

PLACEMENT BROCHURE 2018-20



RSET's

**Durgadevi Saraf
institute of management studies**

WE CREATE LEADERS



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2018 - 2020

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ABOUT DSIMS

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DSIMS
Advantage

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COMPANIES' FEEDBACK

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Anand Rathi Financial Services Ltd	Amazon
Glenmark Pharmaceuticals	HDFC Bank Ltd
L & T Technology Services Ltd	Capgemini
Mahindra Logistics Ltd	CMIE
Motilal Oswal Securities Ltd	CRISIL
Indusind Bank Ltd	Deutsche Bank
Thane Janta Sahakari Bank	Nestle

They believe in us

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Vision Mission & Enduring Goals

Vision

To be one of the preferred B-schools in India by developing socially sensitive business professionals with a global mindset.

Mission

- To create a culture for academic excellence
- To emphasize on social sensitivity
- To inculcate a global mindset amongst students

Enduring Goals

At DSIMS, we believe that investment in a sincere and dedicated team provides impetus to us for Creating a new paradigm of professional management education. This facilitation process will be enhanced by unique styles of delivery and wide-ranging support material. Our advanced, robust and world-class infrastructure further encourages the process of sculpting fresh ideas that will mould young minds in these times of immense competition.

DSIMS is named in the loving memory of Late Smt. Durgadevi Saraf, mother of the main donor, Shri Mahavirprasad G.Saraf.



MAIN DONOR'S MESSAGE

Shri Mahavirprasad G. Saraf
Founder and Managing Trustee,
Kirandevi Saraf Trust



It gives me immense happiness in congratulating Rajasthani Sammelan Education Trust for the commendable progress achieved by their unique educational project- DURGADevi SARAF INSTITUTE OF MANAGEMENT STUDIES, with every passing academic year.

It is certainly a great pleasure to watch the Institute growing with dynamism, distinctiveness and in line with the vision and mission it was set out. Proper planning and foresight played a major role and plans were laid out in advance keeping the future in mind.

The essence of imparting education today is to understand and study the rapidly changing global as well as domestic educational scenario which is fraught with ambiguity and complexity and later strategizing to meet the growth plans. The institute imbibes this spirit in itself and also disseminates the same thinking to its students.

DSIMS offers two major programs:- A two year full time MMS program affiliated to University of Mumbai and a two year full-time PGDM program approved by AICTE, it also offers an Executive Program in Management. We plan to launch the following programs shortly: Event Management, Supply Chain Management, Women Entrepreneurship, Entrepreneurship and Global Entrepreneurship Program.

The progressive educational values and skills imparted by the institute is helping the students a great deal in their

holistic persona development. The programs introduced at DSIMS provide a complete revamp of the traditional curriculum by introducing the latest syllabus or contemporariness in Management Education. The qualitative grooming at the institute ensures that each and every student performs at par with the best in the industry. It is my sincere wish that Durgadevi Saraf Institute of Management Studies be ranked as one of the top leading Management Institute in the coming years.

DSIMS is privileged to have a dynamic, extremely experienced, a highly effective and motivated team of Faculty and staff. DSIMS Management Council has eclectic interests, expertise and multidimensional capabilities at its disposal. It also boasts of a state-of-the-art infrastructure with all modern amenities required by a management institute. The institute has geographical advantages, being located in the heart of the western suburbs, with excellent connectivity.

I extend my best wishes and continued support towards the growth and development of DSIMS.

Shri Mahavirprasad G. Saraf
(Founder and Managing Trustee Kirandevi Saraf Trust)



DIRECTOR GENERAL'S MESSAGE

Dr. N. M. Kondap

Director General (RSET) Chairman, WRC, AICTE, Former Vice Chancellor, SVKM's NMIMS University



It gives me immense pleasure to extend a cordial invitation to you for participation in the placement process at Durgadevi Saraf Institute of Management Studies (DSIMS - Mumbai).

DSIMS an upcoming and vibrant business school in the city of Mumbai has made a mark for itself in the higher education spectrum in general and in management in particular. The institute is ranked 7th in the top league of B-school in Mumbai, as per Times B-School Survey. DSIMS has achieved this ranking with the regular inputs on academics and other areas from its stakeholders namely corporates, alumni, students and of course its own faculty both in-house and visiting.

A new dimension has been added to the academics by having international faculty on campus to teach an entire course. This is in addition to our regular international immersion program, student exchange program to a reputed University in USA and having international faculty for guest lectures. We are in the process of entering into tie-ups with more universities in Europe and North American continents for more such programs.

At DSIMS, we have created an environment that ensures rigor, experiential learning and appreciation of culture. The program architecture is learner centric with focus on developing competencies which are outcome based with focus on employability. The emphasis is on holistic development of students through academics, inculcating

corporate values, skills, team building and respecting values of others and leadership - what we call "Leaders in Making" to justify the tagline "We Create Leaders"

We have a team of committed faculty members who facilitate the students to develop relevant skills, functional and behavioural competencies through curricular, co-curricular and extra-curricular activities.

The present batch of students with their diverse background will provide you with varied options as you seek bright students to join your organization

We have a team of committed students ready to facilitate all the activities that are required for completing the placement process successfully.

On behalf of DSIMS, we feel privileged to invite you to participate in the placement process.

We look forward to building long term sustainable and mutually beneficial relationship with your esteem organization.

Dr. N.M. Kondap
Director General (Rajasthan Sammelan- Higher Education)



CHAIRMAN'S MESSAGE

Shri Ashok M. Saraf

Chairman, Management Council

Durgadevi Saraf Institute of Management Studies



The excitement at the educational campus of Rajasthani Sammelan Education Trust continues to live on as we continue to grow and expand. It has been very fulfilling to steadily progress on the growth path; at the same time it imposes its own challenges. Being in the field of education, a big responsibility lies on our shoulders as we facilitate the shaping of current generation. We at Rajasthani Sammelan Education Trust recognize this as the core of all our activities and it reflects in our way of life. We have further growth plans for the future towards creating a unique learning experience at Durgadevi Saraf Institute of Management Studies. We are delighted that you have decided to be a part of our journey. We strive to provide an enriching and holistic learning experience at DSIMS for which we have created a state-of-the-art infrastructure that will facilitate excellent teaching-learning experience and also encourage research. While infrastructure aids the learning process, having a resourceful team is basic to quality. Our team comprises of members who possess vast experience in the field of management education, are passionate and dedicated and are engaged in lifelong learning. We, at DSIMS, believe in providing students with quality education that will drive them to foster leadership towards sensitized and inclusive development.

In this era of globalization, there is an intensified effort to gain sources of comparative advantage. We understand the relevance and importance of investing in the development of youth and creation of a research environment, in propelling the nation into the sphere of

contemporary civilization.

The present talent sourcing policy of the industry lays a lot of stress on quality manpower with strong focus on ethics and values. We have created a culture and environment for students at DSIMS so that they get groomed and developed into a "knowledge warehouse" that has a strong foundation on ethics and values. The focus at DSIMS has been to provide the corporate with a talent pool that is aligned to their expectations and cultural fit.

We invite you to partner with DSIMS in a long and mutually beneficial association.

Shri Ashok M. Saraf
Chairman, Management Council
Durgadevi Saraf Institute of Management Studies.



**The best Preparation
for tomorrow is doing
your best today**

-H. Jackson Brown, Jr."





DIRECTOR'S MESSAGE

Dr. C Babu

Director

Durgadevi Saraf Institute of Management Studies



Durgadevi Saraf Institute of Management Studies (DSIMS) welcomes you to the DSIMS campus for the consecutive ninth placement season. This will be the ninth batch of MMS students and eighth batch of PGDM students ready for the industry. It is important for anyone who wishes to pursue a management program to join a Business School that is preferred by successful corporate. It is our earnest efforts at DSIMS to strive to offer a holistic, developmental experience that enhances student's academic, professional and personal growth. In a span of nine years, DSIMS has gone from strength to strength due to its pragmatic curriculum architecture and world class teaching methodology enriched by in-depth research. The curriculum of different programs has been designed with a high level of corporate inputs. As an outcome, students are an asset to the organization they join from day one.

Our research oriented faculty team has architected the course curriculum with high level of corporate input which enables our management students to maintain their supremacy in the corporate world. Faculty mentors at DSIMS believe in supreme managerial, entrepreneurial and leadership skills. Among various innovative initiatives that are embedded in our course curriculums, a few notable ones are - a) Analytical and Critical Thinking module which is designed to inculcate the art of critical analysis; b) Leader in Making and Manager in Making module which is meant for personal, professional and innovative excellence; and c) Business, Rural and International Immersion modules which are meant for enhancing managerial decision making process.

Our industry connect is another feather in DSIMS cap. Every course is delivered by a combination of academican and practicing business leaders in order to give a blend of concepts and application to students. Besides, students get ample opportunities to interact with world renowned academicians in the campus due to our global leadership development initiatives.

Since DSIMS is nurtured and patronized by Rajasthani Sammelan, a noble trust which believes in philanthropy and community services for over six decades, our students are imbued with core values of assuming high responsibility.

In every input of DSIMS, our mission of shaping vibrant young minds is visibly conspicuous. Leadership creation is a continuous process at DSIMS. Our vision to be one of the preferred B-Schools in India by developing socially sensitive business professionals with global mindset permeates in every initiative we take to sculpt our students from the very first day they walk into our Institute. We whole-heartedly welcome you to take part in this centre of Excellence, DSIMS and continue the journey further.

Dr. C. Babu
Director - DSIMS



Develop a passion for learning. If you do, you will never cease to grow.

- Anthony J. D'Angelo





About Rajasthan Sammelan Education Trust (RSET)

Rajasthan Sammelan Education Trust, a registered public charitable trust was established in the year 1948 at Malad, Mumbai. With an aim to promote various educational, charitable and social activities, the trust has pioneered in providing educational opportunities to various sections of society. During the last seven decades, the Trust has played a very vital role in promoting and providing better education from primary to post graduation in the fields of Commerce, Management, Information Technology and Media Studies. Apart from its educational pursuits, Rajasthan Sammelan Education Trust also caters to the social and humanitarian needs of the community.

Rajasthan Sammelan Education Trust had started its educational activities for girls, but in due course of time, it has opened its doors to boys as well. At present, more than 16,000 students are receiving education in various educational institutions run by the Trust. Thousands of students beyond the boundaries of the campus are enrolled with Kunjibhari S. Goyal Online Academy (GOLD).

The Educational Institutions owned and run by RSET are:

- Kudilal Govindram Seksaria Sarvodaya School
- Kudilal Govindram Seksaria English School
- Ramniwas Bajaj English High School
- Mainadevi Bajaj International School
- Mainadevi Bajaj International Playschool
- Durgadevi Saraf Junior College
- Ghanshyamdas Saraf College of Arts & Commerce
- Kirandevi Saraf Institute of Complete Learning
- Durgadevi Saraf Institute of Management Studies
- Deviprasad Goenka Management College of Media Studies
- Ladhidevi Ramdhar Maheshwari Night College of Commerce
- Kunjibhari S. Goyal Online Academy

Other organizations owned & managed by RSET include

- Draupadidevi Sanwarmal Women's Hostel
- Ramdhar Maheshwari Career Counseling Centre
- Pravinchandra D. Shah Sports Academy
- Jankidevi Bilasrai Bubna Boys' Hostel

RSET is also providing many other facilities in its educational complex that include:

- Dhurmal Bajaj Bhavan
- Durgadevi Saraf Hall
- IT Hub
- Food Court
- Ramnarayan Saraf Educational Outlet
- RS CA Study Centre
- IRB Scholarship Endowment Fund
- Vijay Pal Singh Health Centre
- Kirandevi Saraf Library and Reading Room
- BKT Endowment Freeship Fund
- Janakidevi Bilasrai Bubna Endowment Freeship Fund
- Lalchand Dalmia Golf Cart.

Rajasthan Sammelan Education Trust is also providing many other facilities in its educational campus that include:

Dhurmal Bajaj Bhavan (Community Hall), Durgadevi Saraf Hall, IT Hub, Food Court, Ramnarayan Saraf Educational Outlet, RS CA Study Centre, IRB Endowment Scholarship Fund, Vijay Pal Singh Health Centre, Kirandevi Saraf Library and Reading Room, Bloomberg Lab, BKT Endowment Freeship Fund, Janakidevi Bilasrai Bubna Endowment Freeship Fund and Lalchand Dalmia Golf Cart.

The Trust is providing financial assistance to needy persons for medical treatment through Trivenidevi Deora Chikitsa Sahayta Kosh. Scholarships are also provided to needy students to complete their education.

Rajasthan Sammelan Education Trust has completed a mega project of renovation and revamp of its premises by construction of a twelve storied building in its educational campus in which presently Durgadevi Saraf Institute of Management Studies, Mainadevi Bajaj International School, Kudilal Govindram Seksaria Sarvodaya School and Kudilal Govindram Seksaria English School are housed with all state of art facilities. On the 11th and 12th floors of the building, Draupadidevi Sanwarmal Women's Hostel is located with all best possible amenities. The Trust has also constructed a new building with all latest amenities for Ramniwas Bajaj English High School and Deviprasad Goenka Management College of Media Studies. The Trust has also started Jankidevi Bilasrai Bubna Boys' Hostel near RSET Campus. Rajasthan Sammelan Education Trust has been granted Hindi Speaking Linguistic Minority Status by Government of Maharashtra.



ABOUT DSIMS

DSIMS is all set to welcome another fruitful academic year in its stride. The initial years witnessed tremendous success, coupled with admiration from reputed industry and renowned academic community. We are proud to lay a strong foundation with a robust curriculum, where we lay emphasis on the overall development of our budding leaders. The different curricular emphases are designed to match their learning abilities and interests. At DSIMS we strongly believe in the philosophy of “KAIZEN” or continuous improvement. This is evident in our continuous endeavors to elevate our benchmarks year on year and to compete with the best.

