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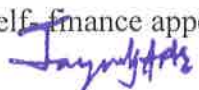
4) — Reports of
Placement Cell for last
5 years

PLACEMENTS REPORT

Academic year 2015-16

1. Integra Unisource Pvt. Ltd. conducted a Walk- In interview for Bcom/Self finance students. 25 students attended the interview. 8 students were selected.
2. Prima Nexus Pvt. Ltd. conducted a walk- In interview. 126 students attended the interview. 21 students were selected.
3. A workshop was conducted for Bcom/Selffinance students for UPSC course in D.G.Khetan school by Navchetna Charitable Trust. 26 students attended the workshop.
4. A BSE program was conducted for the Bcom and Self Finance 205 student registered. 141 students successfully completed the course and certificates were awarded to them. A study visit was taken to the BSE on 23rd November, 2014.
5. The Rotary Club(West Coast) organised a 3day residential **SUCCESS CAMP** for girl students with G. Saraf on 3rd, 4th, 5th December 2015 near Talegaon, Lonawala. 85 students attended the camp.
6. Rewardport Pvt. Ltd. conducted a walk- In interview. 65 students attended the interview. 13 students were selected.
7. An orientation was held by the PEARL ACADEMY at their Andheri head office. 58 students attended the workshop and all the students were awarded certificates.
9. Radius Hospitality Pvt. Ltd. conducted a walk- In interview for TYBCOM/Selffinance students. 85 students attended the interview. 31 students were selected.
10. Beena Financial Services offered placements for Bcom students. 16 students were sent for the interview. 8 students were shortlisted and selected
11. My Croyance had conducted a campus interview where total 60 student of B.Com and self- finance appeared out of which 12 got selected.
12. Lafit Company has conducted a campus interview where total 60 student of B.Com and self- finance appeared out of which 5 got selected.
13. Sales Academy Had conducted Campus interview where total 50 student of B.Com and self- finance appeared and result awaited.
14. Gen XT (P3 Architecture) had conducted a campus interview where total 50 student of B.Com and self- finance appeared. Total 10 student out of which 4 student (BDE Post), 4(Sales), 2(Administration).
15. TYBSCIT participated in Pool campus conducted by Thakkur college of Commerce and Science , 23 student participated and 2 got selected.
16. ICAI conducted a campus interview where total 20 student of B.Com and self- finance appeared, 12 student got selected.




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CAREER GUIDANCE AND PLACEMENT COMMITTEE

ACTIVITY REPORT

ACADEMIC YEAR 2016-2017

The career guidance and placement committee of Ghanshyamdas Saraf College organises various activities like Seminars, Workshops, Interviews for various job Opportunities etc for the benefit of the students. This year too under the able guidance of Dr. Jayant Apte, Convener of Career Guidance and Placement Committee, team members of the committee: Dr. Anju Bohra, Prof. Kamala Shriram, Prof. Mamta Chhajer, Prof. Mansi Dangarwala, Prof. Preeti Matharu, Prof. Prasad Anareddy left no stone unturned in organising various activities successfully. Details of various activities conducted during the A.Y 2016-2017 is as follows:

1. **UPSC/MPSC Preliminary Exam:** University of Mumbai Organised an entrance test on 13/08/2016 to select students for providing Coaching for preparing them for UPSC/ MPSC Preliminary Exam. **5 Students** appeared for the entrance test conducted by the university.
2. **Interviews by Angel Broking Ltd.:** Placement Committee teamed up with Angel Broking Ltd. and organised interviews on **8th August 2016** for offering 3 months internship opportunity to the students. Out of **140 students** who appeared for the interview, **117 students** were offered internship opportunity.
3. **Visara Technologies Services LLP:** Visara Technologies Services LLP visited our campus on **10th and 11th August 2016** and conducted seminar to inform the students about “**Grow Your Skills Program**” – an online interactive learning program which enhances employability skills of the students and finally helps in placing the students after successful completion of the program. Out of **145 TY students** who attended the seminar, **5 Students** had enrolled for the program and **college has signed MOU in respect of this.**
4. **Mahesh Tutorial's CPLC:** Mahesh Tutorial's CPLC in collaboration with Placement Committee organised **Aptitude test** on **13th August 2016** for **TY B.Sc IT students.** **41 students** appeared for **Aptitude Test.**
5. **Mahesh Tutorial's CPLC:** Mahesh Tutorial's CPLC visited our campus on **20th August 2016** and organised **Management Games** with an objective of Goal Setting for **FY BMS students** and **105 students** participated in management games.
6. **Interviews by Capital First Ltd.** Placement Committee teamed up with Capital First and conducted interviews on **24th and 30th September 2016** for offering 3 months internship opportunity to the students. **Out of 71 students who appeared for the interview, 35 students were offered internship opportunity.**



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7. **Interviews by BSE Institute Ltd.:** BSE Institute Ltd. visited our campus on 26th September 2016 for selecting TY students for “**Advanced Skills Program on Financial Markets**”. Out of 130 students who attended the seminar, 87 appeared for aptitude test and interview and 39 students have been selected. This Programme started in the month of December and after successful completion of this program BSE Institute Ltd will help in placement of these students.
8. **Visara Technologies Services LLP:** Visara Technologies Services LLP visited our campus on 10th October 2016 and Seminar was conducted to introduce SY Students of B.Com and Self finance courses about “**Grow Your Skills**” programme. 150 students attended the seminar.
9. **Seminar on Economic Reforms and Indian Capital Markets:** Career Guidance and Placement Committee organised seminar on the topic- “**Economic Reforms and Indian Capital Markets**” on December 2, 2016 at DS Auditorium. Mr. K Sukumaran, Dean National Institute of Securities Markets addressed the students of B.Com and Self Finance courses. **More than 150 Students Attended the Seminar.**
10. **Reliance Education** : Placement Committee invited Miss Nazia from Reliance Education and conducted a seminar on December 23, 2016 to inform the TY BSc (IT) students about the various courses offered by the institute and job opportunities after completing the courses.
11. **Interviews by Acquest** : Miss Saloni from Acquest visited our campus and shared details about job opportunity as a Digital IT Executive for TY BSc (IT) students on January 10, 2017. Eight students appeared for the interviews and 2 students were selected for final round.
12. **Seminar on MBA Guidance** : Faculty from DSIMS visited our campus and acquainted the TY BCA, BCBI, BFM, BMS students about the selection process in B- Schools.
13. **Selection Process by WNS Global:** Placement Committee teamed up with WNS Global and organised Selection Process for M.Com and TY students of B.Com and Self Finance Courses on January 17, 2017 at Nathmal Garodia Hall. Pre placement talk was delivered by Ms. Suchita Mangaonkar – Senior Executive HR and was attended by more than 120 students. More than 80 students appeared for the selection process which comprised of Aptitude Test, Psychometric Test and Group Discussion. 23 students were given letter of Intent.
14. **Seminar on Demystifying the IT industry:** Infosavvy Talent Management Solution Group alongwith Placement Committee organised seminar on Demystifying the IT Industry on January 17, 2017 for TY and SY BSc (IT) students. More than 73 students attended the seminar which informed the students about details of job oriented courses in the field of IT that can be pursued simultaneously with the studies.
15. **Selection Process by ICICI Prudential Life Insurance Co. Ltd.** : ICICI Prudential Life Insurance Co. Ltd visited our campus and organised Selection Process for M.Com and TY students of B.Com and Self Finance Courses on February 6, 2017 at Durgadevi Saraf




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Auditorium. Pre placement talk was delivered by Ms. Shalini Singh - Senior Manager - HR , ICICI Prudential Life Insurance Co. Ltd and was attended by more than 80 students. More than 30 students appeared for the interview and 11 students were offered job opportunity.

16. **Career Counselling Seminar:** A career counselling seminar was organised by Ramdhar Maheshwari Counselling Center for TY students on February 10, 2017 at Nathmal Garodia Hall. It was attended by more than 50 students and it informed the students about various career options available and deciding factors to be taken care while choosing a particular career.

17. **Workshop on Rebranding and Public Relations :** Career Guidance and Placement Committee teamed up with Pearl Academy and organised workshop on February 13, 2017 for TY BMS and B. Com students.

For TY BMS students, workshop was on the topic- "**Public Relation Events and Corporate Communication**". It was attended by more than 30 students. Ms. Indrila G. Varma addressed the students and group of Ms. Vidhi Shah won in the workshop activity.

For TY B.Com students workshop was on the theme "**Personal Rebranding**" and it was attended by more than 80 students. Ms. Falguni Shah addressed the students and group of Ms. Aishwarya Tandekar won in the workshop activity.

18. **Selection Process by Barclays Bank**

Barclays bank conducted interviews for the profile of **Data Executive Analyst**. Around 7 students appeared for the interviews and **one** was selected.

19. **Selection process by P3 Architectural Solutions :** P3 architectural Solutions visited our campus and organized interviews for the post of **Business Development Executive** for TY BMS and B.Com Students on February 22, 2017. More than 15 students appeared for Interviews and five students were shortlisted for the final round. In the second and final round, **three** students were selected.

20. **NHRD Career Fair :** A visit to Career Fair organized by NHRD- Mumbai Chapter was made on February 24, 2017 at Nehru Centre, Worli. More than 250 students of M.Com, SY and TY of B.Com and Self Finance Courses visited the Career Fair along with faculty members. Students attended various sessions like Careers in Banking, Finance, E – commerce, Guide to Right First Job etc. and interacted with industry experts. Students also participated in Mock Interviews, Group Discussion, Aptitude Test etc.

21. **Seminar on setting Start Ups :** A Seminar on Setting Start Ups on February 25, 2017 was organised at Durgadevi Saraf Auditorium. Mr. Kumar Vandit and Mr. Rohit Verma from Eternia Image Management addressed around 200 TY students of B.Com and Self Finance Courses.



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22. **Ace Technology** : Placement Committee teamed up with Ace Technology for digital Signature and conducted interviews for selecting students for Sales and Back Office Roles. 10 students appeared for the interview and three students were selected.
23. **Indiabulls** : Three students of M.Com appeared for interviews with Indiabulls Ltd. for the post of Lead Aggregator. One student was selected for the same.
24. **Off Campus** : Apart from the above activities and opportunities mentioned, job opportunities received from various companies like Catking, Quantum Global Securities Ltd., Siemens Ltd., Real HR Ltd., RK Puri and Associates, HDB Financial services, Kotak Life Insurance, Facts Today News, DC India, Harjai Computers, Human Capitalist etc. were also circulated amongst students. Moreover information pertaining to various job fairs and seminars like BSE LIT Fest, PTVA Talk, Drishant JOB Fair, Job Fair at Khandwala College etc. was also communicated to the students.

