no: 48, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "Role of Information Technology in Banking Sector " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

External Examiner:

Date:

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Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. Devansh Shukla, Roll no: \_49\_\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "Entrepreneurship Finance" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

**Project Guide:** 

Date:

External Examiner:

Date

Athwatdow

Principal:

College Seal

This is to certify that Mr. /Ms. Student name <u>Divya Pradeep shukla</u> Roll no:50, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Finance</u> and her/his project is entitled, "<u>A Study On Foreign Exchange And Its Risk Management</u>" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any university

It is her/his own work and facts reported by her/his personal findings and investigations

Name & Signature of.

Project Guide: Jas Likery

Date:

External Examiner:

Date:

Ashuntdoon

Principal:



2 | Page

This is to certify that Mr. /Ms. <u>DEVESH SINGH</u>, Roll no: 51, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Finance</u> and her/his project is entitled, "<u>ROLE OF SEBI IN INDIAN CAPITAL MARKET"</u> under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

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## Ghanshyamdas Saraf College

Of Arts & Commerce

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S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

## CERTIFICATE

This is to certify that Ms. <u>Tanuja Solanki</u> Roll no: <u>52</u>, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Finance</u> and her project is entitled, "Research Study On Perception Of An Indian Investors Towards Cryptocurrency" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Dord kar

Name & Signature of:

Project Guide: Prof. Alok Hardikar

Date:

External Examiner:

Date:

Ashuntder

Principle: Dr.Ashwat Desai

### Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

Reaccredited by NAAC with 'A' Grade

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023-2024

## **CERTIFICATE**

This is to certify that Miss. Isha Somani, Roll no: 53, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "A study on Bullion Market "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Ashwatder



## Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

## **CERTIFICATE**

This is to certify that Ms. Harshita Ashok Thanvi, roll no: 54, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "Financial Inclusion Through FinTech in India as an Emerging Market" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

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Name & Signature of:

Project Guide: Prof. Alok Hardikar

Date:

External Examiner:

Date:

Anuntder

Principle: Dr. Ashwat Desai



#### **Ghanshyamdas Saraf College**

Of Arts & Commerce

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Ms. Sneha Ajay Tiwari, Roll no: 55, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "YOUNG ADULT PERCEPTION TOWARDS THE PERSONAL LOANS FROM THE PUBLIC AND PRIVATE SECTOR BANKS "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Ashvatder



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Ghanshyamdas Saraf College of Arts and Commerce Affiliated to University of Mumbai S.V. Road, Malad (W) Mumbai - 400064

# **CERTIFICATE**

This is to certify that Mr.Toshniwal Kapil Sanjay, Roll No\_56\_has worked and duly completed her/his Project Work for the degree of Bachelor of management studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "Risk Management in Forex" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/ his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Prof. Alok Hardikar

Principal

Date:

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. Nikhil Prakash Vora, Roll no:57, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her/his project is entitled, "INVESTOR PERSPECTIVE ABOUT INVESTING IN FIXED INCOME SECURITIES " under my supervision.I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Sho di kar

Date:

External Examiner:

Date:



Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S. V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Miss. <u>BHAGYASHA WARESE</u>, Roll no: <u>58</u>, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Finance</u> and her project is entitled, "A Study on Tax Payers in India "under my

supervision.

I further certify that the entire work has been done by the learner under my

guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Principal:

Date:

External Examiner:



## Ghanshyamdas Saraf College

Of Arts & Commerce Affiliated to University of Mumbai

S.V. Road, Malad (West) Mumbai – 400064.

A.Y. 2023 - 2024

## CERTIFICATE

This is to certify that Ms. Neha Arjun Yadav, Roll no 59, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "A Study on Financial Analysis of Current Scenario of Derivatives Market in India " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of: Prof. Alok Handikan

Project Guide: Tolk por

Date:

External Examiner:

Date:



This is to certify that Miss. SONI YADAV, Roll no: 60, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Finance and her project is entitled, "A STUDY ON INVESTOR'S AWARENESS ABOUT VARIOUS DEBT INSTRUMENTS "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of: Yadav Soni Raju

Project Guide: Prof. Alok Hardikar

Date:

External Examiner

**External Examiner** 

Date:

Principal: Dr Ashwat Desai



RAJASTHANI SAMMELAN'S
Ghanshyamdas Saraf College
Of Arts & Commerce
Affiliated to University of Mumbai
S.V.Road, Malad (West)
Mumbai – 400064.
A.Y. 2023 – 2024

# CERTIFICATE

This is to certify that Mr. /Ms. <u>Ashish Omprakash Agarwal</u>, Roll no: 101\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Marketing</u> and her/his project is entitled, "

## Study of Consumer Behaviour Towards Reliance Jio "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

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Of Arts & Commerce

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S.V.Road, Malad (West) Mumbai -

400064.