We ensure to make learning more enjoyable and meaningful for students, while developing the desired skills and values that will put them in good stead for the future. These include placing greater emphasis on non-academic program within the curriculum, such as Entrepreneurial Cell “SOCH”, Manager-in- Making, Thought



Leadership, Experiential Learning, Global Immersion etc. Our induction / orientation program is designed to educate and provide opportunities for graduates to transform themselves to postgraduate students.

DSIMS is promoted by the esteemed members of the distinguished Rajasthanani Sammelan Education Trust, renowned for its contribution in the field of education in India. We aim to follow a consultative style of management which encourages participation in the development of the institute. The Board of Governors is committed to developing an institution of quality and integrity. To this end, it has established an independent Management Council comprising of eminent educationists, administrators and achievers from all walks of life. The Management Council brings to the school, its expertise in administration, technology-aided learning and education management.





Governing Council Committee Members

Shri. Ashok M. Saraf	Chairman
Shri. Kailash Kejriwal	Secretary
Shri. Nandkishore Gupta	Jt. Secretary & Treasurer
Shri. Jairaj Thacker	Member
Shri. Samir Choksi	Member
Shri. Vinod Agarwalla	Member
Smt. Archita Rajpuria	Member
Shri. Banwarilal Jhunjhunwala	Member
Shri. Suresh Pansari	Member
Shri. Madhusudan Maheshwari	Member
Shri. Sunil Kabra	Member
Dr. Amit Dutta	Regional Officer-WRO -AICTE
Dr. Abhay Wagh-Director	Nominee of the State Government (DTE)
Prin. S.G. Chitale	Member - Nominee of the Mumbai University
Dr. Dinesh Harsolekar	Member-Nominee of AICTE WRO
Dr. C. Babu	Director -Member Secretary (Ex-Officio)
Dr. Nandkishore Kondap	Special Invitee
Dr. Sunanda Kar	Special Invitee
Dr. Sharad Kumar	Member-Teaching Staff-Dean, Academics and Research
Dr. Sarita Vichore	Member-Representative-Teaching Staff
Ms. Beena Prakash	Teachers' Representative



Academic Council

Mr. Ashok Saraf	Chairman DSIMS
Mr. Kailash Kejriwal	Secretary
Dr. Pankaj Trivedi	Head of Phd programme, HoD, Finance Somaiya Institute of Management & Research
Dr. R. B. Barman	Ex Executive Director RBI
Dr. Mayank Joshipura	Head Financial Markets NMIMS
Mr. Madan Sabnavis	Chief Economist CARE
Mr. M Narendra	Retd. Chairman & Managing Director
Dr. Venkateshwaralu	HOD Finance, NITIE
Dr. Satishchandra Kumar	HOD, Dept. of Applied Psychology, Mumbai University
Dr. Asit Mohapatra	Senior Vice President HR Future Supply Chain Limited
Dr. Manjari Srivastava	Professor, NMIMS
Mr. Anirudh Gupta	Aditya Birla Health
Dr. Milind Shahane	CEO, Tata Class Edge
Dr. Indrajit Mukherjee	Sr. Operations Faculty SJM SOM IIT Bombay
Mr. Vinayak Marathe	Sr. Vice President-Reliance Technology Group
Dr. Arun Raot	Retired professor of NITIE
Dr. Rahul Altekar	Ex-visiting faculty at NITIE and Welingkar
Mr. Alok Kapoor	Head- Marketing & Franchise Development, Mahindra First Choice Services Ltd., Alumni- IIM A
Mr. Suman Srivastava	Consultant Marketing Unplugged., Alumni- IIM A, IMD Lucerne
Dr. R. K. Srivastava	Professor, SIMSREE



► INFRASTRUCTURE & CAMPUS:



LIBRARY

Shri Murlidhar Karwa
Knowledge Resource Centre

We have a well equipped library with books, international journals and data bases like EBSCO, Prowess, IES, CRISIL Research among others.

SEMINAR HALL

Nathmal Garodia Seminar
Hall

The state-of-the art 120 seater seminar hall is equipped with a multimedia based smart board, LCD and wi-fi facility.



COMPUTER LABORATORY

Beniprasad Luharuka
Computer Lab

Hi-tech Computer lab with
integrated campus wide network.



Our campus has a very vibrant ambience and is seamlessly Wi-Fi enabled and air conditioned. We also have State-of-the-art library, computer laboratory and classrooms

SPORTS ACADEMY Pravinchandra D. Shah



CLASSROOM

Class rooms are equipped with multimedia based smart board, LCD and Wi-Fi facilities.



Draupadidevi Sanwaram
Women's Hostel

Jankidevi Bilasrai Bubna
Boys' Hostel

Guest Lectures:

Corporate Interaction has been at the heart of developing our students and one of the ways the institute has been facilitating the same is through the Corporate to Campus series. Among the dignitaries who have addressed the student at our campus are:

Guest Speakers in various Programs and Events

Name	Designation	Institute or Company
Shri CH. Vidyasagar Rao	Hon'ble Governor of Maharashtra	
Aniruddha Khekale	Emerson Process Management India	Group Director - Human Resource
Dr. Ashok Nag	Financial Technologies	Sr. Vice President
Dr. Kavita Chaudhuri	Sanofi	CSR Head
Dr. Nilima Inamdar and Ms. Aparna Lidhu	Women Development Cell	Dr Inamdar - Obstetrician & Gynecologist
Dr. Debesh Patra	Bharat Petroleum Corporation Limited	Chief General Manager (Planning)
Dr. Barendra Kumar Bhoi	Former, Principal Adviser and Head of the Monetary Policy Department in RBI	Independent consultant
Dr. Hugh Munro	Retired Professor of Marketing & International Business and former MBA Director at the Lazaridis School of Business & Economics at Wilfrid Laurier University	Professor
Dr. Mickey Mehta	A global leading holistic health guru and corporate life coach	—
Dr. N. Rajendran	National Payments Corporation of India	Chief Technology Officer
Dr. Pramod Solanki	Performance Enablers	Owner
Dr. Sanjay Masand	Reliance Industries Limited	Vice President of Brand, Strategy & Marketing Communications
Dr. Sanjay Muthal	Insist Executive Search	Executive Director
Mr. Ankur Rathi	Reliance Petrochemicals	Supply Chain Professional
Mr. Abhijit Mishra	Nurture Resource	IT-HR Head
Mr. Aditya Kothari	Lifestyle International Pvt. Ltd	Deputy General Manager - Marketing
Mr. Ajay Bordia	CA Firm	Partner Consulting Service
Mr. Amit Ray	Media First Consulting	Founder Partner
Mr. Amit Trivedi		Author
Mr. Amol Deshpande	Mahindra & Mahindra	Head of IT Services-Automotive Sector
Mr. Arijeet Banerji	Deutsche Bank	Global Head
Mr. Ashank Desai	Mastek Limited	Founder and Ex-Chairman
Mr. Ashok Goyal	BLR Logistics	Proprietor and MD
Mr. Atit Mehta	BYJU's	Head of Marketing
Mr. Chinmay Dash	Beiersdorf Healthcare	DGM Sales & Marketing
Mr. Gajendra Kothari	Etica Wealth Management	MD & CEO
Mr. Hemant Kenkre	- Communications for MTV Network Asia	Ex Senior Director
Mr. Joydeep Sen		Debt Market Expert & Author
Mr. Kewal Handa	Union Bank of India	Non-Executive Chairman & Part-time Non Official Director
Mr. Krishna Kejriwal	Remsons Industries Ltd.	Chairman & Managing Director

Name	Designation	Institute or Company
Mr. Krishna Kejriwal	Remsons Industries	Chairman and Managing Director
Mr. Lakshmanan	Larsen & Toubro Defence	Vice President & Head - HR
Mr. Manoj Varma	Lyra India	Head Product Management
Mr. Manoj Varma	Lyra Network	Business Development Head
Mr. Milind Shahane	Tata Industries Limited	Senior Vice President - Projects
Mr. Nitin Nair	Siemens Limited Digital Factory	Chief Manager Automotive
Mr. Partha Ghosh	Percept Media	Chief Operating Officer - West & South India
Mr. Pratap Gharge	Bajaj Electricals	Retired CIO
Mr. Prem Singh	Wockhardt	President - Global Human Resources
Mr. Rachit Gandhi	Autoplant System India Pvt Ltd	Project Manager
Mr. Rajesh Padmanabhan	Welspun Group	Director & Group CHRO
Mr. Rajiv Ramchandra	Environmental Management Centre LLP and Ekconnect Knowledge Foundation	Assistant Vice President
Mr. Ramanan Ramanathan	Atal Innovation Mission, NITI Aayog, Govt of India	Mission Director
Mr. Rohit Wahi	FirstRand Bank Limited	CEO & Country Head
Mr. Samit Karzi	Accor Hotels	Area Director of Sales - West India Global Sales
Mr. Satyakam Chakravarty	Blockchain Technology	Consultant
Mr. Satyen Jadega	IBM Financial Services	Associate Director
Mr. Shiv Bhaskar	Tata AIG	L&D Head
Mr. Srinivas Chidumalla	Syngenta	IT-Lead- South Asia
Mr. Sukanta Padhy	ATC Tire	Chief Information Officer
Mr. Surendra Deodhar	Reliance Life Sciences	Vice President Head - Material Management
Mr. Umesh Dubey	Formulation Development Manager	Unilever
Mr. Vaibhav Shah	ORO Wealth	Sr. Vice President
Ms. Betsy Vincent	Future Group	
Ms. Anuja Bhavsar	Lyra Network	HR expert
Ms. Madhavi Lall	Deutsche Bank	Managing Director
Ms. Rukmini Iyer	Exult IT Services Pvt. Ltd	Founder
Ms. Sudarsana Sanyal	Lafarge Holcim group	HR Head
Prof. R.K. Shyamasundar	Indian Institute of Technology	JC Bose National Fellow and Distinguished Professor
Shri Ashok Sharma	Mahindra Agri Solutions Ltd and Member of the Group Executive Board Mahindra Group	President, Agribusiness, MD & CEO



▶ THE YEAR THAT WAS



Finance Conclave- Financia



Marketing Conclave- Touge



Operations Conclave-Opssession



HR Conclave- HR O Scope



PGDM Convocation



International Immersion - European Countries



Rural Immersion



Ottawa, USA



Sabrang



Versus

▶ Intellectual Capital Core Faculty



Dr. C. Babu

Director

Dr. C Babu is the Director of Durgadevi Saraf Institute of Management Studies (DSIMS), Mumbai. He is an MBA from Madurai Kamaraj University and has completed his PhD in Management from Faculty of Management Studies, Gurukul Kangri University, Uttaranchal.

Prior to joining DSIMS, Dr. Babu was the Director-in-charge at Chetana Institute of Management and Research, Mumbai. In the past, Dr. Babu has been associated with Management Institutes - YMT College of Management, Navi Mumbai, as Director and ITM Business School, Navi Mumbai, as Assistant Director. He has also held positions of Academic Head, at the Lalita Devi Institute of Management and Sciences, New Delhi Affiliated to Guru Govind University; and as the Dean of School of Management and Media Studies (SAMS), Dehradun, Uttaranchal. His area of teaching and research are on Consumer Behavior and Business Strategy.

Dr. Babu was actively involved in Business Simulation based teaching in Management Education with Prof. Pierre Mora, Bordeaux University, France. He was awarded as the Outstanding Dean for successfully setting up a new campus for School of Management and Media Studies (SAMS) in Dehradun and was also awarded as the Best Professor at ITM Business School, Navi Mumbai in 2006.

Dean-Academics & Research and Remsons Chair Professor for Management Research



Dr. Sharad Kumar

Dr. Kumar is M.Sc. (Statistics) from IIT Kanpur, M.A. (Psychology) from Kanpur University (Topper), PGDPM and MBA from FMS Delhi University, Ph.D. in Organisational Behaviour from Mumbai University and CAIB from IIBF. Before joining DSIMS in 2012 he was holding the post of Adviser (CGM) in RBI dealing with Information Management Systems and Research and has been the member of various committees set up by the top management of RBI. He has been trained at Cambridge University on "Strategic Risk in Financial Services" and attended Advanced Management Program at ESCP European Business School at its London and Paris Campuses. His areas of specialisation are HRM & OB, Information Systems & Information Technology, Research Methodology, Banking & Finance and External Sector. He has widely published in national and international journals. He has also extensively travelled abroad in connection with attending seminars and conferences and represented RBI in various international forums.

Associate Dean & Professor Area Head- Finance



Dr. Sarita Vichore

Dr. Sarita Vichore is a Ph.D. in the area of Financial Services; she completed her doctorate from South Gujarat University.

She has a dual degree in Management of Business Administration, majored in the area of Finance. She is also Masters in Commerce, and holds a degree of Cost and Management Accountant (CMA), USA. She is a member of Institute of Management Accountants United States of America. She has over 16 years of experience of Industry and academia. She has presented research papers in various National and International conferences, She also represented DSIMS at IMRA London UK for research paper presentation.

She has publications in referred National and International Journals. More recently she was invited for a guest session on Scaling up of the business to the esteemed entrepreneurs at Kauffman Foundation Kansas USA. Her teaching interests are in the areas of corporate finance, Performance Management, Valuations and Mergers & Acquisitions. Her research interest includes Micro Finance and Corporate Social Responsibility.

OPERATIONS



Prof. Somesh Kumar Banerji

Associate Professor | Area Head - Operations | Chairperson - Corporate Relations & Placement.