Placement Committee Members

Dr. Anju Bohra

Prof. Kamala Shriram

Prof Mamta Chhajer

Prof. Mansi Dangarwala

Prof. Preeti Matharu

Prof. Prasad Anareddy

Dr. Jayant Apte

Convenor - Career Guidance &
Placement Committee,
Vice Principal

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CAREER GUIDANCE AND PLACEMENT COMMITTEE

ACTIVITY REPORT

A.Y. 2017-18

The career guidance and placement committee of Ghanshyamdas Saraf College of Arts and Commerce organises various activities like Seminars, Workshops, Interviews for various job Opportunities etc. for the benefit of the students. The committee is headed by Dr. Jayant Apte, Vice Principal and other team members of the committee are: Dr. Anju Bohra, Prof. Preeti Jha, Prof. Mamta Chhajer, Prof. Mansi Dangarwala, Prof. Preeti Matharu, and Prof. Prasad Anareddy. **In the year 2017 -18, more than 30 institutions/companies approached Placement Cell** for offering full time, part time, and internship opportunities and for organising workshops and sessions.

By the end of March 2018, around 22 students were selected for part time job opportunities, 74 students were offered internship opportunities, 36 students received offers for full time job opportunity and 80 students were selected for placement drive by NIIT. 05 students have received scholarships for Global Financial Markets Program offered by BSE. Around 200 students participated in quiz competitions conducted by Career launcher and NIIT. Moreover, around 500 students have attended various seminars organised by Placement Cell.

Details of various activities conducted during the A.Y 2017-2018 is as follows:

1. **Interviews by Harjai Computers Pvt. Ltd.:** Placement Committee teamed up with Harjai Computers Pvt. Ltd. and organised Selection Process for TY students of B.Com and Self Finance Courses on **July 11, 2017** for the post of **Recruitment Executive**. Pre-placement talk was delivered by Mr. Nitin Phal – Manager HR. Around **32** students appeared for interviews.
2. **Selection Process by Tech Mahindra Business Services:** Placement Cell invited Tech Mahindra Business Services and organised Selection Process for Part Time Job opportunity – UK Sales (Voice Process) on **July 28, 2017**. Around **58 students** appeared for the interviews **and 4** students were selected. Moreover, 54 students also appeared for Telephonic Interviews in August 2017.
3. **Seminar on selection process in B-schools:** Students of TY B.Com, BCA, BCBI, BFM, BMS visited DSIMS campus in the month of July and were informed about the career options after graduation and selection process in B- Schools for pursuing MBA.



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4. **Seminar on Python Programming:** Career Guidance and Placement Committee organised Seminar for SY and TY BSc (IT) students about **Python Programming and Digital Transformation** on **August 10, 2017**. Mr. Kishore Parmar, a senior IT professional with over 18 years of experience and Ms. Chetana Maru (Technology Specialist) addressed the students. Around **80** students attended the Seminar.
5. **Selection Process by Just Dial:** Placement Cell floated part time job opportunity with Just Dial and for **SY & TY** Students. Interviews were held at Just dial's office on September 9, 2017. Out of the 33 students who appeared for interviews, two students were selected.
6. **Seminar on Digital Transformation:** Career guidance and Placement Committee teamed up with NIIT and organised a seminar on "Digital Transformation" for TY B.Com (IT) students on **September 13, 2017**. Mr. Kishore Parmar from NIIT addressed the students. Around **40** students attended the seminar.
7. **Quiz Competition – Inquisitive Minds:** Placement Committee teamed up with Career Launcher and organised Preliminary Round - Level 1 of quiz Competition titled "**Inquisitive Minds**" conducted by **Career Launcher** on **September 19, 2017** at 10:30 a.m. in Room No. 105 and 106. The event received massive participation from FY, SY and TY students of B.Com and Self Finance Courses with around **150** students participating in the competition.
8. **Aptitude Test - Bhavishya Jyoti Scholarships (BJS) Test:** Placement Committee teamed up with NIIT and organised BJS (Bhavishya Jyoti Scholarships) Test to select students for scholarships offered by NIIT on **September 19, 2017** at 11:30 a.m. in Room No. 105 and Communication Center. The event received massive participation from FY, SY and TY students of B.Com and Self Finance Courses with around **100** students participating in the Test.
9. **Interviews by Capital First Ltd.** Placement Committee teamed up with **Capital First Ltd.** and conducted interviews on **October 10, 2017** for offering 2 months internship opportunity to the students. Around **37** students appeared for the interviews and 34 students were offered internship opportunity.
10. **Interviews by Birla Sunlife Insurance Company:** Placement Committee teamed up with **Birla Sunlife Insurance Company Limited** and offered 6 weeks internship program. Interviews were conducted on October 18, 2017 at Birla's office. Out of 23 students who appeared for the interviews, 10 students were offered internship opportunity.
11. **Regional Round of Career Launcher Test – Inquisitive Minds:** Two students Suchitra Bahera from TY BAF and Vishrut Pandey from FY BMS who got selected in the Preliminary Round held on September 19, 2017, represented college in the



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CITY and Regional Round conducted on November 4, 2017. They stood 2nd in the City Round and 7th in Regional Finals.

12. **Interviews by Customate Solutions:** Placement Committee tied up with Customate Solutions and interviews were conducted on November 28, 2017 and November 29, 2017 to select the students for full time job opening in software development. 22 students appeared for the interviews held at company's office.
13. **Internship opportunity by Star Health:** Mr. Jose from Star Health addressed SY and TY BCBI students about internship opportunity and careers in health insurance industry. Around 163 students attended the seminar and 9 students enrolled for internship.
14. **Seminar by Revitech Infosolutions:** Placement Cell invited Revitech Infosolutions and organised Seminar on **Core Java** for SY/TY BSc(IT) students. Around 50 students attended the seminar.
15. **Placement drive by NIIT:** Placement Cell in association with NIIT organised Placement Drive for TY students. Around 194 students appeared in the GET Test conducted by NIIT for short listing students for the Interview round for companies tied up with NIIT. Around 80 students were shortlisted after the Aptitude Test.
16. **Scholarship drive by BSE Institute for Global Financial Markets Professional Program:** Placement team organized Scholarship Drive by BSE Institute for offering scholarship to the students who enroll for Global Financial Markets Professional Program conducted by BSE. Around 125 students from B.Com and Self finance Courses appeared in the scholarship drive held on January 11, 2018 and 5 students have enrolled for the program.
17. **Animation Awareness and Designing Session by MAAC:** Placement cell invited MAAC and conducted Designing Session and Animation Awareness Session for SY BSC (IT) students on January 12, 2018. Around 45 students attended the session.
18. **Workshop on Resume Building and GD/PI Skills by Time Institute:** Placement Cell in association with TIME Institute organized workshop on Resume Building and GD/PI Skills for TY students of B.Com and Self Financing Courses on January 12, 2018. Around 210 students attended the workshop.
19. **Seminar on Careers in Banking and Finance by Financial Planning Academy:** Placement Cell in association with FPA organized seminar on Careers in Banking and Finance for TY/SY BCBI; TY/SY BCAF; TY/SY BFM and TY B.Com students on January 15, 2018. Around 150 students attended the session.
20. **Selection Process by Ugam Solutions:** Placement Cell tied up with Ugam Solution and offered Part time Job Opportunity to FY/SY/TY students. Interviews were held



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at company's office on January 16, 2018. Around 24 students appeared for the interviews and 2 students have been selected.

21. **Selection Process by Biotrains** : Placement Committee teamed up with Biotrains and organised Selection Process for offering part time job opportunity to students of M.Com, B.Com and Self Finance Courses on January 16, 2018. Out of the 80 students who appeared for interviews, 32 students were shortlisted for the second round. After the second round, 14 students were offered job opportunity.
22. **Selection Process by My Insurance Club**: Placement Committee invited My Insurance Club and organized Selection Process for offering three months internship opportunity to FY/SY students of B.Com and Self Finance Courses on January 17, 2018. Around 30 students appeared for interviews and 20 students were offered internship opportunity.
23. **Selection Process by ICICI Prudential Life Insurance** : Placement Committee invited ICICI Prudential Life Insurance and organized Selection Process for offering full time job opportunity to M.Com, TY students of B.Com and Self Finance Courses on January 19, 2018. Around 55 students appeared for interviews and 20 students were selected.
24. **Selection Process by P3 Architectural Solutions** : Placement Committee invited P3 Architectural Solutions and organized Selection Process for offering full time job opportunity to M.Com, and TY students of B.Com and Self Finance Courses on January 23, 2018. Around 70 students appeared for interviews and 8 students were selected for the second round. After the second round, 6 students were offered job opportunity.
25. **Selection Process by WNS Global**: Placement Cell tied up with WNS Global and organised Selection process for TY and M.Com students. Ms. Suchita Mangaonkar delivered the pre placement talk on February 27, 2018 which was attended by around 30 students. Out of 8 students who appeared for online test and interview round, 6 students were selected for final round to be held in May.
26. **Selection Process by Andromeda Sales and Distribution Pvt. Ltd.**: Andromeda Sales and Distribution Pvt. Ltd approached Placement cell for full time job opportunity for TY students. Interviews were conducted at company's place on March 7, 2018. 6 students appeared for the selection process and two students were selected.
27. **Selection Process by Piramal Group**: Piramal group approached Placement cell for full time job opportunity for TY students. Online Test was conducted on March 19, 2018 and Interviews were conducted at company's office on March 21, 2018. Two students were selected after the Interview Round.
28. **Internship with Reserve Bank of India**: One student of M.Com was selected for Internship with RBI in March 2018.



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29. **Other Activities:** During the month of September 2017, job opportunity with Gandhar Oil refineries Ltd. was circulated amongst the passed out students. Placement Cell also tied up with Tata Group and students were asked to download “Tata Strive and Sling App” in the month of October 2017 which provides a free Foundation Course in Banking and Communication skills thereby preparing students for job interviews. Moreover, details about Career Fair organised by **Career Santa** and various job opportunities available with this portal were also circulated amongst the students throughout the year. Two students also appeared for scholarship Test conducted by Career Launcher on December 2, 2017. Full time job Opportunities received from **Circle Wealth Advisors Pvt. Ltd, Success Mantra, Bajaj Allianz General Insurance Co. Ltd., Head Hunters, Namosri ventures etc.** had been floated in the month of April and selection process is going on. Further, selection process is also in process for Internship opportunities received from **IDBI Federal, MedLab Media Group, Namosri Ventures** during the month of April.