A.Y. 2023 – 2024

## **CERTIFICATE**

This is to certify that Mr. /Ms. <u>Shagufta Ansari</u>, Roll no: <u>102</u>, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Marketing</u> and her/his project is entitled, "<u>Study of Coca-Cola Company</u>" undermy supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner;

Date

Sweet Tahlan

Admintdesai

This is to certify that Ms. Kajal Bhati Roll no: 103, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "Research Study on Marketing Strategies and Consumer Relationships with Reference to Starbucks under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

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Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated To University of Mumbai

S. V. Road, Malad (West)

Mumbai - 400064

A.Y. 2023 - 2024

## **CERTIFICATE**

This is to certify that Ms. ANU KUMARE CHOUDHARY, Roll no: 104, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of specialization subject of Marketing and her project is entitled, "STUDY OF CONSUMER BEHAVIOR AND PERCEPTION TOWARDS DIFFERENT SOAP BRANDS IN MUMBAI" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

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Principal:

External Examiner:

Date:

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Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

T.Y. 2023 - 2024

## **CERTIFICATE**

This is to certify that Mr. Aniket Jayantibhai Darji, Roll no: 105, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of specialization subject and his project is entitled, "Internship with Etre Care Private Limited "under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree of any University. It is his own work and facts reported by his personal findings and investigations.

Aduatdoni

Name & Signature of:

Project Guide:

Principal: Date:

College External Examiner:

College Seal Date:

R. B. R.

This is to certify that Ms. Vinit Garg Roll no: 106, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "Impact of Al on daily work life of people under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Principle:

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated To University of Mumbai

S. V. Road, Malad (West)

Mumbai - 400064

A.Y. 2023 - 2024

## **CERTIFICATE**

This is to certify that Mr. Harish Savadaram Ghanchi, roll no: 107, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing. His project is entitled, "A Comprehensive Study on Consumer Behaviour Towards Online Shopping with Reference of Amazon And Flipkart" under my supervision.

I further certify that the learner has done the entire work under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide:

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MALAD (WEST)
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RAJASTHANI SAMMELAN'S
GHANSHYAMDAS SARAF COLLEGE
OF ARTS & COMMERCE
AFFILIATED TO UNIVERSITY OF MUMBAI
S.V. ROAD, MALAD (WEST)
MUMBAI - 400064
A.Y. 2023 - 2024

#### **CERTIFICATE**

This is to certify that Mr. <u>Harsh Umesh Gupta</u>, Roll no: <u>108</u>, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>marketing</u> and his project is entitled, "<u>Study on Consumer Perception and Marketing Strategies of Sports Fantasy App with reference to <u>Dream 11</u>" under my supervision.</u>

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

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#### Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai – 400064.

A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that Mr. / S. Rishi Nilesh Gupta, Roll no: 109, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of marketing and her/his project is entitled,

"A study on marketing strategies of amazon " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date

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Principal:

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# GHANSHYAMDAS SARAF COLLEGE

OF ARTS & COMMERCE

AFFILIATED TO UNIVERSITY OF MUMBAI RE ACCREDITED BY NAAC WITH 'A' GRADE S.V.ROAD, MALAD (WEST)

MUMBAI - 400064.

A.Y. 2023 - 2024

#### Certificate

This is to certify that Mr. Shubh Hitesh Harlalka, Roll no. 110 has worked and duly completed his Project Work for the degree of Bachelor of Management Study under the Faculty of Commerce in the subject of Marketing and his project is "INTERNSHIP ON AGGREGATOR GROWTH MANAGEMENT (ZOMATO & SWIGGY) FROM ITSEZ TECH PVT LTD" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Principle:

Ghanshyamdas Saraf College

Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

## **CERTIFICATE**

This is to certify that Ms. <u>Archie Jain</u>, Roll no: <u>111</u>, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Marketing</u> and her/his project is entitled, <u>"CONSUMER PERCEPTION TOWARDS JIO MART FOR GROCERY SHOPPING OVER REGIONAL GROCERIES STORES"</u> under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Shetty ]

Sweet Takkar

Athuratdoos

Principal: DR. ASHWAT DESAI



This is to certify that **Mr. Hritikkumar Hemant Jain**, Roll No. 112, has worked and duly completed his internship-based Project Work for the degree of Bachelor's in management studies under the faculty of Commerce in the subject of **Marketing** and his Internship based project is entitled, "A PROJECT REPORT ON

INTERNSHIP WITH THE COUNCIL OF EU CHAMBERS OF COMMERCE" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations during his Internship in THE COUNCIL OF EU CHAMBERS OF COMMERCE.

Project guide:

Signature Date:

External Guide:

Seal Date:

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Swal Takka

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This is to certify that Ms. Kinjal jain, Roll no: 113, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "A study on consumer behaviour on marketing strategy of Cadbury" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External examiner:

Date:

Swaln Tahhar

Principal:

Anharotdera

MALAD (WEST)

This is to certify that Mr. Nayan L. Jain, roll no: 114, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and his project is entitled, "A Study on the changes of consumer behaviour from traditional to online shopping" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Principal:

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## Ghanshyamdas Saraf College

Of Arts & Commerce

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Mumbai - 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. Pratik Naresh Jain, Roll no: 115 has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her/his project is entitled, "A Research Report on Social Media Marketing- A New Way to Progress" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Swal Takkar

Aduratdera

Principal:

Seal MANAGORIAN CO. Seal M

#### RSET's

#### **Ghanshyamdas Saraf College**

#### of Arts and Commerce

Affiliated to University of Mumbai

Reaccredited by NAAC with 'B+' Grade

S.V. Road, Malad (W)