Prof. Somesh Kumar Banerji has a B Tech in Metallurgical Engineering from IIT Bombay and a PGDM from IIM Bangalore. He has more than 37 years of industry experience across industries like Automotive Components, Industrial Plastics, FMCG and Cold Rolled Steel & Allied Products. Prior to joining DSIMS, Prof. Somesh was Chief Industry Officer and Faculty Member at IIFM Mumbai and earlier, Controller of Projects, SCM & Infrastructure - Adam Smith Institute of Management, ICFAI group, Hyderabad. His areas of interest are Operations, Logistics, Project Management, Supply Chain Management, Disruptive & Predictive Technologies, Blockchain Technology and Supply Chain Analytics. He has received awards for Best Faculty of the year (DSIMS, 2016) and Best Faculty in Operations Management (Devang Mehta National Education Awards, 2016)



Prof. Zubin Sethna

Assistant Professor

Prof. Zubin is qualified as an engineer and as an MBA from Mumbai University. He has 9 years of corporate experience in following areas: production management, production planning & purchase planning, 5S, housekeeping, safety, vendor co-ordination, inventory management, warehouse space optimisation, manpower planning and restructuring, scrap reduction, product-costing and new product development. For past 10 years, he has taught a variety of subjects : supply chain management, transportation management, warehousing, global-warming mitigation, waste management, production management, operations research, total quality management and geo-politics. He likes to gain and share knowledge.



Dr. Sadhana Ghosh

Adjunct Professor

Dr. Sadhana Ghosh is M. Stat. from Indian Statistical Institute, Calcutta and Fellow of NITIE Mumbai. Before joining DSIMS, Sadhana worked with NITIE and held positions of Board Member NITIE, Dean Academic, Prof. - in- Charge Academics & Placement. She has more than three decades of experience in teaching, training and consulting. Her areas of interest are Quality Management, Six Sigma, Continuous Process Improvement and Business Analytics. She received Best Service Award from NITIE in 2013 and Best Teacher Award in Operations Management by the Jury of 19th Business School Affairs & Devang Mehta Business School, Presented by HUL in Nov. 2011

MARKETING



Dr. Padma Singhal
Area Head - Marketing | Assistant Professor

Dr. Padma Singhal is a Ph.D in Marketing Management from DAVV University, Indore. She has obtained an MBA (Marketing) and has eight years of experience in academia besides a three years stint in the corporate arena. She is a keen researcher and has numerous publications to her credit in various journals of repute. Dr Singhal's teaching and research interest includes Branding, Sales, Services and Strategy.



Dr. Chandrashekhar Kaushik
Associate Professor

Dr. Kaushik is a doctorate in Marketing Management from Savitribai Phule Pune University (formerly University of Pune). He holds a degree in Pharmacy and is a post graduate in Master of Business Administration specializing in Marketing. Before joining DSIMS, he was as an Assistant Professor with IES Management College and Research Centre.

Dr. Kaushik has more than 20 years of experience in Industry and academics. He has around 9 years of experience in Pharmaceutical Industry with Production, Sales and Marketing areas. He has more than 11 years of experience in academics with areas of interest in Services Marketing, Retail Management, Rural Marketing and Business Communication. He has interest in Research and has published papers in National and International Journals like Sage and Springer and also written chapters in books.



Prof. Nilesh Deshpande
Assistant Professor

Prof. Nilesh Deshpande is a pharmacy graduate(B. Pharm), with a first class specialization in marketing management (MMS) from the University of Mumbai. He has more than 20 years of experience in the marketing and sales domain. He has worked across Pharmaceutical, FMCG and FMCD industries. His last job was in the capacity of Associate Director of Marketing in a top 10 pharmaceutical organization. He has a passion for teaching and enjoys interacting with and facilitating the learning of young would be managers.



Dr. Dhanashree Potey
Assistant Professor

Dr. Dhanashree Potey had done her PhD from IIT Bombay in the area of Service Enterprises in India. After her graduation in Economics (major) from University of Mumbai and MMS Marketing from NMIMS, she has also undergone Certification Course on Entrepreneurship from Indian School of Business [ISB].

She has worked in companies like Apple Industries Ltd-Aptech, Anand Bazaar Patrika- Business Standard Ltd. Her areas of interest are marketing & sales, services marketing, business analytics, advertising & communication. She has published research work in national and international journals.



Prof. Ruchika Shokeen
Assistant Professor | Chairperson -6 months Program

Prof. Ruchika Shokeen did her MBA and DFM from Pune, and an EPRM from IIM Calcutta. She worked in the corporate sector with leading names like Britannia, Aptech, ICICI, Hindware and GHCL in Marketing and Retail functions. She has an experience of thirteen years as a corporate professional and has been in the education sector for five years. She has also been a National level athlete and was an integral part of the core team that organized Common Wealth Games 2010 in India, New Delhi. She is currently pursuing her Ph.D with AIMA

FINANCE



Dr. Nehal Joshipura
Assistant Professor

Dr. Nehal Joshipura has about two decades experience in industry and academia. Having received MBA in Finance from Bhavnagar University and being topper in MCA from Gujarat University (Rollwala), she has earned PhD on "Exploring Risk Anomaly in Indian Stock Market: the Test of Market Efficiency". She has published a number of papers in refereed management journals including ABDC listed international Journal Asian Journal of Finance & Accounting and Applied Finance Letters. In addition, she has presented papers at national and international conferences and won the best paper prizes at conferences like NICOM at Nirma University and Great Lakes - Union Bank Finance Conference. Her research and consultancy interests lie in practice-oriented aspects of portfolio management and wealth management like factor investing, investment strategies and quantitative investing.



Dr. Shailja Badra
Assistant Professor | Chairperson MMS Program (1st Year)

Dr Shailja Badra has earned Master's Degree in Financial Management from Jamnalal Bajaj Institute of Management Studies, Mumbai. After graduating several stepping stones- B.Ed, M.Ed and M.Phil; she has completed PhD from Himachal Pradesh University, Shimla in the year 2005. Dr Shailja has more than nine years of industry experience in different positions and five years of teaching experience in one of the leading Management Institute. She has published several research papers in National & International Journals. Her areas of interest include Research Methodology, Operations Research, Business Statistics and Financial Markets.



Prof. Apurva Mehta
Associate Professor

Prof. Apurva has an MBA (International Finance) from Thunderbird, Sam Garvin International School of International Management, Arizona, USA & a Masters in Management Studies (M.M.S.) - Finance, Mumbai University. He has over two and a half decades of experience in Banking, Financial & Transaction Advisory Services. He specializes in International / Cross border Valuation, Fund raising and liquidity management. He worked for organizations like American Express Bank, Morgan Stanley, ICICI Bank and KPMG. His last stint was as a Senior Partner - Corporate Finance at Baker Tilly DHC. His research interests include looking at the Financially Distress asset market in the Indian banking system and the role of Asset Reconstruction Companies.



Prof. Maneesh Gupta
Assistant Professor

Prof. Maneesh Gupta has done his MMS (Finance) and B.E. (Computers) from University of Mumbai. He is currently pursuing his PhD from NITIE. He has nine years of experience in industry and academia. Prior to this he was associated with KJ SIMR. He has also cleared Financial Risk Management (FRM) Level I. His research interests are in Financial Connectedness, Financial Contagion, Volatility Modelling, Credit Risk Management and Finance Analytics.



Prof. Priyanka Oza
Assistant Professor | Chairperson MMS Program (2nd Year)

Prof. Priyanka Oza holds a Masters Degree in Management Studies from University of Mumbai and UGC-NET Qualification for Lectureship. She has around eight years of experience in academics and around a year and a half of experience in the industry. Priyanka has taken up various subjects in Finance Specialization as well as taken General Management subjects prior to joining DSIMS. In her earlier stint as an Assistant Professor, she has also been awarded as the Best Faculty from the Institute. She has presented research papers in Conferences and also published papers in peer-reviewed journals. Her teaching and research areas include Financial Accounting, Financial Management, Security Analysis & Portfolio Management, Fixed Income Markets, etc.

HUMAN RESOURCE



Prof. Beena Prakash
Assistant Professor | Area Head - HR

Prof. Beena Prakash holds Masters Degree in Psychology and post graduate degree in HR. She has more than nine years of academic experience and five years of industry experience. Prior to joining DSIMS, she was Assistant Professor at TIMSR. Her Industry experience includes stints at Jindal Steel and Power Ltd., and IEL. She has presented research papers at both National & International Conferences and also published papers in International journals. Her areas of research interest are performance management and employee engagement.



Dr. Sarika Jain
Associate Professor | Head ISR & Controller of Examinations

Dr. Sarika Jain is a Fellow (PhD) of National Institute of Industrial Engineering (NITIE) in the area of Human Resources Management. She holds a first class Master's degree in Social Work with major specialization in Human Resources & Social Work from Aligarh Muslim University (AMU). She has an experience of teaching of about 14 years. She has worked with Tata Institute of Social Sciences (TISS) on a national Project "Educational Status of Religious & Linguistic Minorities". She has received Devang Mehta Award for "Best Professor in CSR" in 2015. She has also published papers in peer reviewed journals of National and International Repute. Her teaching and research interest areas include Work-Family Balance, Organizational Behaviour, HRM, Business Ethics and CSR.



Prof. Anthony Colaco
Assistant Professor

Prof. Anthony Colaco holds a Bachelor of Science degree in Chemistry, however he was more inclined towards the chemistry of humans in organization rather than that of organic and inorganic elements. This led him to successfully acquiring a Diploma in Human Resource Management (Xavier Institute of Management) and Labor Laws & Labor Welfare (Mumbai University). He holds Masters Degree in HRM from NMIMS. He has close to two decades of experience in industry and academics. He teaches courses in Human Resource Management. His areas of interest are learning organization, organizational learning, organization development and general management and organizational ambidexterity.



Dr. Sanchita Banerji
Associate Professor | Chairperson-PGDMM Programme (1st Year)

Dr. Sanchita Banerji is a Ph.D (HR), MBA, PGDMM with an experience of more than 15 years in the field of Management Education, Training and Consultancy. She has participated and presented papers in various National & International Forums, Seminars and Conferences and has several publications to her credit in Journals of repute. She has been invited as a Chairperson and Forum Speaker and is also empaneled in the Editorial and Advisory Board of various esteemed National & International journals. Her teaching and research interest areas include Principles of Management, Business Communication, OB, and HRM & Personality Development and Image Building.



Prof. Pooja Goswami
Assistant Professor

Prof. Pooja Goswami is an MMS with specialisation in HR from Mumbai University. She is UGC NET qualified. She has also completed P.G. Diploma in Labour and Administrative Laws. She has been a topper in the area of HR & across specializations at DSIMS. She has also earned the degree of M.Com & completed various NSE certifications. She has over 4 years of experience. Her teaching and research interests are HRM, PMS, Employee Engagement, Rewards Management, Labour laws and Work life balance. She has presented research papers in various conferences. She is part of Remsons Centre for Management Research and assists Dr. Sharad Kumar, Dean, Academic and Research in various research activities of the Institute.



Dr. Sumana Chaudhuri

Associate Professor | Chairperson-PGDM Program (2nd Year)

Dr. Sumana Chaudhuri, Post-Doctoral Fellow of IIT Kharagpur (2018), received her doctorate from National Institute of Industrial Engineering (NITIE), Mumbai. Her area of specialization is in the field of Applied Welfare Economics and Infrastructure Economics. A National Merit Scholar, she is a first class M.Sc. in Economics from University of Calcutta. She has successfully completed a sponsored research project with Airports Economic Regulatory Authority of India (AERA). She has received the best paper award at the International Conference on Infrastructure Finance at IIT Kharagpur in 2010. She has also published articles in peer reviewed International journals and edited books. Earlier she taught at Institute of Marketing and Management, New Delhi.



Prof. Sharmila Bonnerjee

Adjunct Professor

Prof. Sharmila Bonnerjee is a faculty in the area of Human Resource Management and Communication Skills at DSIMS, Mumbai. A graduate from Calcutta University, she has specialized in Human Resource Management in her PGDM program from Symbiosis, Pune. She has also done her Post Graduate Diploma in Software Exports Management, GNIIT S/W Exports, from NIIT Ltd. She is currently pursuing MA in Psychology specialising in Organizational Psychology from IGNOU. She has undergone training on "Handling Employee Relations" from Welingkar Institute of Management, Mumbai.

Prof. Sharmila has a rich experience of about 13 years in both Industry and academics. She has worked with premier organizations like NIIT Ltd. and Asset International (a division of APTECH Ltd.).