Placement Committee Members:

Dr. Anju Bohra
Prof. Preeti Jha
Prof. Mamta Chhajer
Prof. Mansi Dangarwala
Prof. Preeti Matharu
Prof. Prasad Anareddy

Dr. Jayant Apte

Convenor - Career Guidance &
Placement Committee,
Vice Principal



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Career Guidance and Placement Committee

Annual Report - 2018-19

Career Guidance and Placement Cell plays a pivotal role in providing job opportunities to the students. **This year, so far around 140 students** have been selected for full time job opportunities with companies like Kotak Mahindra Bank, Reliance Group, Axis Securities, Datamatics, Capital First, Capgemini, L&T, Infosys, Wipro, HR Reflections, ICICI Prudential, Sutherland Global Services, Epicenter Technologies, Asit C Mehta Investment Intermediaries Ltd., HDB Financial Services, Redreamz, Reliance Smart, P3 Architectural Solutions, Karvy, TCS etc.

Moreover, around 75 students have been selected for Internship opportunities with companies like Aditya Birla Capital, IIFL, HR Reflections, Kotak Mahindra Bank, Future Generali India, etc.

This year we offered various add on courses and conducted workshops for developing the skills of the students. We are happy to share that **75 students** completed **Certificate Course in E Taxation**, **68 students** completed **Certificate Course in GST Practices and Procedures** which are offered in association with SDVTII. Moreover, **42 students** took **Preparatory Classes for Banking Sector Exams** organised in association with SSB Educational Trust. **101 students** completed **Youth Employability Skills Program** by Technoserve. **60 students** did 3 days training on Appearance, Body Language and Communication Skills (ABC) by At Patshala. **23 students** pursued **CASI Global Certificate Course**. **Two days workshop on GST** in association with ICAI was attended by **90 students**. **47 students** completed **Certificate Program in Financial Markets – Sales and Operations** offered by **BSE Institute**. **24 students** completed training for NISM Module VA related with Mutual Funds which was offered in association with FPA. Moreover, various sessions on



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Investor Awareness, Financial Literacy, Mutual Funds etc., Career Guidance were also conducted in the year. **The highlight of the year was Job fair wherein 343 students participated.**

Details of the activities conducted during the year is as follows:

1) Workshop on GST

Career Guidance and Placement Cell of Ghanshyamdas Saraf College in association with Career Counselling Cell of ICAI organized two days workshop on GST for the TY students of B.Com and BCAF on July 7 and 8, 2018.

On July 7, 2018 CA Archit Agarwal and CA Manoj Chauhan addressed the students. CA Archit's talk helped students in understanding need for GST, Constitutional Amendment, Features of GST, Implications of GST, Transition to GST from existing practices, Tax Rates under GST and Return Filing under GST.

CA Manoj Chauhan explained Payments under GST.

On July 8, 2018 CA Vishnu explained the definitions under GST, the concept of supply (time, place, valuation), interstate supply, intrastate supply, structuring the transactions (IGST, CGST), Input Tax Credit, Reverse Charge, Registration procedure and Penalties under GST.

All the three speakers explained the concepts in simple and interactive manner with real life practical examples to make students understand in a better way. The workshop was attended by around 90 students. The workshop helped students to have a better knowledge about the core concepts of GST and opportunities which have arisen due to implementation of this new tax regime

2) Orientation Session by POP India for Internship Opportunity

Placement Cell invited POP India and conducted an orientation session on July 20, 2018 from 8:30 a.m. to 10:30 a.m. Orientation Session helped students in



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understanding the details of internship opportunity available with POP India. The session was conducted by Ms. Apoorva Mulani - Head HR POP India and her team. Around 80 students from TY BMS and TY BCAAF attended the session. 19 students have enrolled for the internship opportunity.

3) Selection Process by HR Reflections

Hr Reflections conducted Selection Round for the post of HR Consultant for Graduate Students of 2017-18 on July 26, 2018. Out of the 26 students who appeared for interviews, 2 students were selected.

4) Seminar on Financial Wellness and Career Opportunities in BFM

Placement Cell&Department of Financial Market (BFM)of Ghanshyamdas Saraf College organised a seminar on "Financial Wellness & Emerging Career Opportunities in Financial Markets" for B.Com (Financial Markets) students of FY/SY/TY on 3rdAugust 2018. The seminar was conducted byNational Stock Exchange in association with "Board of Industry Academia Partnership".

The speaker discussed various emerging career opportunities & practical concepts of Financial Markets related to Primary market, Secondary Market, Mutual Fund, Foreign Exchange Markets, etc.

Essay writing competition was arranged on following topics:

Demonetization

G.S.T.

Potential of E-commerce in India

A quiz competition was conducted regarding concepts of financial markets. Two students were selected to participate in the competition across colleges at NSE Investor Fair 2018 to be held on August 11, 2018.

Winners of competition:



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VruttiChheda (SYBFM)

Akash Chovatia (SYBFM)

The seminar received a huge response and total 140 students actively participated in it.

5) Collaboration with Technoserve

Placement Cell in association with Technoserve conducted an orientation session to orient the students about "Building Youth Excellence through Employability Services and Technology Program" offered by Technoserve on August 10, 2018. Technoserve is an international NGO working in agriculture, women entrepreneurship and youth employability. Ms. Shweta Dahiya and Ms. Sayali from Technoserve addressed the students and explained details of the program and benefits arising out of it. The orientation session was attended by around 200 students of TY and M.Com.. Two Batches comprising total of 101 students have been trained by Technoserve Team in the months of October and November 2018.

After the training, students participated in Job Fairs organised by Technoserve in the months of December, January, February and March and were selected with various companies for full time job opportunity as per the below details

Name of the Company	No. of Students
Kotak Mahindra Bank	16
Reliance Group	4
ICICI Prudential	5
Sutherland Global Services	1
Datamatics Global Services	1
Asit C Mehta	2
HDB Financial Services	6



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Yes Bank	1
Epicenter Technologies	3
IndusInd Bank	3
Axis Securities	1

6) Certified Course in E-Taxation

Placement Cell in association with Skill Development and Vocational Training Institute of India has started Certified Course in E-taxation. 75 students from TY B.Com enrolled for the course and classes for the same have started from August 12, 2018. Course was completed and certificates were distributed on December 14, 2018

7) Selection Process by L&T infotech

Ten students from TY BSC IT participated in Job Drive conducted by L&T Infotech at Patkar College for the post of Associate Trainee. One student has been selected with L&T Infotech for the same.

8) Awareness Session about UPSC/IBPS Exams

Placement Cell in association with SSB Educational Trust organised an awareness seminar to inform the students about various examinations conducted to join government services on August 14, 2018. Mr. Sukrut Bhushan and Mr. Ravi Agarwal from SSB Educational Trust addressed the students and informed them about the IBPS/RBI/UPSC exams. The Seminar was attended by around 200 students from TY and M.Com. 42 students have enrolled for preparatory classes which started on October 1, 2018.

9) Quiz Competition - Inquizitive Minds

Placement Cell in association with Career Launcher organised first round of National Level Quiz Competition Inquizitive Minds on August 20, 2018 at



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10:30 a.m. for M.Com and FY/SY/TY students of B.Com and Self Finance Courses. More than 180 students participated in the competition. 6 shortlisted students represented college in the City Round held on November 4, 2018.

10) Selection Process by Capital First

Capital First Ltd. conducted Selection Round for the post of Business Development Officer for Graduate Students of 2017-18 on August 20, 2018. Out of the 5 students who appeared for interviews, 3 students were selected.

11) Interviews by My Insurance Club

Placement Cell invited My Insurance Club and offered part time job opportunity – Earn and Learn about Insurance and Financial Markets to the students of FY B.Com / SY B.Com / FY BCBI / SY BCA/ FY BSC (IT)/ SY (BSC IT). Ms. Charmi Purohit from My Insurance Club delivered the pre placement talk on August 24, 2018. 14 students appeared in the selection process and 8 students had been offered part time job opportunity.

12) Internship Opportunity with Aditya Birla Capital

Placement Cell invited Mr. Jitendra Bapna, Senior Manager from Birla Sunlife Insurance to address the SY students about Winter Internship Opportunity available with Aditya Birla Capital on September 25, 2018. 43 students attended the Pre-Placement talk and 22 students were selected for Internship Opportunity after the Interviews.

13) Financial Literacy Awareness Session

Placement Cell in association with ICICI Academy of Skills organized Financial Literacy Awareness Session on September 26, 2018 from 10:30 a.m. to 12 noon in Room No.403 for FY students of B.Com and Self Finance Courses. Ms. Aditi Chipkar from Disha Foundation addressed the students and made them aware about basics of savings and investing, credit/debit cards etc




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and asked them to stay cautious from frauds and scams. Around 55 students attended the session.

14) Interviews by Andromeda Sales and Distribution

Placement Cell floated job opportunity received from Andromeda Sales and Distribution Pvt. Ltd for the graduate students of 2017-18. 3 students sent Resume.

15) Workshop on Application of E Commerce, Website Designing and Development

Placement Cell in association with Aptech conducted Workshop on Application of E-Commerce, Website Designing and Development for TY BSC IT students on September 27, 2018 from 9 a.m. to 11 a.m. in IT Lab. Mr. Rohan and Ms. PritiGhag conducted the workshop and gave hands-on experience to the students on the above subject. The workshop was attended by 49 students of TY BSC IT.

16) Session on Developing Positive Attitude and Mindset for Career and Soft Skills

Placement Cell in association with ICFAI Business School organized an interactive session on Developing Positive Attitude and Mindset for Career and Soft Skills for TY and SY students on September 28, 2018 in Durgadevi Saraf Auditorium from 10:30 a.m. to 12 noon. Dr. Pritee Saxena, Director Corporate Relations, Deputy Head and Faculty from IBS addressed the students and motivated them about developing right attitude. She also enlightened the students about soft skills which employers look for in the candidates. The session received an overwhelming response and was attended by more than 160 students.

17) Session on Mutual Funds/ Session on Invest to Create Wealth



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Placement Cell in association with Lotusknowlwealth Pvt. Ltd. Organized Investor Awareness Program on Mutual Funds for SY BFM, TY BFM, and TY BCAAF students on September 29, 2018 from 9 a.m. to 10:30 a.m. in Room No. 403. Ms. Krutika Jain from Lotusknowlwealth Pvt Ltd. enlightened the students about Mutual funds investments. The session was attended by around 80 students. On the same day, an Audio Visual session on Invest to Create Wealth was organized for SY BCBI students from 10:30 a.m. to 12 noon. Ms. Krutika addressed the students about the Basics of Financial Planning and Asset Allocation. The session was attended by around 50 students.