Mumbai - 400064

### CERTIFICATE

This is to certify that Mr. /Ms. <u>SHUBH DINESH JAIN</u>, Roll no: <u>116</u>, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>MARKETING</u> and her/his project is entitled, "<u>MARKETING STRATEGY OF SWIGGY VS ZOMATO</u>" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

**Project Guide:** 

**Principal Signature:** 

**External Guide** 

Date:

Date:

enial tabla

This is to certify that Mr. Ankush Shashikant Jha, Roll No:117, has worked and duly completed his Internship based Project Work for the degree of Bachelor in Management Studies under supervision the Faculty of Commerce in the subject of Marketing and his Internship based project is entitled, of "A PROJECT REPORT ON INTERNSHIP ON SALES AND MARKETING IN MY EQUATION" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations during the course of his Internship in the My Equation

Name & Signature of:

**Project Guide:** 

Date:

Advatded

**External Examiner:** 

Date:

Iwal Tahl

This is to certify that Mr. Rohit Manoj Jha, Roll No:118, has worked and duly completed his Internship based Project Work for the degree of Bachelor in Management Studies under the Faculty of Commerce in the subject of Marketing and his Internship based project is entitled, "A PROJECT REPORT ON INTERNSHIP WITH MY EQUATION" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations during the course of his Internship in the My Equation

Name & Signature of:

Project Guide:

Date:

External Examiner: Truck

Date:

Aduntal ....

Principal:



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Mumbai – 400064.
A.Y. 2023 – 2024

### **CERTIFICATE**

This is to certify that Ms. <u>Aakanksha Anil Jhunjhunwala</u>, Roll no: <u>119</u>, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Marketing</u> and her project is entitled, <u>"Impact Of Celebrity Endorsements On Consumer Buying Behaviour"</u> under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University. It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

Athurstdese

Principal:

Swal. Takkon

College Sea P. S. AUMELAN EDITOR OF ARTS & COMMENTAL ADDRESS OF ADDRESS

### Certificate

This is to certify that MR/MS MANN DEEPAK JOSHI Roll no 120 has worked and duly completed his Project Work for the degree of Bachelor of Management studies under the Faculty of Commerce in the subject of Marketing and his project is entitled,

"A PROJECT REPORT ON Effects of mobile marketing on youngsters" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name and Signature of:

Project Guide:

Date:

External Guide

Date:

Principal Signature

College Seal



This is to certify that Ms. Kashish Karotra, roll no: 121, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing. Her project is entitled, "A Comprehensive Study on the Impact of Social Media Influencers on Consumer Purchasing Behaviour Concerning Instagram" under my supervision.

I further certify that the learner has done the entire work under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: Pr. Megnera Kwede kou Date: 1/4/24

Date: Xwah fahlan

Principal:

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A.Y. 2023 - 2024

RAJASTHANI SAMMELAN'S

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400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. /Ms. Khan Mohd Jiyan Mohd Zakir Hussain , Roll no: 122 , has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of and her/his project is entitled, "A study on Google and Social media trends in digital marketing "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Dr Megha khedekar

Date: 1 4 24

Date: Swell jakka

Ashuntdesei

Principal:



#### Certificate

This is to certify that Ms. Suhani Jitesh Kothari has worked and duly completed her Project Work for the degree of Master in Commerce under the Faculty of Commerce in the subject of Marketing and her project is entitled, "A PROJECT REPORT ON INTERNSHIP WITH IIDE (DIGITAL EDUCATION INSTITUTE)" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Project Guide: Or Hughaa khedekag
Signature Mighai

Principle

External Guide Swah 7 ahlar



This is to certify that Mr. /Ms. MAHADIK KAUSHAL PRASHANT. Roll no: 124. has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her/his project is entitled, "GREEN Marketing." Under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

MAHADIK KAUSHAL PRASHANT

Project Guide:

DR. MEGHAA KHEDEKAR

Date:

External Examiner:

Date:

Adhuntden



This is to certify that Mr. /Ms. MEHTA NIMISHA NIRAJ , Roll no: 125, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her/his project is entitled, "Impact of Digital Marketing." Under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: Dr. Meghaa Khedekar - Principal:

External Examiner:



This is to certify that Mr. Hritik mestry, roll no: 126, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing. Her project is entitled, "Impact of social media marketing on the growth of OTT platforms" under my supervision.

I further certify that the learner has done the entire work under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: De Meghaa. Kuedekan

External Examiner:

Date:

Ashwatdesai

Principal:



#### DECLARATION BY LEARNER

the undersigned Mr. HRITIK MESTRY here by, declare that the work embodied in this project work titled "IMPACT OF SOCIAL MEDIA MARKETING ON THE GROWTH OF OTT PLATFORMS", forms my own contribution to the research work carried out under the guidance of "Dr. MEGHA KHEDEKAR" is a result of my own research work and has not been previously submitted to any other University for any Degree/Diploma to this or any other University.

Wherever reference has been made to previous works of others, it has been clearly indicated as such and included in bibliography.