Visiting Faculty

Name	Designation	Institute or Company
C. A. Neetu Singhania	Chartered Accountant	UberVista Consulting
Dr. Ankita Asthana	Co-Founder	UberVista Consulting & Foundation
Dr. Jyotsna Haran	Faculty & Visting Faculty	Royal College of Arts, Science and Commerce
Mr. Adityavikram Gupta	Manager (AVP Level) Strategy	M/s McKinsey & Co
Mr. Anil Agnihotri	Supply Chain Consultant	Spectrum Chemicals , Adchem Technologies & Milan Pharma
Mr. Arijeet Banerjee	Managing Director (Risk)	Deutsche Bank
Mr. Ramgopal Cancherla	Visiting Faculty	NA
Mr. Sagar Advani	An Associate	GlobeOp Financial Services (India) Private Limited (March 2008 to October 2009)
Mr. Viram Bhavsar	Strategy & Planning	HatsOn Advertising Pvt Ltd.
Ms. Gita Kumta	Visiting Faculty	NA
Ms. Shelly Kuthiala	Visiting Faculty	NA
Ms. Shubha Ashraf	Sr. Manager	Eureka Forbes
Prof. Prakash Gehani	Professor for Law and Advocate	NA
Prof. Abhishek Seth	Assistant Manager	HR Talent Acquisition, Talent Management & Organization Development
Prof. Ajit Kurvey	Former DGM	Wheelabrator Alloy Castings Limited
Prof. D. M. Marathe	Visiting Faculty	NA
Prof. Deepan Bhatt	GM Marketing	Biopac India Corporation Ltd.
Prof. M. H. Varma	Ex Vice President	M/s Fibre Foils Ltd, Mumbai
Prof. Nitin Shinde	Supply Chain Consultant	Spectrum Chemicals , Adchem Technologies & Milan Pharma
Prof. Sameer Karna	Corporate Trainer, Chief Mentor & Management Professor	NA
Prof. Sham Kamat	Private Brands Operations Head	Shoppers Stop Ltd
Prof. Shreedharan	Visiting Professor	NA
Prof. V. Seshadri	Visiting Professor & Consultant	NMIMS
Prof. Vishal Kasar	Sr. Product Manager- International Marketing	Wallace Pharmaceutical
Prof. Anil Agnihotri	-	Mahindra and Mahindra





Our Mentors

Dr. N.M. Kondap

- Former Vice - Chancellor of NMIMS University.
- Member - EPSI Higher Education.
- Chairman, Western Regional Committee, All India Council for Technical Education (AICTE) - a regulatory body of Government of India and is on the Committee of FICCI Higher Education, New Delhi.(2011 - 2017)
- Member of the Executive Board of Association Management Development Institutions in South Asia (AMDISA), a SAARC recognized body for the period 2013-2015.
- Member of the South Asian Quality System (SAQS) Committee
- Dr. Kondap was associated in developing credit rating system for NGOs and was member of the Accreditation Committee of National Assessment and Accreditation Council (NAAC), Bangalore, India. He was the Chairman of All India Management Association (AIMA) Business School Ranking

Dr. C. Babu

- PhD examiner ITM University, Dr. D.Y. Patil University, Karpagam University, Vel Tech Technical University
- PhD guide.
- An active member of Bombay Management Association, Indian Merchant Chambers, Indian Institute of Materials Management and All India Institute of Management.
- Founder of a charitable trust 'Chidambaram Foundation'.
- Board of Studies member of University of Mumbai for three years

Dr. Sharad Kumar

- Advisory Board - IIBF Editorial Advisory Board of "Bank Quest".
- Member in the selection panel of IDBI, SBI and other Public Sector organizations.
- Member of syllabus revision committee of IIBF
- Member of committee of SEBI to review the research proposals of researchers
- Member of investor survey monitoring committee of SEBI
- Member of Board of Studies (BoS) of Psychology Department of SNDT University

Dr. Sarita Vichore

- Member of "Institute of Management of Accountants" USA.
- PhD Guide.
- PhD Examiner
- Event faculty head for annual Finance Conclave "Financia" since 2010. The ninth edition of the conclave in 2019 had "Paradigm Shift in Financial Market" as the central theme.

Prof. Somesh Kumar Banerji

- Member of core project team for evaluation and execution of Greenfield and Brownfield projects in the Steel industry.
- Member of evaluation panel for technology transfer in Silicon Electrical Steel from Allegheny Ludlum, USA and Thyssen Krupp Steel, Germany
- Member of CORSMA Cold Rolled Steel Manufacturers Association (headquartered in Delhi) which is a recommendatory body of Government of India.
- Member of manufacturers associations for advising DGFT on methods of controlling imports of spurious goods.
- Event Faculty Head for annual Operations & Supply Chain Management Conclave "Opssession" since 2013. The eighth edition of the Conclave in 2018 had "Digital Factory" as the central theme.



PGDM Program and Curriculum

In a globalized, googleized world, where enterprises span continents and markets keep evolving, the MBA curriculum too has to change. The PGDM at DSIMS reflects this paradigm shift in the board room expectation. The Post Graduate Diploma in Management (PGDM), though named conventionally, offers specializations that are reflective of the new management ethos. Students at DSIMS will get to specialize in four unique streams that are the cornerstone of modern enterprises. It equips the students to become business leaders who can act wisely and forcefully in a hyper competitive interlinked business ecosystem.

The PGDM is an All India Council for Technical Education (AICTE) approved two year full-time program. The program is spread across six trimesters spread over two years. The first year being common for all students, the students can choose any one out of the four customized specializations offered in the second year, namely:

- Operations Management (Logistics and Supply Chain Management)
- Human Resource Management (Organizational Psychology and Human Resource Management)
- Marketing Management (Marketing and Communications)
- Financial Management (Financial Markets)

First Year Courses (Subject List)

Trimester I	Trimester II	Trimester III
Fundamentals of Management Business Economics Financial Accounting and Reporting Marketing Management Business Communication Organizational Behaviour Operations Management-I	Macro Economics Business Statistics Human Resources Management Corporate Finance Trends in Marketing Operations Management-II Entrepreneurship Rural Immersion	Business Research Methods Business Ethics Project Management

	Finance	Marketing	Operations	HR
Elective-I	Analysis of Financial Statements	Retail Management	Transportation and Warehousing	Learning and Development
Elective-III	Financial Markets, Products and Institutions	Consumer Behaviour	Business Forecasting and Demand Planning	Human Resource Policy, Practices and Audit
Elective-III	Financial Planning and Wealth Management	Sales Management and Distribution	Total Quality Management & Lean Six Sigma	Talent Management
Elective-IV	Credit Markets	Rural Marketing	E-Commerce & Retail	Performance Management System

- Summer Internship

Second Year Core Courses

Trimester IV	Trimester V	Trimester VI
SIP Corporate Strategy Corporate Governance	International Immersion International Business Leadership & Team Dynamics at Work Corporate Social Responsibility & Sustainability	Capstone Project LiM Investment Strategies (Workshop) Infrastructure Management (Workshop) Instructional Design (Workshop) HR Compliance (Workshop) Digital Marketing (Workshop) Advertising Management (Workshop) Supply Chain Analytics (Workshop) Block Chain Technology (Workshop)

CURRICULUM



Specialization Subjects

Specialization: A total of four courses per trimester are offered.
The courses offered are subject to the approval of Academic Council Members.

*The curriculum may undergo change as advised from the Academic Council.

Finance (Focus on: Financial Markets) : This course prepares the students to take up a career in the fast growing and exciting world of investment industry. In a world in which asset classes have multiplied, a plain vanilla course offering the traditional investment management perspectives will not suffice. The course provides a theatrical knowledge of Multi asset portfolio management, Global investment perspectives and quantitative finance, together with an applied set of courses looking at industry structure, regulations and trends.

Finance

Trimester IV	Trimester V	Trimester VI
Equity Research	Financial Analytics	Behavioral Finance
Derivatives & Risk Management	Financial Regulation & Compliance	Financial Risk Management
Multi Asset Portfolio Management	Private Equity & Venture Capital	
Mergers, Acquisitions & Corporate Restructuring	FinTech	
Corporate Valuation	Financial Inclusion	

Marketing (Focus on: Marketing and communications): MBA programs in Marketing are quite common. The DSIMS PGDM integrates Marketing and Communications in a strategic framework, enabling student to combine the analytical rigor of traditional marketing with the leverage of psychology of consumer behavior to deliver better decisions. Marketing and Communication courses develop students into a dynamic marketing professional by honing analytical and critical thinking. These courses explore the links between corporate strategy, marketing strategy and communication strategy within a global framework.

Marketing

Trimester IV	Trimester V	Trimester VI
Product & Brand Management	Marketing Analytics	Strategic Marketing
Integrated Marketing Communications	Customer Relationship Management	
Advanced Sales Management	B2B Marketing	
Digital & Social Media Marketing	Emerging Trends in Marketing	
Services Marketing		

PGDM Program

Operations (Focus on: Logistics and Supply Chain Management): The PGDM L&SCM integrates two crucial aspects of the modern enterprise - Operation & the Supply Chain. Companies need innovative leaders with the vision and skill to manage the entire life cycle of good & services across a global enterprise. The Supply Chain function is the backbone of any organization. SCM has evolved from being a merely tactical function to a business function. The L&SCM program is designed to introduce the key concept needed to enable a business to organize and run an efficient Supply Chain. The program looks at contemporary issues in Operations and Supply Chain Management and Creates a deep understanding of the issues involved in a very competitive and challenging environment which is constantly in a flux. It equips the participants with a good understanding of the ground level situation and enables them to take decisions keeping in mind the global impact of the decisions. Overall, the program would lead the participant to adopt an integrated approach and Create a competitive advantage for the organization

Operations

Trimester IV	Trimester V	Trimester VI
<ul style="list-style-type: none"> Operations Planning & Control Technology Management Supply Chain & Logistics Management Operations Research Applications Sourcing Management 	<ul style="list-style-type: none"> Infrastructure & Facility Management Operations Analytics Best Practices & Innovations in Operations Enterprise Systems 	<ul style="list-style-type: none"> Green Supply Chains

Human Resource (Focus on : Organizational Psychology & Human Resource Management) : The PGDM -OP & HRM includes the basic subjects offered in a traditional MBA Curriculum, as well as a core of organization psychology courses designed to meet the specialized needs of today's managers. The focus of the curriculum is to enable students to appraise organizational culture and discuss how it shapes business effectiveness. Besides this, the course content covers the role of motivation factors and their uses in an organizational context as well as the development of plans for the process improvements and job enrichment. The course offers multi disciplinary themes in course work, including the globalization of the market place, ethical considerations and human resources' role in responding to changing technologies and demographics.

HR

Trimester IV	Trimester V	Trimester VI
<ul style="list-style-type: none"> Total Rewards at Work IR & Labour Welfare Competency & Assessment Centers Organisation Design & Culture International HRM 	<ul style="list-style-type: none"> Labour Legislation Psychometric Testing Employee Engagement HR Analytics Organizational Change & Development 	<ul style="list-style-type: none"> Strategic HRM Positive Psychology & Employee Well Being





MMS Program and Curriculum

MMS is a two year full time program, affiliated to the university of Mumbai and approved by AICTE/ DTE/ Government of Maharashtra. DSIMS aims to groom students to build and enhance employability capability to meet challenges of specific industry with entrepreneurial zeal and global outlook to ensure sustenance of business in fast changing economic scenario.

The thrust of the program is to groom students to enhance the employability capability. This program ensures the development of a managerial personality by instilling high quality personal and professional leadership. The pedagogic process assures a correct blend of theory and practice through a rich portfolio of Academics and 'Beyond Classroom' initiatives to make learning a fun experience. It provides relevant management education to address specific needs of contemporary business organizations.

The curriculum focuses on General Management with specialization in functional areas of Marketing, Finance, Operations and HR. This includes classroom learnings, Case study analysis, Simulations, Beyond Classroom Initiatives, leading to development of DSIMS graduates - as humble yet progressive managers.

The Master of Management Studies (MMS) is a two- year full time management program affiliated to the University of Mumbai and is approved by the All India Council for Technical Education (AICTE).

The course structure has been formulated by University and includes four functions:

- Marketing
- Finance
- Operations
- HR

First Year: Semester I

<p>Core Papers:</p> <p>Perspective Management Financial Accounting Business Statistics Operations Management Managerial Economics</p>
<p>*Electives</p> <p>Effective and Management Communication Organizational Behaviour Negotiation and Selling Skills</p>

First Year: Semester II

<p>Core Papers:</p> <p>Marketing Management Financial Management Operations Research Business Research Methods Human Resource Management</p>
<p>*Electives</p> <p>Business Environment Cost Management & Accounting (For Finance Students) Corporate Social Responsibility (For non- Finance Students) Analysis of Financial Statement (For Finance Students) Entrepreneurship Management (For Non-Finance Students)</p>

Second Year : Semester III

- Core Paper
International Business
Strategic Management
- Specialization Papers

Finance	Marketing	Human Resources	Operations
Financial Markets and Institutions	Sales Management	Training & Development	Supply Chain Management
Corporate Valuation & Mergers & Acquisitions	Marketing Strategy	Compensation and Benefits	Operations Analytics
Security Analysis and Portfolio Management	Consumer Behaviour	Competency Based HRM and Performance Management	Service Operations Management
Financial Regulations	Services Marketing	Labour Laws and Implications on Industrial Relations	Manufacturing Resource Planning & Control
Derivatives and Risk Management	Product & Brand Management	HR Planning and Application of Technology in HR	Materials Management

CURRICULUM

- Elective I
- Elective II
- Summer Internship

Finance	Marketing	Human Resources	Operations
Wealth Management	Retail Management	HR Analytics	Quantitative Models in Operations
Financial Modeling	Rural Marketing	Personal Growth Laboratory	World Class Manufacturing
Banking and Financial Services Institutions	Marketing Analytics	Global HRM	Business Process Engineering And Benchmarking
Investment Banking	Digital Marketing	Employee Branding and Employer Value Proposition	Technology Management & Manufacturing Strategy
Infra and Project Finance	Customer Relationship Management	Organizational Theories, Structure & Design	Strategic Operations Management
Strategic Cost Management	Marketing Research & Analytics	HR Audit	Industrial Engineering Applications & Management
Commodities Markets	Event Management	Employee Relations, Labour Laws and Alternate Dispute Resolution	TQM
Mutual Fund	Health Care Marketing		International Logistics
International Finance	Distribution & SCM		Productivity Management
	Tourism Marketing		
	Marketing of Banking & Financial Services		

Second Year : Semester IV

- Core Paper
 - Project Management
 - Industry Oriented Dissertation Project (Capstone Project)

- Elective I
- Elective II

Finance	Marketing	Human Resources	Operations
Business Analytics	Integrated Marketing Communications	OD and Change Management	Operations Applications and Cases
Venture Capital and Private Equity	Business to Business Marketing	Strategic HRM	Strategic Sourcing in Supply Management
Commercial Banking	International Marketing	Management of Corporate Social Responsibility in organizations	Operations Outsourcing & Offshoring
	Trends in Marketing		



The

DSIMS

Advantage

Corporate India looks to value addition at every step. As an institution that prepares business leaders of tomorrow, we, at DSIMS live by the same credo. Apart from the mandated courses that we cover, we prepare our students for their role in corporate India through a series of innovative interventions.

Nonpareil Pedagogy

We have nurtured one of the best learning environments at DSIMS. The learning process at DSIMS begins before the students enter the learning rooms and continues far beyond the institute. The rigorous yet flexible process focuses on combining clarity on the core concepts with the constraints of execution in a dynamic, globalized environment. The learning process includes experiential learning, workshops, case analysis, role plays, presentations, debates and discussions. The effort is supplemented by our “Corporate to Campus” effort where select Industry leaders are invited to interact with the students. As a student of DSIMS, you will get a chance to interact with some of the best minds of the Indian Industry.