18) Interviews by Indoinvesting Quant Magnum Technologies Pvt. Ltd.

Placement Cell floated job opportunity received from Indoinvesting Quant Magnum Technologies Pvt. Ltd. 15 students appeared for interview process on September 29, 2018

19) Session on Group Discussion

Placement Cell conducted Session on Group Discussion for SY and TY Students on October 1, 2018 from 10:30 a.m. to 12 noon in Durgadevi Saraf Auditorium. The session was taken by members of placement Cell and students were informed about Types of GD's and Do's and Don'ts of GD. After explaining the technique of G.D, some students were selected and asked to do a G.D on the given topic whereas other students were told to observe. Next, the speaker enlightened the audience about the mistakes performed in the live G.D conducted by selected students with inputs to make it better. The session was attended by 142 students.

20) Session on Investor Awareness



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Placement Cell in association with BIAP organized a session on investor awareness for SY students on October 3, 2018 from 10:30 a.m. to 12 noon in Room No. 403. Mr. Akshay from BIAP addressed the students and made them aware about equity investing. The session was conducted as a mark to Celebrate World Investor Week and was attended by around 72 students.

21) Session by BSE Institute for Certificate Program In Investment Banking Operations

Placement Cell in association with BSE Institute Ltd. arranged a guiding session for M.Com students to inform them about Certificate Program in Investment Banking Operations offered by BSE Institute on October 31, 2018. Around 100 students attended the session, appeared for the Aptitude Test and 5 students have enrolled for the program which will start from January 14, 2019.

22) Session by Times Group

Placement Cell conducted session for BMS and BSC IT students to inform them about free of cost programs offered by Times Group on October 2018. 3 students have enrolled.

23) Industrial Visit to Barclays Bank

As a part of CSR initiative by Barclays Bank, Placement Cell and BCBI Department of Ghanshyamdas Saraf College has collaborated with Barclays Bank for arranging Industrial Visits for the Third Year Students of the College. First Batch comprising 15 Students of B.Com (Banking and Insurance) accompanied by Prof. Urvi Jain visited Barclays Bank Branch situated at Nirlon Park, Goregaon East on October 16, 2018. It was a fruitful visit for the students. Mr. Shajeet from Barclays Bank delivered a presentation informing the students about functioning of Barclays Bank. He also explained the importance of having a clear focus in life. Moreover, students were also given tips and tricks to crack a job interview. Mr. Shajeet also highlighted the importance of dressing right



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for an interview process and also discussed common interview questions. The session concluded with a question answer round wherein all the student queries were entertained patiently. The session turned out to be a deep ocean of knowledge and left a powerful impact on the students. Till December 2018, four batches have visited Barclays Bank.

24) Interviews by IIFL

Placement Cell in association with IIFL offered internship opportunity to the students of B.Com and Self Finance Courses. 13 students applied for the internship opportunity and appeared for interviews on October 6, 2018 and two students were selected.

25) Interview Process by HDB Finance

Placement Cell floated full time job opportunity with HDB Finance on December 1, 2018 to the graduate students of 2017-18. Around 10 students applied for this job opportunity.

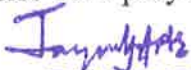
26) Interview Process by Skillville

Placement Cell floated full time job opportunity with Skillville on December 5, 2018 to the graduate students of 2017-18. Around 5 students applied for this job opportunity.

27) Session on Aptitude Training and Corporate Expectations by PIBM

Placement Cell in association with Pune Institute of Business Management organized a Session on Aptitude Training and Corporate Expectation on December 13, 2018 at 10:30 a.m. in DS Hall. Mr. Diniar B Patel – Managing Editor (Innovations) and Resident Editor (Supplements, Maharashtra) from Times of India addressed the students. He highlighted the importance of thinking out of the box with practical examples. Real life role playing exercise




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was the main highlight of the session. The session received an overwhelming response and was attended by more than 150 students.

28) ABC Training Session

Placement Cell invited Team of At Pathshala and conducted 5 days Training Program on Appearance, Body Language and Communication Skills for SY and TY Students on December 18, 20, 21, 22, 23 from 10:30 a.m. to 12 noon on all the days. Mr. Sushil conducted the training which was attended by 60 students.

29) BSE Startups Launch Session

BSE launched BSE Start-ups platform on December 22, 2018 at International Conventional Hall, 1st floor, P.J. Towers, Dalal Street. Total of 27 students from Placement cell and E - Cell attended the launch session. The students were accompanied by Prof. Mamta Chhajer and Dr. MmahekChhabria. Shri. Subhash Desai (Minister of Industries and Mining, Government of Maharashtra), Mr.Ashish Chauhan (CEO and MD of BSE),? Mr.Ajay Thakur, (Head BSE - SME and Startups Platform) , Mr. Harish Mehta (Founder and Chairman, Onward Technologies Limited.),and other dignitaries graced the occasion with their words of wisdom and knowledge. The session helped students to understand the contribution of Entrepreneurs and Start-ups in the process of wealth creation. The session also highlighted the Employment deficit and lack of capital as a nation's problem and role of BSE's SME and Startups platforms to solve the same. The session concluded with a panel discussion on "Unlocking the value of startups through BSE startups platform", followed by question-answer session, which made students aware about eligibility criteria for listing on BSE startups platform. It was a great learning experience for one and all.

30) Certificate Course in GST Practices and Procedures

Placement Cell in association with Skill Development and Vocational Training Institute of India has started Certified Course in GST Practices and Procedures.



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68 students from TY B.Com/ TY BCA/ TY BFM enrolled for the course and classes for the same have started from January 6, 2019.

31) Session by BSE Institute Ltd.

Placement Cell in association with BSE Institute Ltd. organised Orientation cum Selection Session for offering CSR Funded Certificate Program in Financial Markets - Sales and Operations on January 10, 2019 for TY Students. 111 students attended the session and 47 students have enrolled and completed the course.

32) Interviews by Kotak Mahindra Bank

Placement Cell joined hands with Kotak Mahindra Bank and organized interviews for Internship Opportunity on January 10, 2019. 19 students appeared in the selection process and two students have been selected.

33) Selection Process by Book Eventz

Placement Cell floated Internship opportunity by Book Eventz on January 14, 2019. 7 students applied and no one was selected

34) Personality Development Session by CASI Global

Placement Cell invited Mr. Paresh from CASI Global and organized Personality Development Session on January 15, 2019. It was attended by 23 students who have enrolled for CASI Global Certificate Courses.

35) Placement Drive by Aptech Institute

Placement Cell invited Mr. Harshal Kulkarni – Placement Head of Aptech Ltd. and conducted job orientation session for FY/SY/TY B.Sc (IT) Students on January 16, 2019. Around 126 students attended the session which made students aware about Job Opportunities in IT Sector, Aptitude Test, Group Discussion and Technical Interview.

36) Kiosk by Aditya Birla Capital



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Placement Cell joined hands with Aditya Birla Capital and organized a kiosk activity to inform the students about Job Oriented Training Program by Aditya Birla Sales Academy on January 17, 2019 from 9 a.m. to 12 noon. Around 250 students visited the kiosk.

37) Off Campus Interviews by HR Reflections

Placement Cell floated internship opportunity by HR Reflections. Around 8 students appeared in the interview process on January 18, 2019 and three students were selected.

38) Orientation Session By SDVTII

Placement Cell invited Mr. Hiten from Skill Development and Vocational Training Institute of India (SDVTII) and conducted orientation session for SY and TY B.SC (IT) students to inform them about various skill development courses offered by SDVTII on January 22, 2019. 74 students attended the session.

39) Interviews by Future Generali India Insurance Ltd.

Placement Cell in association with Future Generali India Insurance Ltd. organized interviews for offering 2 months internship opportunity on February 1, 2019, at 11 a.m. Around 34 students appeared in the selection process and 16 students were selected.

40) Interviews by ICICI Prudential Life Insurance:

Placement Cell invited ICICI Prudential Life Insurance and organized Selection Round for offering Full Time Job Opportunity to TY students on February 4, 2019 at 10:30 a.m. Mr. Rohit Nag delivered the Pre PlacementTak which was attended by more than 40 students. Around 30 students appeared in the interview process and 4 students were offered Job opportunities.



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41) Interviews by P3 Architectural Solutions

Placement Cell in association with P3 Architectural Solutions organised Selection Process for offering Full Time Job opportunity to TY Students on February 7, 2019, at 10:30 a.m. Ms. Rupa Pujari delivered the Pre Placement talk. Around 45 students appeared in the selection process and 3 students were selected.

42) Session By Aditya Birla Capital

Placement Cell invited team of Aditya Birla Capital and conducted a session on February 8, 2019 for TY BBI Students to inform them about Life Insurance Industry and ABC Sales Academy Program. Around 40 students attended the session.

43) Orientation Session by Global School of Investment Banking and Wealth Management

Orientation Session was conducted by Global School of Investment Banking and Wealth Management for orienting the SY students about BFSI 360 – Finance Mentorship Program which is a one year Internship based program on February 13, 2019 at 11:30 a.m. It was attended by more than 150 students. Interviews for selecting candidates were conducted on February 18, 2019. Out of the 20 students, who appeared for Interviews, 16 have been selected.

44) Interviews for Internship by XotikFrujusPvt. Ltd

Placement Cell invited XotikFrujusPvt. Ltd and conducted selection process for internship opportunity on February 13, 2019. Mr. Jagdeep Narula from Xotik delivered the pre placement talk and conducted



interviews. Out of the 15 students who appeared in the selection process, 6 students were offered internship.

45) Aptitude test by BSE Institute Ltd.

Aptitude test by BSE Institute Ltd. was conducted on February 14, 2019 for TY students for selecting them for attending a session on Big data and Analytics to be held at BSE. Around 70 students participated in it.

46) Aptitude Test and Personality Development Session by Hindustan Times

Placement Cell and DLLE invited Hindustan Times for conducting a personality development session for FY/SY/TY students on February 15, 2019 at 10:30 a.m. It was attended by more than 200 students. Aptitude Test was also conducted on the same day to select the students for Internship opportunity available with Hindustan Times. Students clearing the Aptitude Test will be called for Interview Round.