I, here by further declare that all information of this document has been obtained and presented in accordance with academic rules and ethical conduct.

> Heroty HRITIK MESTRY

Certified by

Dr. MEGHA KHEDEKAR

I wah tahlar

This is to certify that Mr. Dineshraj Nadar Roll no:127, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and his project is entitled, A study on Marketing strategy of Avenue Supermarts Ltd. "D-Mart" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide: Dr. Megha Khedekar

Date: 1 4 24

Principal: Dr. Ashwat Desai



This is to certify that Ms. Sejal Rajesh Pandey, Roll no: 128 has worked and duly completed her Internship based Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "INFLUENCER MARKETING INTERNSHIP" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations during the course of her Internship in the company.

Name & Signature of: Sejal Rajesh Pandey

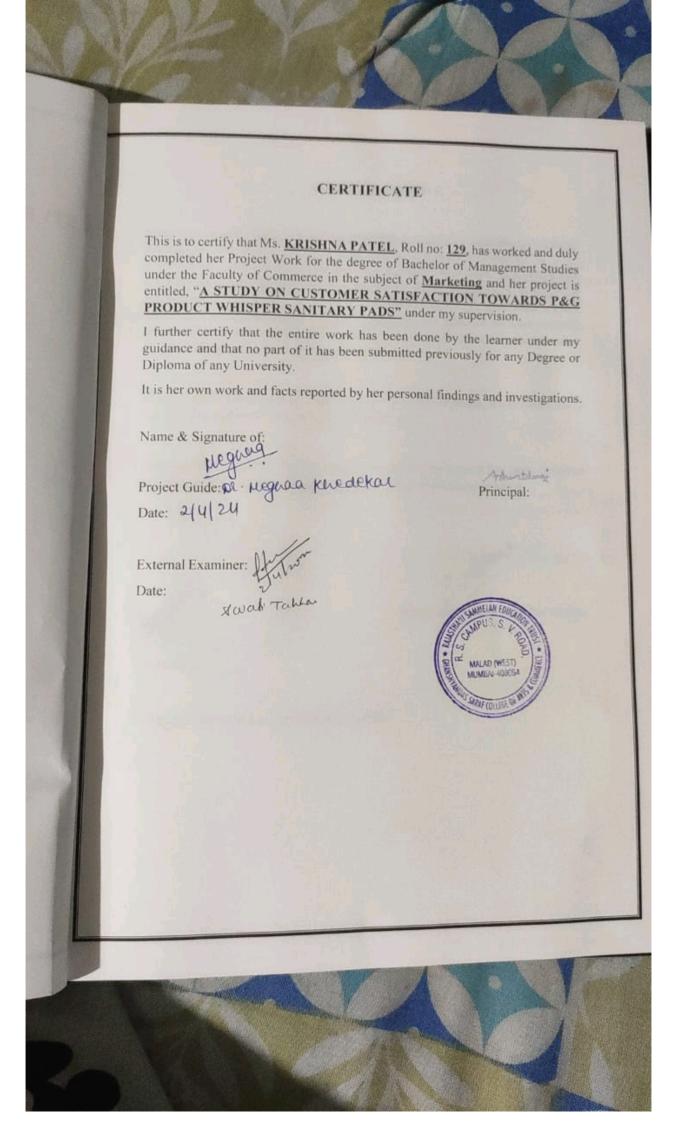
Project Guide: Dr. Megha Khedekar

Date: \wah, 7ahen

Arturatdesa!

Principal: Dr. Ashwat Desai





This is to certify that Mr. /Ms. Dhanalaxmi Murugan Pillai, Roll no: 130, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of specialization subject and her/his project is entitled, "Customer Satisfaction of online food delivery with reference to Zomato" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide DR. Neghaa Khedekar
Date: 1 4 24

Athwatdon

Principal:

Date: Xwah Jahr



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Mumbai – 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. /Ms. HARSHITA PRAJAPATI, roll no: 131, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her/his project is entitled, "NEURO MARKETING STRATEGIES FOR OPTIMIZING SALES: McDonald's" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: DR. Megnaa. Khedekar Date: 1/4/24

External Examiner: Junst Date:

Thwatdon

Principle:

This is to certify that Mr. Suresh Khubilal Prajapati .Roll no: 132 has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "An Internship based project on havells company marketing strategies" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Project Guide: Dr. Heghaa · Khedekan

Date: 1/4/24

Principal:

External Guide

Date:

Swah Tahlay

### Certificate

This is to certify that Ms. Dora Shyam Raha, Rell no. 133 has worked and duly completed her Project Work for the degree of Bachelor of Management Study under the Faculty of Commerce in the subject of Marketing and her project is entitled, "INTERNISHIP WITH BPO INDUSTRY IN INDIA- REFERENCE TO SKY" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: 09 - Meghaa Khedekar

Date: 1/4/24

External Examiner:

Date:

Principal:



This is to certify that Mr.Gaurav Arun Ranasaria, Roll no: 134, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of marketing and his project is entitled, "A study of Marketing Strategy Of Airbnb" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of ithas been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide: Dr. Megha Khedekar

Date: 1/4/24

External Examiner Date:

Admatdage

Principal: Dr. Ashwat Desai

Ghanshyamdas Saraf College

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A.Y. 2023 - 2024

#### **CERTIFICATE**

This is to certify that Mr. Aayush Rathod, Roll no: 135, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and his project is entitled, "A Study on Marketing Strategies of Zudio "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: Dr. Meghan muedekan

Date: 11 41 24

External Examiner:

Mountdoon

Principal:



This is to certify that PADAM SUNIL RATHOD has worked and duly completed his Project

Work for the degree of Master in Commerce under the Faculty of Commerce in the subject of

MARKETING and his project is entitled "A PROJECT REPORT ON INTERNSHIP WITH SHREE ADESHWAR ENTERPRISE

Under my supervision. I further certify that the entire work has been done by the learner under

My guidance and that no part of it has been submitted previously for any Degree or Diploma

Of any University and facts reported by her personal findings and investigation.

Project Guide: Dr. Meghaa Khedekar

Principal Signature:

External Guide

Date:

Jul 24



#### Certificate

This is to certify that Mr Ganpat Narayanlal Rebari has worked and duly completed his Project Work for the degree of Master in Bachelor of Management studies under the Faculty of Commerce in the subject of Management and his project is entitled, "A PROJECT REPORT ON INTERNSHIP WITH JAOUAR COMPANY " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations during the course of his Internships in the company

Name & Signature of

Project Guide: 02. Hegerag. The dekar

Date: 1/4/24

Principal Signature

Date:

External Guide Trede

CollegeSeal



This is to certify that Ms. Krupali Javesh Sahal, Roll no: 138, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "A study on Marketing Strategy of Pidilite" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of

Project Guide: Dr. Megha Khedekar

Date: 1 4 24

External Examiner:

Date:

Princetology

Principal: Dr. Ashwat Desai

# RAJASTHANI SAMMELAN'S GHANSHYAMDAS SARAF COLLEGE **OF ARTS & COMMERCE**

Affiliated to University of Mumbai

S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that MR. RAGHVENDRA SARDA has worked and duly completed his project work for the degree of Bachelor in Business Management Studies (Marketing) under the faculty of commerce in the subject of MARKETING and his project is entitled,

"CONSUMER SATISFSCTION TOWARDS MARKETING STRATEGY OF BISLERI" under my supervision. I further certify that the entire work has been done by the learner under by guidance and that no part of it has been submitted previously for any degree or diploma of any university. It is her own work and facts reported by her personal findings and investigations.

Name & Signature o

Project Guide: PS . Megna . Khedekar

External Examiner:

Date:

Principle:

College Seal

This is to certify that Ms. Rashi Sarda, roll no: 140, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject Marketing and her project is entitled, "An analytical study on Personal Branding and Branding Campaign Influencing Consumer Purchase Behaviour." Under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: 02. Meghaa Khedekar.

Date: 1

External Examiner:



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Mumbai - 400064

A.Y. 2023 - 2024

#### **CERTIFICATE**

This is to certify that Ms. <u>Darshan Rajendrakumar Sethiva</u>. Roll no: <u>141</u>, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Marketing</u> and his project is entitled, <u>"Marketing Strategies of Samsung"</u> under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Mmarek.

Project Guide: DR. MMAHEK CHHABRIA

Date: 30/3/24

External Examiner:

Date:

Adhuntdag

Principal: DR. ASHWAT DESAI



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S. V. Road, Malad (West)

Mumbai - 400064

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Ms. Kritika Sethiva. Roll no: 142, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "A study on consumer buying behaviour Towards Dmart" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of: Dr. Mmahek Chhabria

Project Guide: MMahek

80/3/24

Date:

Date:

External Examiner: The

Principal:

Ad. - Hanai



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S.V. Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. /Ms. Vrusti Mayur Shah, Roll no:143, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her/his project is entitled, "Usage of OTT platforms by different age group of people" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Mmahek 30/3/24

Project Guide: DR. MMAHEK CHHABRIA

Mountder

Principal: DR. ASHWAT DESAI

Date:

External Examiner:



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A.Y. 2023 - 2024

#### **CERTIFICATE**

This is to certify that Mr. /Ms. FARHAAN JAVED SHAIKH, Roll no: 144, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of

MARKETING and her/his project is entitled, "A STUDY OF CONSUMER PERCEPTION TOWARD'S COMMODITY PRICING STRATEGIES OF ORGANISED AND UNORGANISED RETAIL STORES." under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Mmahek.

Project Guide: DR. MMAHEK CHHABRIA Principal: Dr. Ashwat Desai

Athuratdooi

Date: 30/3/24

External

Examiner:

This is to certify that Mr. /Ms. Kaial Viiav Sharma, Roll no: 145, has worked and duly completed her/his Internship based Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her/his Internship based project is entitled, "Bridge Property Insights: Navigating Real Estate Trends - A Market Analysis Internship Project" under mysupervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his work and facts reported by her/his findings and investigations during her/his Internship in the Bridge Property Consultants.