Leader in Making & Manager in Making

Apart from imparting education to the students, we also pay special attention to inculcate human values and grooming students for bright a career. Our Institute continuously strives to develop students to realize their latent potential while acquiring professional knowledge.

We at Durgadevi Saraf Institute of Management Studies have developed and evolved Leader in Making (LiM - PGDM) and Manager in Making (MiM - MMS) with the objective of bridging the gap between the academia and the corporate world. It is to prepare students for challenges ahead - be it furthering studies, embarking on a career, starting an entrepreneurial journey - we

believe meaningful education goes beyond learning in the classroom. We therefore focus on variety of developmental activities to facilitate students’ holistic growth and enable to them to achieve high level of academic and professional growth in the corporate world. Soft skills are identified to be the most critical skills in the current global job market especially in a dynamic era of technology. We understand that the inculcation of soft skills among the students will be two faceted: to produce quality Leaders and Managers, and to develop their knowledge, understanding, values and skills as well.

These courses focus on enhancing students’ personality and on preparing them for their future careers and enhancing the employability quotient of our students.

The LiM and MiM programs are divided into three broad disciplines:

- **Personal Excellence:** - A series of measures to enhance the personality and personal effectiveness of the students.
- **Professional Excellence:** - A series of measures to enhance the professional skills of students and equip them with a more balanced and global view of developments that affect their chosen firm, sector and the economy.
- **Innovative Zest:** - This series of interventions bring out the leadership and innovative thinking needed to survive turbulent times.

Global Orientation

We live up to the tag line of the institute- “We Create Leaders”.

Students are offered two crucial interventions, the International & Rural Immersion.

International Immersion - In a globalised economy, competition for business will no longer be just within the boundaries of a nation, but from any corner of the world. We believe that for our students to become capable of working in such environment, they be exposed to various economies of this flat world. The International Immersion is designed to immerse our students with cross-cultural business issues. During these process- oriented studies, our students will get to interact with prominent professors, corporate heads and government officials.

Rural Immersion - Corporate India is rapidly entering the hereto under estimated rural markets of the Indian hinterland. This is the market of tomorrow. Through a week long exposure to markets in Rural India, students are sensitized to the dynamics of doing business in rural India.

Project Sahyog - "We Care We Share"

The project sensitizes students to social concerns so that they can incorporate a broader perspective which is socially sensitised and accommodative in nature in their decision making.

Design of the program: Students choose an NGO/Trust/ Corporate CSR Department of their liking and participate in its social initiatives. Students work under the guidance of a sponsor guide and a faculty. At the end of their engagement, students are evaluated, based on the report of their activities.

There are high road and low road strategies that businesses follow. Proven Strategists favour high road strategies which are inclusive in nature for long term sustained growth of business. Inclusion benefits everyone, caring helps the career more than the cared. A society thrives when it has cultural diversity and inclusion.

Our holistic education aims towards developing virtuous and responsible managers. This intervention is targeted towards social sensitivity by way of on field student's contribution towards addressing social issues. Project Sahyog is about "coming together for social causes".

Some of our current associations are;

- POSAT Foundation
- Crayons Child education
- Swasthya Kendra
- Giants International
- Shanti Dhaam

- Snehalaya
- Asha Kiran Charitable Trust
- Dreamz Home
- Welfare of Stray Dogs
- Kumudben Vora Industrial Growth for Blind People
- Muncheljee Banarjee Blind School
- Lions Club International

Apart from Project Sahyog DSIMS also organizes **Blood Donation Camp** every year within the institute premise. This camp is organized by the students who conceptualize the whole event. The blood collected through the camp is given to the Blood bank with whose association the entire drive is carried out.

Students of DSIMS as part of social initiative also conduct various projects on public utility services like, railways, BEST transport, BMC. In these projects students undertake research on various issues pertaining to these public service utilities. The output of the research ensures betterment of the society by providing solutions to solve some of the critical and perennial problems associated with these public services.

Thought Leadership Forum (TLF)

Great leaders are not born, but made. In keeping with this adage, students read, listen to and interact with leaders from the corporate world, who are invited to the campus to share their experiences of practicing leadership and achieving excellence in diverse domains.

Meet the Celebrity

This intervention aims at bringing accomplished writers and known personalities to the campus. Students get an opportunity to interact with these successful personalities and learn during this process.



▶ Alumnite 2018

Durgadevi Saraf Institute of Management Studies (DSIMS) organized RENDEZVOUS 2019; the 3rd Alumni meet on Saturday, 02 March, 2019 at Golden Leaf Banquets, Malad West.

Every alumni meet is a matter of pride, a quite testimonial of our values and their effort. This was no different, as the event began with an impressive turnout, right from 2010 until now. The event was well attended by DSIMS alumni, student core committee for Alumni connect, professors and members of the administrative team.

The Alumni were engaged with a number of interactive activities to facilitate connect and networking between different programs and batches. The gathering was addressed by Director, Dr. C. Babu; Dean Academics & Research, Dr. Sharad Kumar; and Associate Dean & HOD Finance, Dr. Sarita Vichore. The senior leadership team of DSIMS welcomed the alumni and shared their words of wisdom. The alumni interacted with past and present students, DSIMS professors, and members of administrative team. They shared their personal experiences, lessons from the corporate world, and various anecdotes from their journey with DSIMS. Alumni also shared their feedback on how the institute can grow further and enhance the academic quality further.

The alumni are an integral part of institute's brand image since they represent the institute in their professional and social networks. DSIMS continuously strives to strengthen the everlasting ties with its alumni, who have made an impact in their professional careers and earned laurels for themselves in the world of work. DSIMS believes their alumni to be their prized possession and wishes to have a continued association with them.



International Collaboration

International Collaboration with Ottawa University

DSIMS and Ottawa (155 years Old) University located in Kansas State, USA signed MOU in Dec. 2016 for Student Exchange, Faculty Exchange, and Collaborative Research.

This year, twenty seven students of PGDM 2018-20 batch attended the program from 6th May to 31st May, 2019.

PGDM students of DSIMS have attended two courses viz., Servant Leadership and Professional Ethics at Ottawa University for a period of four weeks. As a part of their academic curricula, the students underwent continuous evaluations in the form of assignments and presentations pertaining to the subjects and they are challenged to think enhanced Creativity and tested their hidden abilities. In the Servant Leadership subject students were exposed to new unconventional form of leadership and motivated them to introspect and own themselves as leaders. While the subject Professional Ethics helped them inculcate a train of thought that can differ between ethical dilemmas. These courses also helped to develop emotional quotients for empathy in challenging situation.

In addition to imbibing knowledge through the classroom level and academic assignments, the students also got opportunity to learn about a new education system, new culture system, new culture, in a diversified educational environment. The students were taken to different industries where they were exposed to plethora of work and operational environment. They were taken to Walmart Distribution Centre, where they get to see the source of hypermarket procurements. They were also taken to some of the other production units where they have seen the production.

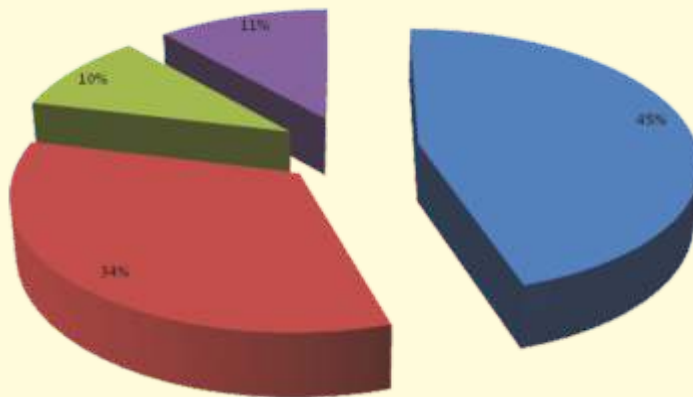
The students were also provided opportunities for sports and cultural interactions by taking them to watch high level sports events, local administration etc. All the students were provided certificates towards completion of courses which were celebrated with a grand dinner hosted for the students, faculty members and host families (who had hosted the students during the weekends) and trustees of the University.

The students really found the program extremely useful and felt that there has been a sea change in their overall knowledge and personality.



Management Specialization

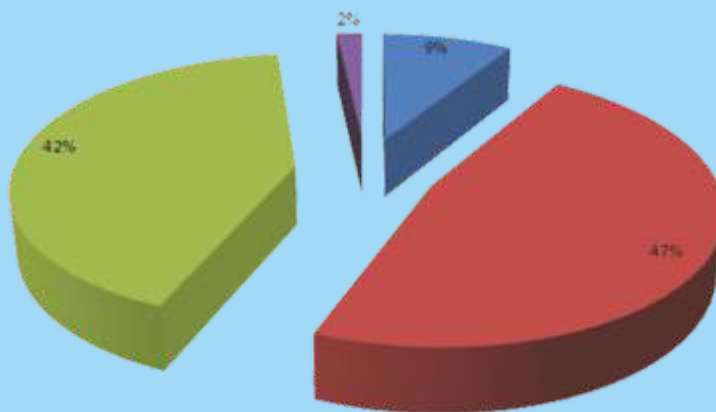
Finance	102
Marketing	76
Human Resource	22
Operations	26



● Finance ● Marketing ● Human Resource ● Operations

Graduation Specialization

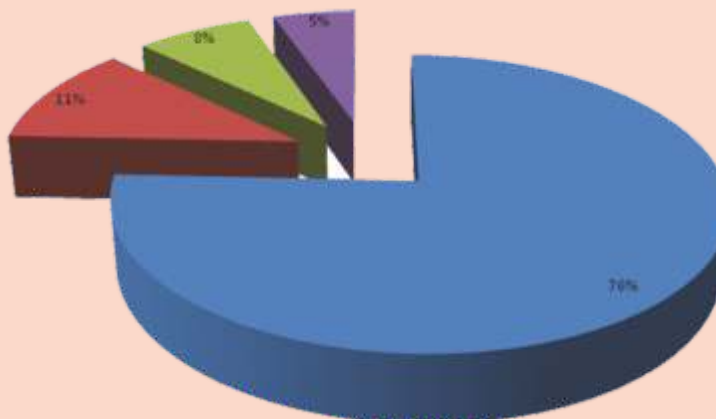
B.E, BSc, BSc. IT, B.Tech, BCA	20
BMS, BAF, BBA, BBI, BFM BMM	107
Mcom, Bcom	95
Others	4



● B.E, BSc, BSc. IT, B.Tech, BCA ● BMS, BAF, BBA, BBI, BFM BMM ● Mcom, Bcom ● Others

Work Experience

Fresher	171
6 to 12 Months	26
13 to 24 Months	17
25 Months +	12



● Fresher ● 6 to 12 Months ● 13 to 24 Months ● 25 months +

FINANCE - PGDM



Aditya Milan Ashar | Age: 27 | PGDM

Graduation: B.com, M.com

Summer Internship: D.M.Jani & Co.

Project title: Financial Ratio Analysis of Public and Private Sector Banks

Work Experience: 40 months

Name of the Companies worked for: D.M.Jani & Co., Sharp & Tannan Associates



Amit Dinesh Kabra | Age: 23 | PGDM

Graduation: Bcom

Summer Internship: Reliance Retail Ltd.

Project title: Cost of Poor Quality

Work Experience: Fresher



Bhavin Jitendra Wadhvana | Age: 21 | PGDM

Graduation: BMS

Summer Internship: HDFC Life & Wealth Management

Project title: Fintech development in Financial sector

Work Experience: Fresher



Chakshu Surendra Poojary | Age: 22 | PGDM

Graduation: B.com, M.com

Summer Internship: Reliance Digital

Project title: Automation of Transportation Management System (TMS)

Work Experience: Fresher



Darshil Jayesh Jhaveri | Age: 22 | PGDM

Graduation: BMS

Summer Internship: Quantum Global Securities Ltd

Project title: A Project report on Mutual Fund industry analysis and recent trends

Work Experience: Fresher



Devender Shivdutt | Age: 21 | PGDM

Graduation: B.com

Summer Internship: All India Metal Corporation

Project title: A Study on Financial Analysis and Risk Analysis in "All India Metal Corporation"

Work Experience: Fresher

FINANCE - PGDM



Devyani Jitendra Shrimal | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Anand Rathi

Project title: Cost Benefit Analysis of Employees

Work Experience: 10 months

Name of the Companies worked for: Henkel Adhesives Technology, Just Dial



Dhairya Chetan Soni | Age: 21 | PGDM

Graduation: BBI

Summer Internship: Indiabulls Ventures Ltd.

Project title: Comparative analysis of Indiabulls Ventures Ltd. & its competitors

Work Experience: Fresher



Dhawal Mukesh Shah | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Money Edge Financial Consultancy

Project title: Correction between Sensex and Gold

Work Experience: Fresher



Diksha Ashok Jhunjunuwala | Age: 22 | PGDM

Graduation: BCom

Summer Internship: HDFC Life & Wealth Management.

Project title: A Study on life insurance product & preference by customer at HDFC.

Work Experience: Fresher



Diya Jitendra Shah | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Ambit Finvest Pvt. Ltd.

Project title: The lending process at Ambit Finvest Pvt. Ltd.