47) Session on Presentation Skills by Time Institute

Placement Cell in association with Time Institute organized a Session on Presentation Skills on February 16, 2019 at 10:30 a.m. Ms. Rehana from Time Institute addressed the students. It was attended by more than 50 students.

48) Session on Careers in BFSI Sector

Placement Cell in association with Skillworld organised a session on Careers in BFSI Sector on February 18, 2019 at 9:30 a.m. for TY students. Mr. Vishwanath Shetty and Mr. Dhiraj from Skillworld addressed the students. It was attended by more than 50 students.



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49) **Selection Process by KEC International**

Placement Cell invited KEC International for conducting the Selection process for TY and M.Com students on February 28, 2019. Selection Process started with Aptitude Test at 8 a.m. which was given by 30 students. After the Aptitude Test, pre placement talk was delivered by Mr. Avinash and then Interview Process started for 19 students selected from the Aptitude Test Round. 4 students have been selected with KEC International.

50) **Job Fair**

The Career Guidance and Placement Cell of Ghanshyamdas Saraf College organised Job Fair for TY and M.Com students of GSCC, LRMC and Graduates of 2017-18 on March 1, 2019 from 7 a.m. to 6 p.m. The Job fair was organised in association with Bldgespan and SDVTII. **Around 14 companies participated in the Job fair. Companies like Teleperformance, Tata BSS, Tech Mahindra, Karvy, Hinduja Global Solutions, Raj Software Technology Pvt. Ltd., ParshvaEdumentors, HDFC Bank, Bonanza Share Market Company, Reliance Smart, Andromeda Sales and Distribution Pvt. Ltd., Just Dial, Redreamz – Franchisee of Motilal Oswal and Adept HR solutions participated in the drive.** The Job fair started with inaugural function where Dr. C.A.JayantApte, Principal, Ghanshyamdas Saraf College addressed the students and welcomed the company officials to the Campus. After the inaugural address the interview process started. The job fair received an overwhelming response with **343 students** participating in the same. Each participating student was allowed to appear in the interview process of maximum of four companies. The fair was successfully organised by contribution from 49 student volunteers and members of teaching staff



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with continuous support received from HOI's and management of the college.

The list of shortlisted students till date are as follows:

List of Shortlisted / Selected students

Sr. No.	Name of Company	Shortlisted for second round of interview	Final Selected
1	Redreamz- Franchisee of Motilal Oswal	34	07
2	Reliance Smart	56	56
3	Teleperformance	46	2 nd Round of Interview is in process
4	TATA BSS	13	2 nd Round of Interview is in process
5	Tech Mahindra	50	2 nd Round of Interview is in process
6	Raj Software Pvt. Ltd.	58	2 nd Round of Interview is in process
7	ParshvaEdumentors	35	2 nd Round of Interview is in process
8	Karvy	48	8
9	Adept HR Solutions	51	2 nd Round of Interview is in process
10	Just Dial	15	No student selected

**Results from HDFC, Bonanza Share Market Company, Hinduja Global Solutions and Andromeda Sales and Distribution Pvt. Ltd. Will be received shortly.*

51) Training by FPA for NISM Module VA – Mutual Funds

Placement Cell in association with FPA organised three day training for M.Com Students to prepare them for giving NISM Module VA Exam. A total of 24 students attended the training.

52) Off Campus Selection Process by Trust Group



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Placement Cell floated Internship opportunity received from Trust Group in the month of October 2018. Around five students appeared in the Interview process and one student was selected.

53) OFF Campus Selection Process by TCS

Placement Cell floated job opportunity available with TCS in December 2018. Selection process was conducted off campus and as per the communication with the students, three students have been selected.

54) Selection of BSC IT students

Placement Cell encouraged BSC IT students to participate in Career Fests happening at different colleges and details of students selected is given below:

Name of the Company	No. of Students
Capgemini	5
Infosys	3
Wipro	1

55) Other Activities

Placement Cell floated job opportunity received from Financial Planning Academy, Wipro BPS, Connect Pack, Screen Max Media, Phillip Capital in the months of June- July 2018 to the graduate students of year 2017-18. Training Program for Automobile Sales Consultant for Maruti Suzuki received from Technosimtraining was floated on August 24, 2018 and two students applied for the same. Placement Cell also floated 2-3 months internship opportunity received from Special Situation Advisors Ltd. for BMS students in the month of August 2018. Full time job opportunity from Tech Mahindra was floated in January 2019 and Scholarship Proposal from Rustomjee Academy for Global Careers was also floated in January 2019. Full time job opportunity received from FIAKS,




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Alliance, Flatworld Rewards were floated in the month of March 2019. Moreover, Orientation sessions were organised by Finplan for all the classes to inform the students about ACCA. Orientation Session were also organised by DSIMS to inform students about MBA and by KSIL to orient students about CFP. FPA organised orientation session for M.Com and TY BBI students to inform them about Diploma in Banking program on February 5, 2019.

Dr. Anju Bohra

Prof. Mamta Chhajer

Prof. Mansi Dangarwala

(Members of Career Guidance and Placement Cell)

Dr. Jayant Apte

Convener, Career Guidance and Placement Cell

Vice Principal

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GHANSHYAMDAS SARAF COLLEGE OF ARTS & COMMERCE
CAREER GUIDANCE & PLACEMENT CELL & SKILL ACADEMY
REPORT FOR A.Y 2019-20

Career Guidance & Placement Cell & Skill Academy plays a pivotal role in providing add on courses for enhancing employability skills of the students, arranging for career guidance sessions and partnering with corporates so that students receive full time, part time and internship job opportunities. Career Guidance & Placement Cell & Skill Academy of Ghanshyamdas Saraf College has been actively involved in organizing different activities for the benefit of the students.

The highlight of this year's activities was collaboration with Tata Institute of Social Sciences for starting various employability courses under NUSSD Programme. We also organized Job Fair seeking participation from more than 25 companies. The job fair attracted participation from 245 students of the college and around 200 outside candidates who appeared in the first round of selection process of these companies.

In the academic year 2019-20, **46 students were selected for internship opportunities** and **116 students were selected for full time job opportunities** with companies like ICICI Prudential, P3 Architectural Solutions, Motilal Oswal Investment Services, HDB Financial Services, Andromeda, Kotak Mahindra Bank, Axis Bank, TCS, Capgemini, Infosys, Wipro, Teleperformance, Just Dial etc. **67 students have been shortlisted for second round of interviews** but due to COVID 19, second round had not been conducted till the preparation of this report.

Like every year, we offered various add on courses and conducted workshops for developing the skills of the students. We are happy to share that:




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- 104 students completed Placement Oriented Youth Employability Skills Training Program conducted by Technoserve.
- 95 students completed Certificate Course in E-Taxation conducted in association with SDVTII.
- 89 students completed Bloomberg Market Concepts (BMC) Course
- 46 students completed Certificate Course in GST Practices and Procedures conducted in association with SDVTII.
- 10 students are pursuing Diploma in Entrepreneurship offered by Tata Institute of Social Sciences (TISS) under National University Students Skill Development (NUSSD) Project.
- 43 students are pursuing Diploma in Banking and Financial Services offered by TISS – NUSSD.
- 54 students are pursuing Certificate Course in Management and Soft Skills offered by TISS – NUSSD.
- 23 students completed Preparatory Course for Banking Sector Exams conducted in association with SSB Educational Trust,
- 21 students completed CASI Global Certificate Course offered by CASI Global.
- 40 students completed the 10 Days Workshop on Capital Markets conducted in association with IIFL.
- 15 students completed the Microsoft Technology Associate Certification in Java conducted in association with Technowings.
- 86 students participated in Workshop on Machine Learning with Python organised in association with Imarticus Learning.

Details of the activities conducted during the year is divided into three broad categories as mentioned below:

A) Add on Certificate Courses,

B) Career Guidance Sessions,

C) Job Opportunities

A) Add on Certificate Courses:

1. Bloomberg Market Concepts (BMC) Course



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Ghanshyamdas Saraf College is the first and the only undergraduate college in University of Mumbai to introduce Bloomberg Terminals to its students.

Bloomberg Market Concepts (BMC) is a self-paced e-learning course at Sharda Cropchem Bloomberg Lab that provides an interactive introduction to the financial markets. BMC consists of 5 modules – Economic Indicators, Currencies, Fixed Income, Equities, and Getting Started on the Terminal – woven together from Bloomberg data, news, analytics and television.

The program includes classroom teaching and approx 70 plus Bloomberg functions with overview of Portfolio Management. The course runs for 20 hours that can be split according to the requirement.

The first batch for the academic year 2019-20 started from July 1, 2019 and so far 89 students spread in 10 batches have completed the BMC Course in the year 2019-20. All the sessions were taken by Ms. Krupa Desai.

2. Youth Employability Skills Training Program By Technoserve

a) Orientation Session by Technoserve for TY B.Com Students – Batch 1

Placement cell organized an Orientation Session to inform the TYB.Com students about Free of Cost Placement Training Program offered by Technoserve on **June 24, 2019** at 10:30 a.m. in Room No 205. A total of 132 students attended the program. The session was addressed by Ms. Kangan from Technoserve. She briefed the students about Career-Training Linkage, Structure of Training Program and the benefits students will reap after completion of the program.

b) Interviews by Technoserve for TY B.Com Students – Batch 1

Placement Cell invited team of Technoserve to conduct the interviews of interested students from TY B.Com to select them for Free of Cost Placement Training Program offered by Technoserve. The interviews were conducted on July 9, 2019 and 44 students appeared in the interview process

c) Orientation Session and Interviews by Technoserve for TY Students of Self Finance – Batch 1

Placement Cell organized an Orientation Session to inform the TY students of Self Finance Department about Free of Cost Placement Training Program offered by Technoserve on July



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19, 2019 at 10:30 a.m. in Room No 305. A total of 70 students attended the session. The session was addressed by Ms. Sneha from Technoserve. She briefed the students about Career-Training Linkage, Structure of Training Program and the benefits students will reap after completion of the program. After the session, interview was conducted, and 47 students appeared in the interview process.

d) Commencement of Training Program by Technoserve – Batch 1

After the orientation sessions and interviews, 54 students of TY from B.Com and Self Finance Department have been selected for pursuing Free of Cost Training program offered by Technoserve. The training Program started from July 22, 2019 and was completed on October 18, 2020. Out of the 54 students selected, 50 students completed the training. The students have completed 80-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. 80 hours of training was delivered in class and 40 hours of mandatory training is made available to students on TechnoServe's proprietary online learning platform. The students have also undergone individual counselling during the program, post-training, pre-placement and also post placements.

e) Parents Engagement session by Technoserve – Batch 1

The parents of 54 students who have completed Employability Training by Technoserve were called for a session on October 17, 2019 at 9 a.m. in Room No. 105. Ms. Sneha Ratnani, Trainer from Technoserve counseled the parents and requested them to support the students during their journey from becoming graduate to entering the corporate world.

f) Farewell by Batch 1

The first batch of Employability Training Program by Technoserve was completed on October 18, 2019 and on this last day, students and placement cell organized for a farewell program to appreciate the efforts put in by Team of Technoserve for the development of students. Students shared their feedback and the memories they have built during the entire duration of this training Program. They also thanked the Trainer Ms. Sneha Ratnani for her constant support and untiring efforts.

g) Placement Report of Batch 1:



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Students who have completed Youth Employability Training Program by Technoserve participated in the Job Fairs organized by them at Vivek College on December 13, 2019, Sathaye College on January 17, 2020, SNTD Churchgate on February 13, 2020, Valia College on February 27, 2020.