Name & Signature of:

Mmaher. 30/3/24
Project Guide: Dr. Mmaher Chhabna

Annatidaca Principal:

Date:

External

Examiner:

Date:

College

Ghanshyamdas Saraf College

Of Arts & Commerce

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S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Ms. Jyoti Singh, Roll no: 146, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Marketing and her project is entitled, "MAGGIE: A COMPREHENSIVE STUDY OF MARKETING STRATEGIES AND EVOLUTION" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Dr. Mmahek Chhaboia

Project Guide: Mmahar.

Date: 30/3/24

External Examiner:

SHIN

Date:

Athwatdoog



This is to certify that Mr. Dhruv Hemantkumar Thanvi, Roll no:147, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of marketing and his project is entitled, "Understanding impact of mobile marketing trends from customer's point of view " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations.

Name & Signature of:

Project Guide: Mmahek.

Date: 30/03/2024

External Examiner:

Principal:



## Mumbai S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that Mr. /Ms. <u>Siddhant Mukesh Timbadia</u>, Roll no: 148\_\_, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Marketing</u> and her/his project is entitled, "\_" Overview of Starbucks: with specific reference to consumer preferences & competitive analysis" " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Siddhant Mukesh Timbadia

Mmahul.

Project Guide: Dr. Mmahek Chhabria Principal Dr. Ashwat Desai

Date: 30/3/24

External Examiner:



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Mumbai - 400064.

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### **CERTIFICATE**

This is to certify that Mr. ANKIT JAWAHIRLAL YADAV, Roll no: 149, has worked and duly completed her/his Internship based Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of MARKETING and her/his Internship based project is entitled, "A STUDY ON INFLUENCE OF M-COMMERCE AND ITS PLATFORM ON STANDARD OF LIVING" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: MMAHEK CHHABRIA

Mmaher

Date:

External Examiner:

Date:

Ashwatdoog



## Ghanshyamdas Saraf College

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Mumbai – 400064

A.Y. 2023-2024

### **CERTIFICATE**

This is to certify that Mr./Ms. Preksha Mohanlal Palarecha Roll No. 180 has worked and duly completed her/his Project Work for the Degree 0f Management Studies under the Faculty of Commerce in the subject of

Marketing and her/his project is entitled, "A Project Report on Celebrity Endorsement on Cosmetic Products." Under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Wmahrk:

Adhwatdoog

Project Guide: DR. MMAHEK CHHABRIA

Principal:

Date: 30/3/24

External

Examiner:

xwah Takkan



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A.Y. 2023-2024

#### **CERTIFICATE**

This is to certify that Mr. /Ms. SIDDHI PRAKASH AGATE , Roll no:150, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of \_\_\_HUMAN RESOURCE (HR) \_\_ and her/his project is entitled, "\_A PROJECT ON UNDERSTANDING TRAINING PROGRAM & ITS IMPACT ON EMPLOYEES PERFORAMANCE" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: DR. MMAHEK CHHABRIA

Date: 30 3 24

External Examiner:

Date:

Ahuntdoog

Principal: Ashwat Desai



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Mumbai - 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. /Ms. DWAYNE CHARLTON CORREIA, Roll no:
, has worked and duly completed her/his Project Work for the degree of Bachelor
of Management Studies under the Faculty of Commerce in the subject of
HUMAN RESOURCE (HR) and her/his project is entitled, "IMPACT OF
REMOTE WORK ON EMPLOYEE PRODUCTIVITY AND WELL
BEING" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: DR. MMAHEK CHHABRIA

Date: 30 | 3 | 24

External

Examiner

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:Date:

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Of Arts & Commerce

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Mumbai - 400064

A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that Mr. /Ms. MACKIN RENZIE DSILVA, Roll no: 152, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "IMPACT OF LONG WORKING HOURS ON MENTAL HEALTH OF EMPLOYEES" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Mmahele.

Project Guide: DR. MMAHEK CHHABRIA

Date: 30 3 24

External Examiner:

Date:

Ashwatder

Principal:

Dr. Ashwat Desai



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Of Arts & Commerce

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A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. CHRISTOPHER ROHAN DSOUZA, Roll no: 153, has worked and duly completed her/his Internship based Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and his Internship based project is entitled, "INTERNSHIP AT INDIAN OIL CORPORATION LIMITED" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is his own work and facts reported by his personal findings and investigations during the course of her/his Internship in the Company name.

Name & Signature of:

Project Guide: DR. MMAHEK CHHABRIA

Date: 30 3 24

External Examiner:

Date:

Athuratdoog

Principal:

DR. ASHWAT DESAI



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Mumbai - 400064

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. / Ms. Sonali Akshay Gouda, roll no: 154, has worked and duly completed her/his Project work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HR and her/his project is entitled," An Analysis of Employee Motivation and its Impact on Job Performance" under my supervision.

I further certify that the entire work has been done by the leader under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: DR. MMAHEK CHHABRIA

Date: 30/3/24

External Examiner:

Date:

Principal:

Anhuntden

DR Ashwat Desai



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Mumbai – 400064.
A.Y. 2023 – 2024

### **CERTIFICATE**

This is to certify that Ms. SONA SHYAMDEV GUPTA, Roll no:155 has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her project is entitled, "A STUDY ON EMPLOYEE WELFARE FACILITIES AND IT'S IMPACT ON EMPLOYEE RETENTION "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide: DR. MMAHEK CHHABRIA

Date:

External Trust

Examiner

Adhuratdesa



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Mumbai - 400064.