Work Experience: Fresher



Gaurav Radheshyam Khaitan | Age: 24 | PGDM

Graduation: B.com

Summer Internship: HDFC Life & Wealth Management

Project title: A Study on HDFC Life Products

Work Experience: Fresher

FINANCE - PGDM



Harshit Anil Kalyani | Age: 23 | PGDM

Graduation: B.com
Summer Internship: Future Brands Limited
Project title: Raising Funds through IPR
Work Experience: Fresher



Harshit Dinesh Agrawal | Age: 21 | PGDM

Graduation: B.com
Summer Internship: Shree Lavkush Processors Pvt. Ltd
Project title: Analysis of Financial statements
Work Experience: Fresher



Himanshu Bhimraj Bohra | Age: 21 | PGDM

Graduation: BAF
Summer Internship: TJSB Sahakari Bank Ltd
Project title: Analysis of Banks using CAMEL Approach.
Work Experience: Fresher



Isha Kiran Kapadia | Age: 22 | PGDM

Graduation: BAF
Summer Internship: Blacksoil Infra Tech LLP
Project title: Mechanism of providing loans to SMEs
Work Experience: 12 months
Name of the Companies worked for: D.B.Kapadia & Co., J P Financial



Jaspreet Tajindar Ahluwalia | Age: 21 | PGDM

Graduation: BBA
Summer Internship: IIFL
Project title: Performance of Mutual Funds
Work Experience: Fresher



Jignasha Bhawarlal Jain | Age: 21 | PGDM

Graduation: B.com
Summer Internship: Anand Rathi
Project title: Productivity Enhancement
Work Experience: Fresher

FINANCE - PGDM



Khushboo Ashok Dalmia | Age: 22 | PGDM

Graduation: BFM

Summer Internship: HDFC Life & Wealth Management

Project title: Financial planning for Individual employees and strategies for tax saving

Work Experience: Fresher



Manan Jasmin Bhatt | Age: 27 | PGDM

Graduation: BBA

Summer Internship: K.B. Mistry & Associates

Project title: Project Financing

Work Experience: 32 months

Name of the Companies worked for: JPMorgan Chase and Co., Jasmin Bhatt &

Co., Jardine Lyod Thompson Group



Mayur Arvind Rathod | Age: 23 | PGDM

Graduation: B.com

Summer Internship: IIFL

Project title: Research on sector paint

Work Experience: Fresher



Megha Lalit Dhanuka | Age: 21 | PGDM

Graduation: BBI

Summer Internship: HDFC Life & Wealth Management

Project title: A Study on investment options and investor attitude towards investing in Private Insurance Companies

Work Experience: Fresher



Mehul Mahavir Jain | Age: 22 | PGDM

Graduation: BMS

Summer Internship: Aditya Birla AMC

Project title: Mutual Fund

Work Experience: Fresher



Kalpit Rajesh Doshi | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Expandus Capital Limited

Project title: Source of Debt Fund: Banks Vs NBFCs

Work Experience: Fresher

FINANCE - PGDM



Narayana Nityanandswami Pachimatla | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Quantum Global Securities Ltd

Project title: A comparative analysis of investment options with special reference to equity and mutual funds

Work Experience: Fresher



Neel Thakorbbhai Lad | Age: 23 | PGDM

Graduation: B.com, M.com

Summer Internship: RSM Astute Consulting Pvt. Ltd.

Project title: Due Diligence of Loan Process for Individuals And Corporates

Work Experience: 22 months

Name of the Companies worked for: Devina Metals



Nihal Arvind Shah | Age: 23 | PGDM

Graduation: BAF

Summer Internship: IIFL Securities Ltd.

Project title: Equity Analysis on Hospital Sector in India

Work Experience: Fresher



Niharika Arvind Shah | Age: 23 | PGDM

Graduation: BAF

Summer Internship: IIFL Securities Ltd.

Project title: Fundamental and Technical analysis on IT sector

Work Experience: Fresher



Niraj Rajendra Sahlot | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Sona Jewellers

Project title: Study of gold loan in different sector

Work Experience: Fresher



Pradgnya Kesarimal Shah | Age: 22 | PGDM

Graduation: B.com

Summer Internship: IIFL Securities Ltd.

Project title: A study of performance evaluation of equity Investments.

Work Experience: Fresher



Pratik Rupesh Vaidya | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Bhawsingka Commodities Broking Pvt. Ltd.

Project title: A Study on Financial Derivatives (Options Strategies)

Work Experience: 29 months

Name of the company worked for: Bhawsingka Commodities Broking Pvt. Ltd.

FINANCE - PGDM



Priyanka Manoj Ganatra | Age: 23 | PGDM

Graduation: B.com
Summer Internship: Forexserve
Project title: A Study of Foreign Exchange Market & Understanding the Hedging Efficiency of Currency Derivatives in India
Work Experience: Fresher



Purnima Rajan Narvekar | Age: 23 | PGDM

Graduation: B.com
Summer Internship: HDFC Life & Wealth Management
Project title: Portfolio Management and investment decisions
Work Experience: Fresher



Ritesh Vijay Negandhi | Age: 22 | PGDM

Graduation: BAF
Summer Internship: Quantum Global Securities Ltd
Project title: Technical analysis of FMCG sector
Work Experience: Fresher



Saloni Hitesh Jagani | Age: 23 | PGDM

Graduation: B.com
Summer Internship: SMC Global Securities Ltd.
Project title: SMC as a Broker
Work Experience: Fresher



Samar Kuntiprakash Inani | Age: 24 | PGDM

Graduation: B.com
Summer Internship: Fusion Advisors Pvt. Ltd.
Project title: Analysis of the companies which are on the Dissemination Board of Nationwide Stock Exchanges
Work Experience: 30 months
Name of the Companies worked for: FirstSource - Halifax/Lloyds Bank



Sheetal Ramasare Yadav | Age: 21 | PGDM

Graduation: BAF
Summer Internship: Nanavati Super Speciality Hospital
Project title: Fixed Asset Register
Work Experience: Fresher



Shweta Sanjay Singh | Age: 24 | PGDM

Graduation: BMS
Summer Internship: Nanavati Super Speciality Hospital
Project title: Reagents Rental Analysis
Work Experience: Fresher

FINANCE - PGDM



Siddhi Narendra Bhandari | Age: 21 | PGDM

Graduation: BBI
Summer Internship: Indiabulls Ventures Ltd.
Project title: Study on Trading In Stock Market
Work Experience: Fresher



Suraj Dharnendra Bhojannavar | Age: 24 | PGDM

Graduation: B.E.
Summer Internship: Suman HR Consultants
Project title: Financial Analysis
Work Experience: Fresher



Tanmayee Vinod Kokate | Age: 22 | PGDM

Graduation: BAF
Summer Internship: RSM Astute Consulting Pvt. Ltd.
Project title: Overview of FOREX management
Work Experience: Fresher



Umang Madanraj Bhandari | Age: 24 | PGDM

Graduation: BMS
Summer Internship: IIFL
Project title: Sector analysis (Automobile Sector)
Work Experience: Fresher



Yash Sanjay Didwania | Age: 22 | PGDM

Graduation: BAF
Summer Internship: HDFC Life & Wealth Management
Project title: Analysis of the Customers' Attitude, Preference Towards Investment in Life Insurance Company
Work Experience: Fresher



Yogesh Subhash Ohlan | Age: 22 | PGDM

Graduation: BBI
Summer Internship: Indiabulls Ventures Ltd.
Project title: Comparative study of Equity Markets
Work Experience: 10 months
Name of the Companies worked for: Indiabulls Housing Finance



Zahid Mehmood Thakur | Age: 22 | PGDM

Graduation: B.com
Summer Internship: HDFC Life & Wealth Management
Project title: Study on ULIPS
Work Experience: Fresher

FINANCE - MMS



Aakash Anand Mittal | Age: 23 | MMS

Graduation: B.com

Summer Internship: Viva Home Finance Ltd

Project title: The study of customer perception about home loan

Work Experience: 15 months

Name of the Companies worked for: Agarwal ritu and associates



Aakash Induprakash Tripathi | Age: 22 | MMS

Graduation: B.com

Summer Internship: Motilal Oswal Financial Securites Ltd

Project title: Study of Motilal Oswal Mutual Funds

Work Experience: Fresher



Aditi Anup Saraf | Age: 24 | MMS

Graduation: BAF

Summer Internship: Motilal Oswal Financial Services Ltd

Project title: Analysis of Pharmaceutical Sector in India

Work Experience: Fresher



Aditya Ravindra Singh | Age: 25 | MMS

Graduation: BMS

Summer Internship: HDFC Life & Wealth Management

Project title: Analysis of consumer behavior towards Life Insurance

Work Experience: 24 months

Name of the Companies worked for: Network techlab India Pvt Ltd



Akanksha Dilip Mukkawar | Age: 21 | MMS

Graduation: B.com

Summer Internship: Aditya Birla Sun Life Insurance

Project title: Equity research of Steel sector

Work Experience: Fresher



Akshay Hemant Gupta | Age: 26 | MMS

Graduation: BMS

Summer Internship: IIFL

Project title: Perception of Risk and portfolio management of equity investors

Work Experience: Fresher

FINANCE - MMS



Akshay Prakash Shah | Age: 24 | MMS

Graduation: B.com

Summer Internship: IIFL

Project title: Fundamental & Technical analysis of Pharmaceutical Sector.

Work Experience: 18 months

Name of the companies worked for: Accenture



Anirudh Pushkar Malpani | Age: 22 | MMS

Graduation: B.com

Summer Internship: Reliance Nippon Life Asset Management

Project title: A Report on Descriptive Study On Mutual Fund and investor Perception Towards Mutual Fund

Work Experience: Fresher



Ayush Pawankumar Maskara | Age: 22 | MMS

Graduation: B.com

Summer Internship: Larsen and Toubro (L&T)

Project title: Financial Control

Work Experience: Fresher



Chintan Navin Parekh | Age: 26 | MMS

Graduation: B.com

Summer Internship: National Stock Exchange of India Ltd

Project title: An overview of Fixed Income Market in India

Work Experience: 36 months

Name of the Companies worked for: V.A. Parikh & Associates LLP



Durga Gajanan Dhavale | Age: 24 | MMS

Graduation: B.com

Summer Internship: Bank of India

Project title: Study of Retail banking and NPA resolution strategy at Bank of India

Work Experience: Fresher



Fenil Rajubhai Maru | Age: 24 | MMS

Graduation: B.com

Summer Internship: Bank of India

Project title: A Comparative study and analysis of NPA in Bank of India and State Bank of India

Work Experience: Fresher

FINANCE - MMS



Gopikishan Jakhar Narayanram | Age: 23 | MMS

Graduation: B.com

Summer Internship: IIFL

Project title: Analysis & comparing brokerage housing firm

Work Experience: Fresher



Harshi Dharmesh Patel | Age: 21 | MMS

Graduation: BAF

Summer Internship: Reliance Retail Ltd

Project title: Integration of MYJIO Replenishment with GRAB and its Implications

Work Experience: Fresher



Isha Naresh Varma | Age: 22 | MMS

Graduation: B.com

Summer Internship: Bassein Catholic Co-operative Bank Ltd

Project title: A study on e-banking services at Bassein Catholic Co-operative Bank Ltd

Work Experience: Fresher



Isha Nikhil Kotak | Age: 22 | MMS

Graduation: B.com

Summer Internship: Future Generali India Life Insurance Co. Ltd.

Project title: Analysis of various life insurance Policies at Future Generali India Life Insurance Co. Ltd

Work Experience: Fresher



Ishan Kamalkant Mishra | Age: 22 | MMS

Graduation: BAF

Summer Internship: ICICI Bank

Project title: Fundamental and Technical Analysis of IT Sector with Special Reference to Infosys

Work Experience: Fresher



Jagruti Jitendra Jaiswal | Age: 22 | MMS

Graduation: Bcom

Summer Internship: Motilal Oswal Financial Service Ltd.

Project title: Analysis on Initial Public Offering

Work Experience: Fresher

FINANCE - MMS



Janit Neeraj Gupta | Age: 23 | MMS

Graduation: B.com

Summer Internship: Aditya Birla Sunlife Insurance

Project title: A Project on Equity Research Analysis in 2 Wheeler Sector

Work Experience: Fresher



Jigar Dinesh Rajani | Age: 23 | MMS

Graduation: BMS

Summer Internship: Quest profin advisor pvt ltd

Project title: A study on working capital management at M/S ABC Company Pvt Ltd

Work Experience: Fresher



Kalpana Sushil Tiwari | Age: 23 | MMS

Graduation: B.com

Summer Internship: Reliance Nippon Asset Management

Project title: Performance analysis of Reliance Mutual Fund

Work Experience: Fresher



Khushali Sushil Poddar | Age: 22 | MMS

Graduation: B.com

Summer Internship: Future Generali India Life Insurance Co. Ltd.

Project title: Comparative analysis of SIP and ULIP

Work Experience: Fresher



Krupali Jayantibhai Babariya | Age: 23 | MMS

Graduation: BMS

Summer Internship: Future Generali India Life Insurance Co. Ltd.

Project title: A Study on performance of equity based Mutual Funds.

Work Experience: Fresher



Krutika Pramod Virdikar | Age: 26 | MMS

Graduation: B.com

Summer Internship: Aditya Birla Sun Life Insurance Co.Ltd.

Project title: Equity Research on Road Sector

Work Experience: 71 Months

Name of the Companies worked for: S.D.Chheda & Co.

FINANCE - MMS



Mahima Rakesh Shah | Age: 21 | MMS

Graduation: Bcom

Summer Internship: Motilal Oswal Financial Services Ltd.

Project title: The Study on Fundamental Analysis of Bank

Work Experience: 15 months

Name of the Companies worked for: BAXI and Associates , R.J.Jewellers



Manoj Darasingh Yadav | Age: 24 | MMS

Graduation: BAF

Summer Internship: Anand Rathi

Project title: Productivity Enhancement

Work Experience: 14 months

Name of the Companies worked for: First Source Solution



Mayank Ramesh Chaurasia | Age: 22 | MMS

Graduation: BAF

Summer Internship: Anand Rathi

Project title: A Study on Risk Management Surveillance & Documentation for Policies & Processes

Work Experience: Fresher



Mehul Bharat Bhai Darji | Age: 23 | MMS

Graduation: B.com

Summer Internship: Quantum Global Securities Ltd

Project title: Derivatives as hedging tool to maximize the profit and minimize the losses

Work Experience: Fresher



Mohammed Razi Sayyed | Age: 22 | MMS

Graduation: B.Com

Summer Internship: Motilal Oswal Financial Services Ltd

Project title: A Study of Listed Real Estate Companies in India

Work Experience: Fresher



Mohit Naresh Joshi | Age: 23 | MMS

Graduation: BAF

Summer Internship: Edelweiss Financial Services

Project title: Equity Research at Edelweiss Financial Services Ltd.