Out of the Total 50 students in Batch 1, 47 students have been placed as per the below details:

- 26 students have been placed with HDB Financial Services
- 11 students have been placed with Motilal Oswal Investment Services
- 4 students have been placed with Andromeda
- 2 students placed with Just Dial
- 2 students placed with Axis Bank
- 1 student placed with Synnex Group
- 1 student placed with Teleperformance

h) Orientation Session by Technoserve – Batch 2:

Placement Cell in association with Technoserve organised Orientation Session for TY students to share the details about one month free of cost training program offered by Technoserve on January 7, 2020 at 10:30 a.m. in Room No. 401. The purpose of the orientation was to create the second batch of the students who will undergo this training program. Ms Sneha from Technoserve oriented the students. 69 students attended the session. Interviews for selection were also taken on the same day for some of the interested students. For others, the interviews were taken on January 11 and January 21, 2020. The students have completed 80-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. 80 hours of training was delivered in class and 40 hours of mandatory training is made available to students on TechnoServe's proprietary online learning platform. The students have also undergone individual counselling during the program, post-training, pre-placement and also post placements.

i) Commencement of Training Program by Technoserve – Batch 2

After the orientation sessions and interviews, 54 students of TY from B.Com and Self Finance Department have been selected for pursuing Free of Cost Training program offered by Technoserve. The training Program started from January 22, 2020 and was completed



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on March 6, 2020. Students also organized a farewell program to appreciate the efforts put in by Team of Technoserve for the development of students

j) Placement Report of Batch 2:

Students who have completed Youth Employability Training Program by Technoserve participated in the Job Fair organized by them at Mittal College on March 13, 2020.

Out of the Total 54 students in the Batch 2, 43 students have been placed and 4 have been shortlisted as per the below details. Remaining students are continuing to receive updates about vacancies undergoing interview and placement processes.

- 14 students have been placed with HDB Financial Services
- 6 students placed with ICICI Prudential
- 5 students placed with ICICI Lombard
- 5 students placed with Synnex Group
- 6 students selected with Andromeda
- 6 students selected with I-Tech Solutions
- 1 student selected with Motilal Oswal Investment Services

3. Certificate Course In E-Taxation Conducted In Association With Skill Development And Vocational Training Institute Of India (SDVTII)

a) Formation of Batch and Commencement of Classes

Placement Cell in association with SDVTII floated Certificate Course in E-Taxation for TY B.Com and SY and TY students of Self Finance Department on July 2, 2019. Students registered till July 6, 2019. Enrollment was done from July 8 to July 11, 2019. A total of 95 students enrolled for the course and it started on July 21, 2019. The classes were conducted every Sunday in the IT Lab in three batches in the time slots of 8 a.m. to 10 a.m., 10 a.m. to 12 noon and 12 noon to 2 p.m. Total 12 sessions were conducted and the last session was conducted on September 15, 2019. Ms. Pankti Chheda from SDVTII took all the sessions.

b) Exam of Certificate Course in E Taxation for Batch 1

The Exam for the First Batch of E Taxation was conducted on September 30, 2019 from 1 p.m. to 3:30 p.m. in IT Lab. In the first round, 20 students appeared for the exam.

c) Exam of Certificate Course in E- Taxation for Batch 2 and Batch 3



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After the successful completion of the classes of Certificate Course in E –Taxation in the month of September, exam of second batch was conducted on October 15, 2019 and third batch was conducted on October 16, 2019 from 7 a.m. to 10 a.m. in DSIMS Lab. All the students attended the exam.

d) Certificate Distribution of E-Taxation Course:

Exam of E- Taxation was conducted in October 2019 and out of 95 students, 92 students have successfully completed the Certificate Course in E-Taxation offered by Placement Cell in association with SDVTII. The certificates for the same were distributed on **December 19, 2019** at 10:30 a.m. in Room No. 305

4. Certificate Courses Offered In Association With CASI Global

a) Batch Formation:

Placement Cell in association with CASI Global floated different Certificate Course in the areas of Finance, Marketing, CSR, Leadership etc. to the students of B.Com and Self Finance Department on July 17, 2019. Enrolments were done from July 22, 2019 to July 27, 2019.

A total of **21** students have enrolled for the different certificate courses as per the below details

- 8 students enrolled for Certificate in Finance
- 4 students enrolled for Retail Banking Professional
- 3 students enrolled for Certificate in Financial Derivatives and Treasury Management
- 2 students enrolled for Certificate in Marketing
- 3 students enrolled for Global Student Associate (CSR&Sustainability)
- 1 student enrolled for Confidence Booster Program

This course is an online course and students were provided with study material by CASI Global in the first week of August. Students have been learning at their own pace for this course.

b) Personality Development workshop by CASI Global:

Placement Cell in association with CASI Global organized Personality Development Workshop for students who have enrolled for Certificate Courses by CASI Global on **December 19, 2019** at 10:30 a.m. in Room No. 304. Mr. Paresh Sheth from CASI Global



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addressed the student and made them aware about different aspects of personality. 16 students attended the workshop

c) Exam of Students Enrolled for CASI Global Certificate Courses:

Placement Cell in association with CASI Global organised Exam for the students who have enrolled for CASI Global Certificate Courses on January 11, 2020 at 10:30 a.m. in Room No. 304. Out of the 21 students, 19 students appeared for the exam and for remaining two student's exam was conducted online. Ms. Manali from CASI Global took the exam.

d) Certificate Distribution of CASI Global Certificate Courses

All the students cleared the exam and certificates of the course were distributed on March 14, 2020 at 11 a.m. in Room No. 304

5. Workshop On Basics Of Capital Markets In Association With IIFL

a) Orientation Session by IIFL

Placement Cell invited Ms. Radhika from IIFL to orient the students about 10 days Workshop on basics of Capital Markets followed by live trading and internship opportunity. The orientation session was organized on August 16, 2019 from 10:30 a.m. to 11:30 a.m. Ms. Radhika Thokal from IIFL highlighted the importance of equity investing and elaborated how the workshop will help the students. The session was attended by 79 students from SY and TY B.Com and Self Finance courses.

b) Formation of Batch and Commencement of Workshop on Basics of Capital Markets

Enrolment of students was done on August 19, 2019 and workshop started on August 20, 2019. 40 students from M.Com, TY and SY have enrolled for the workshop. Mr. Sunil from IIFL conducted the workshop and acquainted the students with basics of Capital Markets, Fundamental Analysis, Technical Analysis and Derivatives. All the enrolled students have completed formalities for opening DEMAT a/c with IIFL. Students were also taught live trading. The last session was conducted on September 19, 2019

c) Certificate Distribution

All the 40 students successfully completed the workshop and were awarded with certificates by Mr. Sunil from IIFL



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6. Microsoft Technology Associate (MTA) Certification In Java Offered In Association With Technowings

a) Orientation session by Technowings

Placement Cell invited team of Technowings and conducted orientation session for B.Sc (IT) students on September 26, 2019 to inform them about Microsoft Certifications. Around 80 students from FY and TY B.Sc (IT) attended the orientation.

b) Batch formation for MTA Certifications:

Placement Cell partnered with Technowings and registered TY BSc(IT) students for pursuing Microsoft Technology Associate Certification – Java Programming from December 18, 2019 to **December 23, 2019**. 15 students have enrolled for the certificate course and the Batch will commence from January 2020.

c) Commencement of Sessions for Microsoft Technology Associate (MTA) Certification in Java:

Placement Cell in association with Technowings offered MTA certification in Java to the B.Sc (IT) students. Enrolment process was completed from December 18 to December 23. A total of 15 students enrolled for the course and classes began from January 9, 2020. The sessions were taken by Prof. Ankita Kale. The lectures continued till March 5, 2020

d) Exam of Microsoft Technology Associate (MTA) Certification in Java:

Exams were scheduled from March 11 to March 14, 2020 in batches. All the students appeared and cleared the exam.

7. Certificate and Diploma Courses by Tata Institute of Social Sciences (TISS)– National University Students Skill Development (NUSSD)

Placement Cell tied up with Tata Institute of Social Sciences for running various certificate and diploma courses for students under National University Students Skill Development (NUSSD) Programme in September 2019. These Programs are aimed at improving employability skills of the students and have been declared as “Skill Development Best Practice” in the country by United Nations Steering Committee on Children and Youth. These courses are offered free of cost to the students belonging to weaker financial background.




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a) Orientation Session by Tata Institute of Social Sciences (TISS) for “Certificate Course in Management and Soft Skills for SY students” and Diploma Programs for M.Com students.

Placement Cell conducted Orientation Session by TISS to inform the students about Free of Cost Trainings under National University Students’ Skill Development Programme (NUSSD) on **October 12, 2019 from 11 a.m. to 12:30 p.m.** in DS Hall. Mr. Tanmay Naik, Director NUSSD addressed the students and highlighted the importance of such Training Programs. He also oriented the students about details of the Programme and the enrolment procedure for the same. Around **300** students from SY and M.com attended the session. Certificate Course meant for SY students will have 300 hours of classroom training and 100 hours of Fieldwork/Project. Diploma Courses meant for TY and M.Com students will have 300 to 360 hours of Domain Specialization Training, 100 hours of Soft Skill Training, 60 hours of Pre Placement Training and 480 to 600 hours of Internship.

b) Employability Skills Test by TISS for SY and M.Com students

Placement Cell conducted employability skills test to enroll the students for NUSSD Programme on October 19, 2019 from 8 a.m. to 10:30 a.m. in Room No. 203, 204, 205 and 206. 146 students appeared in the Test. The students selected in the Test will be enrolled for the Training program.

c) Commencement of Batch I of SY Students for Certificate Course in Management and Soft Skills offered by TISS NUSSD :

After the orientation and Aptitude Test which was held for SY students in the month of October 2019, 54 students have been enrolled for pursuing Certificate Course in Management and Soft Skills offered by TISS NUSSD. The enrolment process was completed during November 20, 2019 to November 28, 2019. The batch started on **December 20, 2019** and it is still continuing till May 2020. This course will be completed after completion of 300 hours of classroom training 100 hours of Project/Fieldwork.

d) Orientation for TY Students for TISS – NUSSD Diploma Courses

Orientation for TY students to orient them about the NUSSD Diploma Courses was conducted on **December 18, 2019** from 9:30 a.m. to 10:30 a.m. in DS Hall. It was attended by more than 150 students.