A.Y. 2023 - 2024s

#### CERTIFICATE

This is to certify that Ms. Sneha Deepak ingale, roll no: 156, has worked and Duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of/HR and her/his project Is entitled, "A study on Understanding stress level among working Professionals "under my supervision.

I further certify that the entire work has been done by the learner under my Guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and Investigations. Inhuratda

Names & signature of:

Dr. Mmahek Chhaboia

Principal:

Dr. Ashwat Desai

Project Guide: Mynahab

Date: 30 3 24

External Examiner:



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A.Y. 2023 – 2024

### CERTIFICATE

This is to certify that Ms. PURVA DEEPAK JADHAV, Roll no: 157

, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "EMPLOYEE RECUITMENT AND SELECTION" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: DR. MMAHEK CHHABRIA

Principal:

Ashwatder

Date:

External

Examiner

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# RAJASTHANI SAMMELAN'S Ghanshyamdas Saraf College

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S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

#### CERTIFICATE

This is to certify that Mr. /Ms. Tanish Tanaji jadhav, Roll-no:158, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HR (HUMAN RESOURCE) and her/his project is entitled, "INTERSHIP AT FINPLOY FINANCE EMPLOYMENT TECHNOLOGIES" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Mmahek.

Project Guide: DR. MMAHERK CHHABRIA

30/3/24 Date:

External Examiner:

Date:

Principal:

Dr. Ashwat Desai



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### **CERTIFICATE**

This is to certify that Ms. Ananya Kabra, Roll no.:159, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Human Resources and her project is entitled, "Internship at AIESEC" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

Project Guide

Date: 30|3|24

External Examiner:

Date:

Mountdean

Principal: Dr. Ashwat Desai



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A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Ms. HUMERA SARWAR KHAN, Roll no:161 has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her project is entitled, "IMPACT OF WORK LIFE BALANCE ON JOB SATISFACTION OF EMPLOYEES "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of;

reta Sahi 20/3/21 Project Guide: PROF. SANGEETA SAHOO

Date:

External

Examiner

Principal: Dr. Ashwat Desai



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400064.

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### **CERTIFICATE**

This is to certify that Mr. /Ms. Khushbu Mushvad Khan, Roll no:162, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <a href="Human Resource">Human Resource</a> and her/his project is entitled, "<a href="HR policies of TCS">HR policies of TCS</a>" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of Span Salva Congress 20/3/20

Project Guide: PROF. SANGEETA SAHOO

Date:

Principal: Dr. Ashwat Desai

External Examiner: College Seal Date:



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400064.

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### **CERTIFICATE**

This is to certify that Ms. <u>Simran Kotal</u>, Roll no: <u>163</u>, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of <u>Human Resource (HR)</u> and her project is entitled, "<u>Sexual Harassment and Pocso Act</u>" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

30/3/24 cahod Sargeda cahod

Project Guide:

Date:

Principal:

External Examiner:

RAJASTHANI SAMMELAN'S Ghanshyamdas Saraf College Of Arts & Commerce Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai - 400064. A.Y. 2023 - 2024

# **CERTIFICATE**

This is to certify that Mr. /Ms. NIHAL LARI, roll no 164, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "PROVIDING FEEDBACK TO CANDIDATES AFTER THE RECRUITMENT PROCESS"under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Samuela Coho Name & Signature of:

Project Guide:

Date:

Municipal

Principal:

External Examiner:



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Mumbai - 400064.

A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that Ms. Jivika\_Lohia, Roll no: 165, has worked and duly completed her/his Internship based Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE and her/his Internship based project is entitled, "Internship at Board of Industry- Academia Partnerships" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations during the course of her/his Internship in the Company name.

Sorgesta Jahr Name & Signature of:

Project Guide:

Date:

External Examiner:

Date:

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### CERTIFICATE

This is to certify that Ms. Urvi Naik, Roll no: 166, has worked and duly completed her Internship Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE, and her Internship based project is entitled, "Internship at Blue Dart Express Limited" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her work and facts reported by her findings and investigations during her Internship in the Company name.

Name & Signature of: 30 3 124

Project Guide:

Date:

**External Examiner** 

Date:

Ashratdani

Principal: Dr. ASHWAT DESAI



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A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Ms. MERISHA FRANCIS NARONHA Roll no: 167, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her project is entitled, "STUDY ON PERFORMANCE APPRAISAL" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations.

Name & Signature of:

~ 0

Project Guide: Prof. Sangeeta Sahoo

Principal:

Fohwatdese

Date:

External Examiner:



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### CERTIFICATE

This is to certify that Ms. Meera Purohit, roll no: 168, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HR and her/his project is entitled, "A Study on Job satisfaction level among employees "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

9230/2/24

Name & Signature of:

Ashwatder

Principal:

Project Guide:

Date:

External Examiner:

Date:

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Mumbai - 400064.