Work Experience: Fresher

FINANCE - MMS



Mohit Vimal Agarwal | Age: 22 | MMS

Graduation: B.com
Summer Internship: Allied Blenders & Distillers Pvt. Ltd.
Project title: IMFL Industry - Financial Analysis of IMFL Companies & Working Capital Management. | Work Experience: 24 months
Name of the Companies worked for: Midway Cargo & Logistics Pvt. Ltd., The Ninex Logistics, Vibe IMS, Sounds of Silence,



Moin Iqbal Chunawala | Age: 23 | MMS

Graduation: BMS
Summer Internship: Stans Buildtect
Project title: Construction Finance
Work Experience: 12 months
Name of the Companies worked for: Knight frank



Mustafa Hussaini Jawadwala | Age: 23 | MMS

Graduation: B.com
Summer Internship: HDFC Life & Wealth Management
Project title: Comparative Study of Life Insurance at ULIP in India
Work Experience: 12 months
Name of the Companies worked for: Middle Earth Food Pvt Ltd



Nirav Ramesh Navadiya | Age: 23 | MMS

Graduation: B.com
Summer Internship: IIFL
Project title: Fundamental and technical analysis of automobile sector
Work Experience: Fresher



Nitin Dharmendra Verma | Age: 22 | MMS

Graduation: BAF
Summer Internship: Motilal Oswal Financial Service Ltd.
Project title: Study on Awareness of Wealth Management among People
Work Experience: Fresher



Prachi Girish Shah | Age: 22 | MMS

Graduation: BAF
Summer Internship: Motilal Oswal Financial Services Ltd
Project title: A Study on various Investment Products of Capital Market
Work Experience: Fresher

FINANCE - MMS



Prakash Nemichand Suthar | Age: 23 | MMS

Graduation: BMS

Summer Internship: Motilal Oswal Financial Services Ltd

Project title: Importance of Financial Advisor for Investment

Work Experience: 6 months

Name of the Companies worked for: Adesh & Associate (CA firm)



Pranav Govind Sarawagi | Age: 21 | MMS

Graduation: BMS

Summer Internship: Aditya Birla Sun Life Insurance

Project title: Equity research analysis of paint sector

Work Experience: Fresher



Priya Rajesh Kothari | Age: 24 | MMS

Graduation: Bcom

Summer Internship: K. H. Sheth & Associates

Project title: Impact of Goods and Service Tax on selected sectors

Work Experience: 36 months

Name of the Companies worked for: R. S. Kothari and Co.



Priyanka Jitendra Vyas | Age: 24 | MMS

Graduation: BAF

Summer Internship: Motilal Oswal Financial Services Ltd

Project title: Fundamental Analysis and Valuation of HUL

Work Experience: 8 months

Name of the Companies worked for: Tata Capital Financial Services Ltd



Radhika Sampat Pasari | Age: 22 | MMS

Graduation: BCom

Summer Internship: India Infoline

Project title: Fundamental Analysis of IT sector

Work Experience: Fresher



Rashmi Anil Kalwar | Age: 21 | MMS

Graduation: BMS

Summer Internship: Bassein Catholic Co-Operative Bank Ltd

Project title: Comparative study of loans and advances of Bassein Catholic Bank and Saraswat Co-op Bank Ltd

Work Experience: Fresher

FINANCE - MMS



Rehan Iqbal Bijapuri | Age: 25 | MMS

Graduation: BCom
Summer Internship: Bank of India
Project title: Credit Evaluation and Recovery Mechanisms in Bank of India
Work Experience: 33 Months
Name of the Companies worked for: Fedbank Financial Services Limited, Fullerton India Credit Company Limited



Rishabh Sanjeev Kumbhat | Age: 23 | MMS

Graduation: B.com
Summer Internship: Bajaj Consultants Pvt. Ltd
Project title: Project Appraisal and Financing of Highway/Road Construction Project
Work Experience: 12 Months
Name of the Companies worked for: RSM Suresh Surana & Associates



Rishabh Virendra Lodha | Age: 24 | MMS

Graduation: B.com
Summer Internship: Motilal Oswal Financial Services Ltd
Project title: Comparative Analysis on Portfolio Management Service
Work Experience: 15 months
Name of the Companies worked for: Walter and Associates



Rohit Jagdish Yadav | Age: 23 | MMS

Graduation: BMS
Summer Internship: IIFL
Project title: Fundamental and Technical Analysis of Two Wheeler Sector
Work Experience: Fresher



Ruby Vedprakash Agarwal | Age: 27 | MMS

Graduation: BAF
Summer Internship: Aditya Birla Sun Life Insurance
Project title: Equity Research on Textile Sector
Work Experience: 48 months
Name of the Companies worked for: Atul Veeresh and Associates



Rupali Sunil Sarawagi | Age: 22 | MMS

Graduation: B.com
Summer Internship: Future Generali India Life Insurance Co. Ltd
Project title: Analysis of market linked tax saving instrument-ELSS & ULIP
Work Experience: 12 months
Name of the Companies worked for: Shri Ram Plastics

FINANCE - MMS



Saurabh Mahesh Agrawal | Age: 22 | MMS

Graduation: BMS
Summer Internship: HDFC Life & Wealth Management
Project title: Study of Financial sector and Portfolio Management
Work Experience: Fresher



Shreyash Ajay Kumar Ranjan | Age: 22 | MMS

Graduation: B.com
Summer Internship: Future General Life Insurance Co. Ltd
Project title: Analysis and Comparison of Mutual Fund
Work Experience: Fresher



Shriyansh Umashankar Yadav | Age: 25 | MMS

Graduation: Bcom
Summer Internship: Motilal Oswal Financial Services Ltd
Project title: Comparison between Return on Mutual fund and other Financial products.
Work Experience: 30 months
Name of the Companies worked for: Ashok .N. Desai & Co.



Smit Hiren Ruparel | Age: 22 | MMS

Graduation: BAF
Summer Internship: Aditya Birla Sun Life Insurance
Project title: Sme funding: Equity Research Analysis of Stationery Sector
Work Experience: 12 months
Name of the Companies worked for: Rajgopal and Badrinarayan associates, Radiant crystals and gems (Pranabeings.com)



Soham Sanjeev Moghe | Age: 21 | MMS

Graduation: BFM
Summer Internship: TJSB Sahakari Bank Ltd.
Project title: Digital Platform: Retail Loans offered by TJSB
Work Experience: Fresher



Suraj Somnath Ghosh | Age: 22 | MMS

Graduation: B.com
Summer Internship: JM financial
Project title: Type of Financial services
Work Experience: Fresher

FINANCE - MMS



Vaibhav Niranjani Punjabi | Age: 21 | MMS

Graduation: BCom

Summer Internship: Kotak Mahindra Bank Limited

Project title: Working Capital Analysis

Work Experience: Fresher

Name of the Companies worked for: Metropolitan Stock Exchange of India Limited



Varun Nityananda Achar | Age: 22 | MMS

Graduation: BMS

Summer Internship: Aditya Birla Sun Life Insurance

Project title: Equity research analysis in private sector banks

Work Experience: Fresher



Vibha Vijay Gupta | Age: 22 | MMS

Graduation: BFM

Summer Internship: HDFC Life & Wealth Management

Project title: Income Tax Planning in India

Work Experience: Fresher



Yash Anil Agrawal | Age: 22 | MMS

Graduation: BAF

Summer Internship: National Stock Exchange

Project title: Analysis of Debt Market in India

Work Experience: Fresher



Yogesh Satyanarayan Sharma | Age: 22 | MMS

Graduation: B.com

Summer Internship: IIFL

Project title: Fundamental and technical analysis of steel sector

Work Experience: Fresher

Education is a continual process, it's like a bicycle...
If you don't pedal you don't go forward.

- George Weah

MARKETING - PGDM



Abdul Rehman Ikramuddin Shaikh | Age: 24 | PGDM

Graduation: BMS

Summer Internship: Khaitan Fans

Project title: Brand Revitalization

Work Experience: 18 months

Name of the Companies worked for: Mariyam Marine Services



Abhishek Dattatraya Deshpande | Age: 23 | PGDM

Graduation: BCA

Summer Internship: Bepure Tech Pvt. Ltd.

Project title: To Study the impact on B2B Sales through Lead Generation by Social Network

Work Experience: Fresher



Aditya Ravindra Gotad | Age: 22 | PGDM

Graduation: BMS

Summer Internship: Cashcow Consulting Pvt Ltd

Project title: A Study on Promotion of outsourced Financial Services in B2B sector

Work Experience: Fresher



Aniket Ashok Hankare | Age: 23 | PGDM

Graduation: BMS

Summer Internship: Shivam Autozone (Maruti Suzuki)

Project title: Importance of Digital platforms for Automobile Sector

Work Experience: Fresher



Ankit Purshottam Agarwal | Age: 23 | PGDM

Graduation: B.com

Summer Internship: HDFC Life & Wealth Management

Project title: To study the factors affecting purchase behaviour of customers towards Life Insurance Products.

Work Experience: Fresher



Ankita Yashwant Chavan | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Reliance Industries Ltd.

Project title: An exploratory study on application of polymers in Infrastructure Field..

Work Experience: Fresher

MARKETING - PGDM



Darshit Tushar Sangani | Age: 22 | PGDM

Graduation: BMS
Summer Internship: Shoppers Stop
Project title: Affiliate marketing
Work Experience: Fresher



Deepak Gopal Dadhich | Age: 23 | PGDM

Graduation: BBA
Summer Internship: Tainwala Personal Care Products Pvt. Ltd.
Project title: Consumer buying behavior of personal care products
Work Experience: Fresher



Devansh Chetan Vora | Age: 23 | PGDM

Graduation: B.com
Summer Internship: Mumbai Space Realty LLP
Project title: A Study of factors of marketing of real estate.
Work Experience: Fresher



Dhaval Shailesh Haria | Age: 21 | PGDM

Graduation: B.com
Summer Internship: Slurrrp Farm
Project title: Understanding consumers buying behaviour toward Slurrrp Farm
Work Experience: Fresher



Dhwani Devesh Vyas | Age: 22 | PGDM

Graduation: BMS
Summer Internship: Reliance Industries Ltd
Project title: A study on polymers in Automotive industry
Work Experience: Fresher



Divya Bhanupratap Singh | Age: 22 | PGDM

Graduation: BMS
Summer Internship: KARE Enterprise
Project title: End To End Ecommerce of the Organisation
Work Experience: Fresher

MARKETING - PGDM



Harshal Nandkishor Thakur | Age: 23 | PGDM

Graduation: BBA
Summer Internship: KARE Enterprise
Project title: Analysing Operation and Profit Margin of E-commerce
Work Experience: Fresher



Hitesh Jesing Gohil | Age: 23 | PGDM

Graduation: BAF
Summer Internship: Lyra Network Pvt. Ltd.
Project title: Rise of Digital wallets in India
Work Experience: 8 months
Name of the Companies worked for: ICICI Bank



Jay Pradip Gaglani | Age: 24 | PGDM

Graduation: BMS
Summer Internship: Vibgyor Group of Schools
Project title: Research on Managed School models
Work Experience: 40 months
Name of the Companies worked for: Concentrix Daksh India Pvt. Ltd.



Jimit Sanjay Lotia | Age: 23 | PGDM

Graduation: B.com
Summer Internship: Look No Further
Project title: Understanding consumer behaviour towards Nestle
Work Experience: Fresher



Kaushalkishor Hareram Prajapati | Age: 22 | PGDM

Graduation: B.E.
Summer Internship: The Green Snack Co.
Project title: To study consumer behaviour towards premium healthy snacks.
Work Experience: 24 months
Name of the Companies worked for: Prajapati Automobiles



Kavita Manjunath Shetty | Age: 24 | PGDM

Graduation: BMS
Summer Internship: Parag Milk Foods Ltd.
Project title: To study the challenges faced by go cheese in the retail sector.
Work Experience: 22 months
Name of the Companies worked for: Savit Interactive Pvt Ltd

MARKETING - PGDM



Krishna Kamalkishor Zavar | Age: 23 | PGDM

Graduation: BBA

Summer Internship: Parag Milk Foods Ltd.

Project title: To Study the impact of Brand awareness

Work Experience: Fresher



Kunal Sandeep Pujari | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Aditya Birla Sun Life Insurance

Project title: Study of consumer behavior and how it impacts insurance sector

Work Experience: Fresher



Nikunj Dilip Hariya | Age: 22 | PGDM

Graduation: BMS

Summer Internship: Frootle India

Project title: Competitor Analysis & customer awareness in fresh fruit juice category retail business.

Work Experience: 8 months

Name of the Companies worked for: Optron Technologies



Prathamesh Rishi Singh | Age: 24 | PGDM

Graduation: B.com

Summer Internship: Meru Cabs

Project title: A Study on customer behaviour in selection of cabs.

Work Experience: 6 Months

Name of the Companies worked for: Edelweiss



Prathami Prashant Gore | Age: 23 | PGDM

Graduation: BBI

Summer Internship: Stalwart Management Consulting

Project title: Business Development of online assessment tool.

Work Experience: Fresher



Priyanka Pramod Sharma | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Navtek Solutions

Project title: A Study on Impact of Augmented Reality in Pharma sector

Work Experience: Fresher

MARKETING - PGDM



Pujan Mansukh Nagariya | Age: 23 | PGDM

Graduation: BMM

Summer Internship: TRC48

Project title: Dissertation on the Rising Digital Marketing Trends

Work Experience: Fresher



Pushpanjali Augatihan Muttu | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Collateral Medical Pvt. Ltd.

Project title: Factors to consider for effective selling of 3M Littmann Stethoscopes On Colmed Website

Work Experience: Fresher



Rajat Santosh Gupta | Age: 23 | PGDM

Graduation: BFM

Summer Internship: BePure Tech Pvt. Ltd.