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e) Employability Skills Test by TISS for TY students:

Placement Cell conducted Aptitude Test to select the TY students for NUSSD Programs offered by TISS on **December 23, 2019** from 8 a.m. to 10:30 a.m. in Room No. 605 and 606. 79 students appeared in the aptitude test.

f) Enrolment of TY and M.Com Students for Diploma in Entrepreneurship and Diploma in Accounting and Taxation offered by TISS - NUSSD:

As per the scores of Aptitude Test, students were asked to enrol for pursuing Free of Cost Diploma in Entrepreneurship and Diploma in Accounting and Taxation from February 17 to February 25, 2020. A total of 10 students enrolled for Diploma in Entrepreneurship and list was sent to TISS - NUSSD on March 11. Due to Covid 19, online classes for this Diploma have begun from April 11, 2020.

Only 17 students enrolled for Diploma Course in accounting and taxation and hence it could not be started.

g) Enrolment of Students for Diploma in Banking and Financial Services by TISS - NUSSD:

As per the scores of the Aptitude Test, students were asked to enrol for pursuing Free of Cost Diploma in Banking and Financial Services. The enrolment was completed from April 18 to April 19, 2020. A total of 43 students enrolled for this Diploma and list was sent to TISS - NUSSD on April 20, 2020. Due to Covid 19, online classes for this Diploma have begun from April 20, 2020.

8. Preparatory Course for Banking Sector Exams conducted in association with SSB Educational Trust

a) Orientation Session by SSB Educational Trust about Banking Sector Exams:

Placement Cell in association with SSB Educational Trust conducted awareness session for TY Students. Mr. Sukrut Bhushan addressed the students and informed them about the career prospects in Banking industry and which exams one can appear to seek entry into banking sector jobs. Session for B.Com students was conducted on **December 10, 2019**, For BAF and BMS students, it was conducted on December 11, 2019 and For BBI and M.Com students, it was held on December 12, 2019.



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b) Enrolment of Students for pursuing Preparatory Course for Banking Sector Exams

The enrolment of students was completed from January 13 to January 31, 2020. A total of 23 students enrolled for the course.

c) Introductory Session for students enrolled for Preparatory Course for Banking Sector Exams by SSB Educational Trust:

Placement Cell organised Introductory Session for Students who have enrolled for Preparatory Course for Banking Sector Exams offered by SSB Educational Trust on February 1, 2020 at 10:30 a.m. Mr. Sukrut Bhushan addressed the students and discussed upon the preferred days and timings for the classes. The classes will be conducted at Goregaon Branch of SSB Educational Trust. Out of 23 students who have enrolled for the course, 20 students attended this session. The classes started from February 6, 2020 and will be over by September 2020.

9. Certificate Course In GST Practices And Procedures Conducted In Association With SDVTII

a) Batch Formation for Certificate Course in GST Practices and Procedures:

Placement Cell floated Certificate Course in GST Practices and Procedures which is offered in association with SDVTII to the TY students on November 19, 2019. Enrolment for the course was completed from December 4 to December 10, 2019. 46 students enrolled for the course and it commenced on January 5, 2020. The sessions were conducted on Sundays or Holidays in the IT Lab in two batches from 8:30 a.m. to 10:30 a.m. and 10:30 a.m. to 12:30 p.m. The last session was conducted on March 13, 2020

b) Online Exam of Certificate Course in GST Practices and Procedures:

Due to COVID 19, physical examination could not be conducted for Certificate Course in GST Practices and Procedures. So, placement cell requested SDVTII to conduct it online and the same was conducted on May 14, 2020 from 11 a.m. to 1 p.m. and all 46 students appeared and passed the exam.

10. Workshop on Machine Learning with Python:

Placement Cell in association with Imarticus Learning organised a 3 hour Workshop on Machine Learning with Python for TY and SY B.Sc IT students on February 10, 2020 from



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10:00 a.m. to 1 p.m. in IT Lab, 6th floor. Ms. Nikita Tandel conducted the workshop and gave a hands on experience to students about introduction to data analytics, K means clustering, case study on customer segmentation by using Python. The workshop was attended by 86 students.

B) Career Guidance Sessions

1. Session on Resume Writing and Life at B -Schools

Placement Cell in association with IMS conducted a session on Life at B-Schools and Resume Writing on **August 6, 2019** at 10:30 a.m. in Room No. 305 for SY students. Mr. Suneet Kambhat, an IIT and IIM Kolkata alumnus addressed the students and shared his knowledge on how to get into a B-School. He also highlighted the importance of gaining additional qualifications by doing certificate courses and also stressed the need for doing internships. Later on, he discussed the do's and don'ts of making CV. It was an interactive session attended by **104 students**.

2. Session on Performance Evaluation of Mutual Funds in India

Placement Cell in association with IBS conducted a session on Performance Evaluation of Mutual Funds in India for TY BCAF and TY BFM students on **August 9, 2019** at 9 a.m. in Room No. 606. Prof. Arun Chandrana, an expert faculty from IBS addressed the students on the topic of Mutual Funds. The session was attended by **112 students**.

3. Orientation Session for Registered students of SY

Placement Cell organized an orientation session for SY students who had registered with the Placement Cell for the AY 2019-20 on **August 10, 2019** at 10:30 a.m. in Room No. 305. The purpose of the orientation session was to orient the students about activities of the Cell and the general process of applying for any opportunity. The session was attended by more than **60 students**.

4. Orientation Session for Registered students of TY and M.Com

Placement Cell organized an orientation session for TY and M.Com students who had registered with the Placement Cell for the AY 2019-20 on **August 20, 2019** from 9:30 a.m. to 10:30 a.m. in DS Hall. The purpose of the orientation session was to orient the students about activities of the Cell and the general process of applying for any opportunity. The session was attended by around **220 students**.



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5. Management Games by CPLC

Placement Cell in Association with CPLC organized management games for the students of B.Com and Self Finance Courses on **August 20, 2019** at DS Hall from 10:30 a.m. to 12:30 noon. Mr. VisheshNadiyana, Managing director of CPLC explained the importance of planning, implementation, coordination and team work by conducting management games namely Save the world, Blind Folds, Unbreakable bonds and passing the marbles. The event was attended by more than **120 students**.

6. Session by Chasmic Institute for TY B.Sc (IT) students:

Placement Cell invited team of Chasmic Institute and conducted a session on E – Commerce for TY B.Sc (IT) students on **August 31, 2019**. Around **40 students** attended the session.

7. Session on Group Discussion by Time Institute

Placement Cell in association with Time Institute organized a session on Group Discussion on **September 20, 2019** from 10:30 a.m. to 12:30 p.m. in Room No. 609. Ms. Rehana Changi from time addressed the students and gave them tips and tricks to stand out in the crowd in an interactive manner. The highlight of the session was live GD wherein students were given a topic to discuss and then speaker pinpointed the important aspects to be taken care during a GD. More than **100 students** attended the session.

8. Orientation Session for FY Students

Placement Cell organized an orientation session for FY students who had registered with the Placement Cell for the AY 2019-20 on **September 30, 2019** at 9:00 a.m. in Room No. 304. The purpose of the orientation session was to orient the students about activities of the Cell and the general process of applying for any opportunity. The session was attended by more than **40 students**. In the session, Basics of Writing CV and Interview Tricks were also discussed.

9. Session for TY B.Sc (IT) students

Placement Cell conducted a guidance Session for TY B.Sc (IT) students who have registered for TCS Smart Hiring Program on **September 30, 2019** at 10:30 a.m. in Room No. 304. It was attended by **24 students**. In the session, students were told about the Placement Process of TCS and asked to practice for Aptitude Tests. Students were informed about Mock Tests which are available online free of Cost. Thereafter, students were guided about the process of



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Group Discussion and Basic Interview Questions. On the same day, a mock interview round was also conducted to make the students prepare about the same.

10. Workshop by ITM:

Placement Cell in association with ITM Group of Institutions organized a workshop on Fintech on **December 18, 2019** at DS Hall from 10:30 a.m. to 12:30 p.m. Prof. Vimmi Arora addressed the students and enlightened them about Artificial intelligence. It was attended by around **160 students**. Students who attended the workshop were given certificates.

11. Awareness Session on Actuarial Sciences:

Placement Cell conducted a session on Actuarial sciences by inviting Ms. Neha Shah from Institute of Actuaries of India on **December 23, 2019** at 10:30 a.m. in Room No. 304. Ms. Neha enlightened the students about the importance of Actuarial Profession and how one can become an actuary. The session was attended by **110 students**.

12. Session on Careers in Securities Markets:

Placement Cell in association with NISM organised a session on Careers in Securities Markets on **January 8, 2020** at 10 a.m. in Room No. 401. **95 students** attended the session. Mr. Abhay Chopra enlightened the students about various careers options available in securities markets.

13. InternShala Student Partner (ISP) Talk –

Placement Cell organised ISP talk on **January 23, 2020** at 10:30 a.m. in Room No. 605 for the students of FY BAF A at the request of one student Ms. Blessy Chetty who is ISP with Internshala. The purpose of the talk was to create awareness amongst students regarding how they can use Internshala portal to apply for internships. It was attended by **35 students**.

14. Intern Shala Student Partner (ISP) Talk –

Placement Cell organised ISP talk on **January 24, 2020** at 10:30 a.m. in Room No. 606 for the students of FY BAF b at the request of one student Ms. Anjali Jain from M.com Part I who is ISP. The purpose of the talk was to create awareness amongst students regarding how they can use Internshala portal to apply for internships. It was attended by **35 students**.