A.Y. 2023 - 2024

# CERTIFICATE

This is to certify that Ms. Priti Shamji Sanda, Roll no: 169, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HR and her project is entitled, "Impact Of AI In Recruitment Process " under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her personal findings and investigations. Saray sola Salus Signature of 20/3/24

Name & Signature of

Project Guide:

Date:

External Examiner:

Date:



A.Y. 2023 - 2024

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### **CERTIFICATE**

This is to certify that Mr. /Ms.KAJAL RAJESH SHAH, Roll no: 170, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE and her/his project is entitled, ETHICS AND COMPLIANCE IN HRM" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of

Project Guide:

Date:

Principal:

Tohuratdess

External Examiner:

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Mumbai - 400064.

A.Y. 2023 - 2024

## **CERTIFICATE**

This is to certify that Ms. ZEEL SHAH Roll no: 171, has worked and duly completed her Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of Human Resource (HR) and her project is entitled, "STUDY ON EMPLOYEE WELFARE SCHEMES IN FMCG" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide:

External Examiner:

Date:

Date:

Muratdena



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A.Y. 2023-2024

## **CERTIFICATE**

This is to certify that Mr. /Ms.ANISA HASEER SHAIKH, Roll no:172, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "IMPACT OF CULTURE ON CONSUMER BUYING BEHAVIOUR" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

Itis her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: PROF SANGEETA SAHOO

Date:

External Examiner:Date:

Athurthan,



### CERTIFICATE

This is to certify that Mr. /Ms. ADITI JITENDAR SHARMA, Roll no , has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "IMPACT OFCHANGING TECHNOLOGY AT WORKPLACE" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of: Sor 30/3/21

Project Guide: SANGEETA SAHOO

Principal: DR. ASHWAT DESAI

Date:

External Examiner:

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Mumbai - 400064

A.Y. 2023-2024

### **CERTIFICATE**

This is to certify that Mr. /Ms. NEHA SURESH SHARMA Roll no: , has worked and duly completed her/his Project Work for the degree of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "EMPLOYEE RETENTION STRATEGIES "under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Name & Signature of:

Project Guide: SANGEETA SAHOO

Date:

External Examiner:

Date:

thurstday.

Principal:

Dr. Ashwat Desai



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Of Arts & Commerce

Affiliated to University of Mumbai

S.V.Road, Malad (West)

Mumbai - 400064.

A.Y. 2023 - 2024

### CERTIFICATE

This is to certify that Mr. /Ms. AARYA RAJESH SONAWANE, Roll no:175. has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of

HUMAN RESOURCE (HR) and her/his project is entitled, "ROLE OF WOMEN IN TOP MANAGEMENT AND ITS IMPACT ON COMPANY LEADERSHIP" under my supervision. I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and Sor 30 3 2 investigations.

Name & Signature of:

Project Guide: PROF SANGEETA SAHOO

Principal: Dr. Astwat Desai

Date:

External

Examiner:

RAJASTHANI SAMMELAN'S Ghanshyamdas Saraf College Of Arts & Commerce Affiliated to University of Mumbai S.V.Road, Malad (West) Mumbai - 400064. A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that Mr. Advait Mangesh Tawde, roll no 176, has worked and duly completedher/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and his project is entitled, "Roles of HR in Mental Health Awareness in Marketing Sector at workplace" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Sargerta Salu 2012/12/1 Name & Signature of

Project Guide:

Date:

External Examiner:

Date:



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Affiliated to University of Mumbai

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Mumbai - 400064

A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that Mr. /Ms. DHANASHREE DEEPAK VICHARE, Roll no:177, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR) and her/his project is entitled, "STUDY ON E-RECRUITMENT SYSTEM" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and investigations.

Ashwatdoog

Name & Signature of: La Salvo

Caryota 20 3 14 Project Guide: PROF. SANGEETA SAHOO

Principal: Dr Ashwat Desai

Date:

External Examiner:



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Affiliated to University of Mumbai

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Mumbai - 400064.

A.Y. 2023 - 2024

### **CERTIFICATE**

This is to certify that MR ASHISH VISHWAKARMA Roll no: 178, has worked and duly completed his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCES and her/his project is entitled, "IMPACT OF REWARD SYSTEM ON MOTIVATION LEVEL OF EMPLOYEES IN SALES & MARKETING" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her own work and facts reported by her/his personal findings and investigations.

Name & Signature of: As Jo Solve Project Guide: PRO

Adhuratdoni

PRINCIPAL: Dr Ashwat Desai

Date:

External Examiner:

Date

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Mumbai - 400064

A.Y. 2023-2024

### CERTIFICATE

This is to certify that Mr. /Ms. ANITA YADAV, Roll no: 179, has worked and duly completed her/his Project Work for the degree of Bachelor of Management Studies under the Faculty of Commerce in the subject of HUMAN RESOURCE (HR and her/his project is entitled, "REWARD SYSTEM AND THEIR IMPACT ON EMPLOYEES PERFORMANCE" under my supervision.

I further certify that the entire work has been done by the learner under my guidance and that no part of it has been submitted previously for any Degree or Diploma of any University.

It is her/his own work and facts reported by her/his personal findings and 20 20/3/24 investigations.

Name & Signature of

Project Guide: Sangeeta Sahoo

Date:

External Examiner:

Date:

Principal: Dr Ashwat Desai