15. Orientation Session by Kotak Education Foundation:



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Placement Cell organised Orientation Session by Kotak Education Foundation to orient the TY students about 3 months Free of Cost Banking Course and Beautician Course on February 14, 2020 at 10:30 a.m. in Room No. 401. The orientation was taken by Mr. Swapnil Shirsath and 95 students attended the session. Course will begin after final exams of students.

C) Job Opportunities

1. Job Opportunity with Anand Rath

Placement Cell floated full time job opportunity with Anand Rath for M.Com and graduate students on September 13, 2019. Around 26 students applied by sending Resume. Interviews were conducted on October 4, 2019 at company's office. 7 students appeared in the interview process.

2. Part Time Job Opportunity with Vibrant Publishers

Placement Cell floated part time job opportunity with **Vibrant Publishers** for B.Sc (IT) students on September 14, 2019. Around 21 students applied by sending Resume. Interviews were conducted at company's office and one student has been selected for the same.

3. Registration on Internshala Portal

Placement Cell joined hands with Internshala and Registered details of 359 students on the Internshala Portal on September 21, 2019. This will help the students in applying for internships and it will also help the college to track the progress of the students. As per the details extracted from Internshala Portal, 8 students have been hired for internships.

4. Job Opportunity with Indsec Securities and Finance Ltd.

Placement Cell floated full time job opportunity with **Indsec Securities and Finance Ltd.** for M.Com and graduate students on September 25, 2019. Around 10 students applied by sending Resume. Interviews were conducted for two shortlisted students at company's office on October 3, 2019.

5. Internship opportunity with IPAC:

Placement Cell floated Internship opportunity with IPAC on September 25, 2019 for SY students. 15 students applied for it and all were selected.

6. Internship Opportunity with Bajaj Finserv



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Placement Cell floated internship opportunity with Bajaj Finserv on October 1, 2019 for SY students. Three students applied for the internship. Interviews were conducted off campus. One student has been selected

7. Internship opportunity with Nilesh Gadoya and Associates

Placement Cell floated internship opportunity with CS Firm Nilesh Gadoya and Associates on October 4, 2019 for SY, TY and M.Com Students. 7 students appeared for the interview process held on October 5, 2019 from 7 a.m. to 9 a.m. in Room No. 304 and one student has been selected.

8. Internship opportunity with Kotak Mahindra Bank:

Placement Cell offered 6 months internship opportunity with Kotak Mahindra Bank to the TY and SY students. Internship Profile was Data Analytics and Data Summarization. Interviews were held at company's office on **December 13, 2019**. 10 students appeared in the interview process and one student has been selected.

9. JOB FAIR

Placement Cell of Ghanshyamdas Saraf College in association with Agrawal YuvaManch and with the support of CII organized Job Fair on Sunday, **December 15, 2019** from 10 a.m. to 6 p.m. The fair was open to current students and alumni of Saraf College as well as to outside candidates also. The fair started with lighting of the lamp by Sh. Banwarilal Ji Jhunjhunwala, Vice Chairman, Governing Council, Shri Kailash Ji Parasrampur, Honorary Secretary Governing Council and Trustee RSET, Ms. Ashwini Waghmare, Industries Inspector, Office of Joint Director of Industries (MMR), Mumbai, Government of Maharashtra and members of Saraf College and Agrawal YuvaManch. Mr. Uttam Tibrewala, Director. AU Small Finance Bank was the chief guest of the event and during his address, he motivated the students to excel in life by working hard. Shri Manmohan Gupta from M.M Mithaiwala, Sh. Satish Agarwal from Ajanta Pharma, Sh. Shiv Agarwal from Shubham Motiwala Jewellers, Shri Kailash Ji Kejriwal and other dignitaries graced the inaugural with their presence. More than 25 companies participated in the job fair and more than 450 job seekers gave first round of interview in these companies. **Around 245 students of Ghanshyamdas Saraf College** appeared in the interview process of these companies and around 200 plus job seekers were outside candidates. Following companies participated in the JOB Fair



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- AU Small Finance Bank
- Vinayak Associates (Hiring For) -Axis Bank, HDFC Bank, ICICIBank , Accenture, Capgemini, Small And Medium Pvt Ltd
- Max Life Insurance
- LIC
- Eureka Forbes
- JeevandeepEdumedia Pvt. Ltd.
- Auto Intitude
- 3h Media
- PVR
- DHL
- Food Stuff
- Wipro
- Reliance HR
- Global HR
- Aadhan Solution
- Swiggy
- Yashaswi
- Squareyards
- Data Link
- IDFC
- Randstand
- Careersanta Com
- Sigmac& Co.
- Writer Information
- Spectrum Academia
- Obelisk Support Services Pvt Ltd
- Speakwell
- Tactics Management Services Pvt Ltd

As per the data received from Career Santa, 6 students were selected with Janaswamy Associates for Internship.



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10. Internship opportunity with Ideal Management

Placement Cell invited Mr. Vivek Sharda from Ideal management to deliver a pre placement talk about the internship opportunity available with their organization on **December 16, 2019**. Around 85 students attended the pre placement talk. The interviews were held at company's premises on December 18, 2019 wherein 10 students appeared for the selection around and 2 students have been selected.

11. Job Opportunity with SVN Systech India Pvt Ltd.:

Placement Cell Floated off campus job opportunity for TY and M.com students with SVN Systech India Pvt Ltd. for the profile Administrative Assistant on January 10, 2020. Resumes of 22 students who applied were sent on February 7, 2020 to Mr. Suraj Naik for further perusal.

12. Job Opportunity with Reliance Nippon Life Insurance Company:

Placement Cell Floated off campus job opportunity for M.Com and Alumni students with Reliance Nippon Life Insurance Company for the profile of HR Intern on January 10, 2020. Resume of 1 student who applied was sent on February 7, 2020 to Mr. Vinay Kaimal for further perusal.

13. Work from Home Opportunity by Smarterbiz Technologies Pvt Ltd:

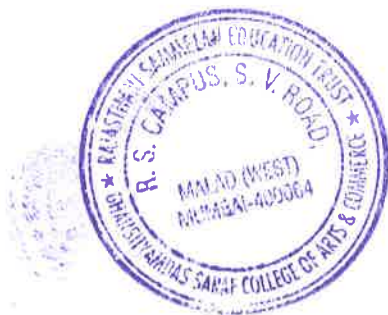
Placement Cell Floated off campus work from home job opportunity with Smarterbiz Technologies Pvt Ltd. on January 11, 2020. Students were required to apply directly.

14. Interviews by ICICI Prudential Life Insurance:

Placement Cell invited ICICI Prudential Life Insurance for offering the Full time Job opportunity to TY Students graduating in May 2020. Interviews were conducted on February 4, 2020 at 10:30 a.m. in Room No. 401. The pre-placement talk was delivered by Ms. Shipra Sinha and was attended by around 35 students. 17 students appeared in the interview process. 6 students have been selected.

15. Interviews by P3 Architectural Solutions:

Placement Cell invited P3 Architectural Solutions for offering the Full time Job opportunity to TY Students graduating in May 2020. Interviews were conducted on February 5, 2020 at 9:30 a.m. in Room No 606. The pre-placement talk was delivered by Ms. Rupa Pujari and



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was attended by 27 students. Out of 27 students who appeared in the interview process. 6 students were selected for second round of interview. Second Round of Interview took place at Company's office at Juhu on February 13, 2020 and 5 students were finally selected.

16. Interviews by Adapt Associates:

Placement Cell invited Adapt Associates for offering 3 months Internship opportunity to the students. Interviews were conducted on February 6, 2020 from 10:00 a.m. in Room No 401. The pre-placement talk was delivered by Ms. Geetika and was attended by 19 students. 17 students appeared in the interview process and 1 student was selected.

17. Interviews by Teleperformance:

Placement Cell invited Teleperformance for offering the Full time Job opportunity to TY Students graduating in May 2020. Interviews were conducted on February 7, 2020 from 11:00 a.m. in Room No 401. The pre-placement talk was delivered by Ms. SuchitaMangaonkar and was attended by 22 students. Out of 22 students who appeared in the interview process. 20 students were selected for second round of interview. Second Round of Interview will take place at company's office after final exams of students.

18. Interviews by KarvyDigiconnect:

Placement Cell invited KarvyDigiconnect for offering the Full time Job opportunity to TY Students graduating in May 2020. Interviews were conducted on February 11, 2020 from 10:30 a.m. in Room No 401. The pre-placement talk was delivered by Mr. Dilip and was attended by 10 students and all these students appeared in the interview process. Second Round of Interview will take place at company's office after final exams of students.

19. Interviews by Markethub Stock Broking Pvt Ltd:

Placement Cell invited Markethub Stock Broking Pvt Ltd. for offering the Full time Job opportunity to TY Students graduating in May 2020. Interviews were conducted on February 13, 2020 from 10:30 a.m. in Room No 401. The pre-placement talk was delivered by Mr. Amit Notaria and was attended by 31 students. Out of 31 students who appeared in the interview process, 3 students have been selected and 21 students have been shortlisted for second round of interview which will happen after final exams take place.

20. Interviews by Redreamz:



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Placement Cell invited Redreamz for offering the Full time Job opportunity to TY Students graduating in May 2020. Interviews were conducted on February 25, 2020 from 10:30 a.m. in Room No 401. The pre-placement talk was delivered by Mr. Sachin Gurav and was attended by 12 students. Second Round of Interview will take place at company's office after final exams of students.

21. Placement of B.Sc(IT) Students:

Placement Cell keeps on floating Job Drives happening at other colleges. During these drives, 15 students of TY B.Sc (IT) have been placed as per the below details:

- 4 students placed with TCS
- 11 students placed with Capgemini
- 5 students placed with Infosys
- 1 student placed with Wipro

22. Other opportunities:

Placement Cell floated internship opportunity with Indus Insurance Broker on December 4, 2019 for which 5 students sent Resume. Internship opportunity with Integreon for the Financial Analyst profile was floated on December 5, 2019 and 28 students have sent Resume. Job opportunity with MDC was floated on December 6, 2019 and 6 students have forwarded Resume. Placement Cell Floated off campus job opportunity with P/V Advertisers for the profile Client Servicing Executive on January 30, 2020. One student applied for the opportunity. Placement Cell also keeps on floating details about various Job Drives occurring at different institutes for the benefit of the students.

Dr. Anju Bohra

Prof. Mamta Chhajjer

Prof. Mehrab Khan

Prof. Mansi Dangarwala

Prof. Krupa Shah

Prof. Swati Chandak

(Members of Career Guidance and Placement Cell and Skill Academy)

Dr. Jayant Apte

Convener, Career Guidance and Placement Cell and Skill Academy



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