Project title: A Study to expand Business of Consumer Durable (Water Purifier) Product through exclusive Dealers of BePure & Service Franchisee

Work Experience: 6 months

Name of the Companies worked for: Neelkanth Home Appliances



Rakhi Shobhnath Chauhan | Age: 24 | PGDM

Graduation: BBI

Summer Internship: Meru Cabs

Project title: Detail study on Demand and Supply challenges in a taxi healing business

Work Experience: Fresher



Rashi Ravindra Shetty | Age: 23 | PGDM

Graduation: BMS

Summer Internship: Brand Box Digital Pvt. Ltd.

Project title: To market digital marketing services in Food Industry.

Work Experience: 15 months

Name of the Companies worked for: Immortal Computer Lab, Here Solutions



Reema Sanjeev Ghanate | Age: 21 | PGDM

Graduation: B.com

Summer Internship: Aditya Birla Sun Life Insurance

Project title: Study of Consumer Perception and Preference towards Insurance Products.

Work Experience: Fresher

MARKETING - PGDM



Sagar Ashok Panchal | Age: 21 | PGDM

Graduation: B.com

Summer Internship: Web Talkies Pvt. Ltd.

Project title: A Study on consumer preferences towards OTT Players

Work Experience: Fresher



Sahil Santosh Mhatre | Age: 22 | PGDM

Graduation: B.com

Summer Internship: SMC Global Securities Ltd

Project title: To increase Insurance Product penetration within Franchisee Channel

Work Experience: Fresher



Saima Abdul Aleem Shaikh | Age: 22 | PGDM

Graduation: B.com (Accounts and Finance)

Summer Internship: Parag Milk Foods Pvt. Ltd.

Project title: To study promotional strategies implemented by Pride of Cows

Work Experience: Fresher



Sana Siraj Shaikh | Age: 21 | PGDM

Graduation: BMS

Summer Internship: Royal Brothers

Project title: To study the importance of Digital Marketing strategies on branding of a bike rental company.

Work Experience: Fresher



Sarthak Aman Arora | Age: 22 | PGDM

Graduation: BMS

Summer Internship: Mascom Electronics Pvt. Ltd.

Project title: Role of Digital Marketing in Business Development.

Work Experience: Fresher



Sarvagya Sanjay Sharma | Age: 21 | PGDM

Graduation: BMS

Summer Internship: Meru Cabs

Project title: Data Collection and Business development for Meru Cabs

Work Experience: Fresher

MARKETING - PGDM



Shruti Sandeep Chheda | Age: 22 | PGDM

Graduation: B.com
Summer Internship: KARE Enterprise
Project title: Customer care mapping
Work Experience: Fresher



Sonia Hariah Purushwani | Age: 23 | PGDM

Graduation: BMM
Summer Internship: Parag Milk Foods Pvt. Ltd.
Project title: Retailers' behavior and perception in dairy sector
Work Experience: Fresher



Sumiran Shivshankar Agarwal | Age: 25 | PGDM

Graduation: BMS
Summer Internship: Meru Cabs
Project title: Business Development For Meru Cabs Turnaround.
Work Experience: Fresher



Tejit Kaushik Sampat | Age: 21 | PGDM

Graduation: BBI
Summer Internship: IHCL- Taj Mahal Palace
Project title: Role of brand equity in retaining and acquiring new customers in Hospitality Industry.
Work Experience: 6 months
Name of the Companies worked for: Uniforms Unlimited



Vikram Vijay Singh | Age: 24 | PGDM

Graduation: BMS
Summer Internship: Shoppers Stop
Project title: Study of how SAP has changed buisness pattern
Work Experience: Fresher



Viraj Sunil Bhomawat | Age: 23 | PGDM

Graduation: B.com
Summer Internship: Trivoli Digital Pvt. Ltd.
Project title: Digital Marketing- integrated solution
Work Experience: Fresher



Yashita Manish Jasani | Age: 22 | PGDM

Graduation: BAF
Summer Internship: Lyra Network Pvt. Ltd.
Project title: Digital Payment systems in India
Work Experience: 22 months
Name of the Companies worked for: J.B.Parmar Tax Consultantancy, Jimit Mehta & Co.

MARKETING - MMS



Aakash Arunkumar Singh | Age: 24 | MMS

Graduation: B.com
Summer Internship: Croma - TATA Enterprise
Project title: Digital Content
Work Experience: 7 months
Name of the Companies worked for: Marico Ltd



Aayush Atul Joshi | Age: 22 | MMS

Graduation: BAF
Summer Internship: Future General Life Insurance Co. Ltd
Project title: Consumer behavior towards Insurance sector in India
Work Experience: Fresher



Abhilasha Ramesh Bohra | Age: 23 | MMS

Graduation: BFM
Summer Internship: CleverTap
Project title: A study on parameters for technology vendor selection w.r.t SaaS industry and Competitive Benchmarking for CleverTap
Work Experience: Fresher



Aditya Ajay Dhanuka | Age: 22 | MMS

Graduation: B.com
Summer Internship: Nestle
Project title: Consumer preference in FMCG products
Work Experience: Fresher



Aditya Vijay Singhania | Age: 22 | MMS

Graduation: B.com
Summer Internship: LKP Securities Ltd
Project title: Understanding Indian Debt Market
Work Experience: 8 months
Name of the Companies worked for: Madhuban Toyota Pvt. Ltd.



Akshay Rajendra Bohra | Age: 24 | MMS

Graduation: BAF
Summer Internship: Agarwal Fastners Pvt. Ltd.
Project title: Business development of fasteners in Fastners industry
Work Experience: Fresher

MARKETING - MMS



Amay Ajay Shah | Age: 24 | MMS

Graduation: B.com

Summer Internship: Agarwal Fasteners Pvt. Ltd.

Project title: A Project on Building Customer Network through Traditional Methods with respect to Fasteners Industry

Work Experience: Fresher



Ankit Shobhnath Singh | Age: 25 | MMS

Graduation: B.com

Summer Internship: LG Electronics India Pvt. Ltd.

Project title: Branding and Promotion

Work Experience: 11 months

Name of the Companies worked for: Samsung Electronics, Kent Water Purifier



Atul Rajesh Mishra | Age: 23 | MMS

Graduation: BMS

Summer Internship: Tridhaatu Realty & Infra Pvt. Ltd.

Project title: To Study the competitors of Tridhaatu

Work Experience: Fresher



Bhavana Vijay Pandey | Age: 25 | MMS

Graduation: BBM

Summer Internship: HDFC Life & Wealth Management

Project title: A study on awareness and acceptance level of insurance products.

Work Experience: Fresher



Chirag Jasvant Dave | Age: 23 | MMS

Graduation: BMS

Summer Internship: Network Techlab (I) Pvt. Ltd.

Project title: Optimum use of Office Automation Technology in various industries

Work Experience: Fresher



Damini Pramod Dharwa | Age: 22 | MMS

Graduation: B.com

Summer Internship: Brand Box Digital

Project title: The study on impact of digital marketing on business performance of FMCG companies

Work Experience: Fresher

MARKETING - MMS



Harnish Harshad Parmar | Age: 23 | MMS

Graduation: B.com

Summer Internship: Anand Rathi

Project title: A study of consumer behaviour towards insurance sector in India

Work Experience: Fresher



Kanika Induprakash Singh | Age: 23 | MMS

Graduation: B.Sc

Summer Internship: Nanavati Super Speciality Hospital

Project title: A comparative study on customer satisfaction at Nanavati Hospital

Work Experience: Fresher



Karishma Karim Vadsariya | Age: 25 | MMS

Graduation: BMS

Summer Internship: Navtek Solutions

Project title: Market penetration and business development strategy for Augmenu as augmented reality product

Work Experience: 17 months

Name of the Companies worked for: SevenHills Healthcare Pvt. Ltd.



Khyati Kailash Padaya | Age: 23 | MMS

Graduation: BMS

Summer Internship: Bun Maska Communications

Project title: Impact of Influencer Marketing on consumer buying behavior in Mumbai

Work Experience: Fresher



Mahek Mahendra Jain | Age: 23 | MMS

Graduation: BMM

Summer Internship: SMC Global Securities Ltd.

Project title: A study on franchise as a way of potential growth of SMC global

Work Experience: Fresher



Manishkumar Rakesh Yadav | Age: 23 | MMS

Graduation: B.Sc

Summer Internship: HDFC Life & Wealth Management

Project title: Customer's perception towards Life insurance products.

Work Experience: Fresher

MARKETING - MMS



Namrata Krishna Gavas | Age: 25 | MMS

Graduation: M.Sc.

Summer Internship: ORIX Auto Infrastructure Services Ltd.

Project title: Customer Insights Mapping for Self-drive Car Rental Industry

Work Experience: Fresher



Namrata Sunil Singh | Age: 21 | MMS

Graduation: B.Sc

Summer Internship: HDFC Life & Wealth Management

Project title: Studying the influencing factors affecting the purchase behavior of customers towards life insurance products

Work Experience: Fresher



Neha Krishna Singh | Age: 24 | MMS

Graduation: Bcom

Summer Internship: Saint Gobain

Project title: Understanding of the market of gypsum plaster products in and around Mumbai and formulation of penetration strategy

Work Experience: 9 months

Name of the Companies worked for: Universal Hunt Pvt. Ltd.



Nilesh Daulatsingh Ravat | Age: 25 | MMS

Graduation: BMS

Summer Internship: FitZup

Project title: The Impact of Social Media Marketing on Customer Engagement

Work Experience: 24 months

Name of the Companies worked for: Mustang Films



Pooja Subhashchandra Dwivedi | Age: 22 | MMS

Graduation: BMS

Summer Internship: HDFC Life & Wealth Management

Project title: Customer satisfaction with reference to insurance at HDFC life

Work Experience: Fresher



Prashant Laltaprasad Maurya | Age: 24 | MMS

Graduation: B.E.

Summer Internship: Matrix Cellular International Services Pvt. Ltd.

Project title: A study of sales of Matrix International SIM cards in Mumbai City.

Work Experience: 23 months

Name of the Companies worked for: Wintry Engineering and Chemicals Pvt. Ltd

MARKETING - MMS



Ragini Ravindra Hiwase | Age: 22 | MMS

Graduation: BBA

Summer Internship: BePure Tech Pvt. Ltd.

Project title: A Study on Impact of Social Media Marketing on Consumer Buying Behavior

Work Experience: Fresher



Sayali Uttam Ghanshyam Naik | Age: 22 | MMS

Graduation: BBA

Summer Internship: The Bucketlist

Project title: A Study on surrogate advertising

Work Experience: Fresher



Shreyas Dayanand Prabhu | Age: 23 | MMS

Graduation: BMS

Summer Internship: Evolute Group of Companies

Project title: Study on Impact of Marketing Communication of Evolute Group of Companies

Work Experience: Fresher



Shubham Shubhashchand Verma | Age: 22 | MMS

Graduation: B.Sc.IT

Summer Internship: Cirtru

Project title: Willingness of people to use Online Platforms for providing or seeking rooms for rent.

Work Experience: Fresher



Smit Paresh Vora | Age: 22 | MMS

Graduation: BFM

Summer Internship: Sundaram Multi Pap. Ltd.

Project title: Impact of Social Media promotions on sales with respect to Paper Stationary Industry.

Work Experience: Fresher



Sriyothi Ramarao Annamraj | Age: 22 | MMS

Graduation: BMS

Summer Internship: I702 Digital

Project title: Impact of Blogging on client acquisition in the Digital Marketing Industry.

Work Experience: Fresher

MARKETING - MMS



Tanvi Naresh Merai | Age: 23 | MMS

Graduation: BMS

Summer Internship: HDFC Life & Wealth Management

Project title: A study of selling and promotional strategies in marketing of a Life Insurance

Work Experience: Fresher



Vikas Rajendraprasad Upadhyay | Age: 24 | MMS

Graduation: BMS

Summer Internship: Beeing Social

Project title: Planning for Social Media Campaign to increase sales.

Work Experience: 8 months

Name of the Companies worked for: Vijay Sales



Vikram Vijayshankar Mishra | Age: 21 | MMS

Graduation: BMS

Summer Internship: Tridhaatu Realty and Infra Pvt.Ltd.

Project title: Consumer buying behaviour with respect to real estate

Work Experience: Fresher



Vishakha Rajesh Khetan | Age: 21 | MMS

Graduation: BBA

Summer Internship: Insync Marketing & Event Solutions Pvt. Ltd.

Project title: Business Development

Work Experience: Fresher

“ Education is the passport to the future,
for tomorrow belongs to those who prepare for it today.

- Malcolm X

HR - PGDM



Aisha Anisuddin Shaikh | Age: 23 | PGDM

Graduation: BMS

Summer Internship: Indiabulls Ventures

Project title: Talent Management and process development

Work Experience: Fresher



Alka M S Venugopal | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Syama Dynamic

Project title: A Study about awareness and effective utilization of ESI at Syama Dynamic

Work Experience: Fresher



Jyotika Avinash Adhikari | Age: 23 | PGDM

Graduation: B.com

Summer Internship: Edelweiss Tokio Life Insurance

Project title: Recruitment and selection practices in Edelweiss Tokio Life Insurance

Work Experience: Fresher



Neha Rakesh Himmatramka | Age: 24 | PGDM

Graduation: B.E.

Summer Internship: Teleperformance India

Project title: Attrition analysis in ANI (OLA) Outsourcing centre at Teleperformance.

Work Experience: Fresher



Rajshree Shantraj Khanal | Age: 23 | PGDM

Graduation: BMS

Summer Internship: Schoolguru Eduserve Pvt. Ltd.

Project title: To study effectiveness of recruitment and selection process at Schoolguru Eduserve Pvt Ltd

Work Experience: Fresher



Shivam Omprakash Sharma | Age: 21 | PGDM

Graduation: B.com

Summer Internship: Lenskart

Project title: Study on vendor management and competition benchmarking

Work Experience: Fresher

HR - PGDM



Shweta Sunil Morarka | Age: 22 | PGDM

Graduation: Bcom
Summer Internship: Lenskart
Project title: Performance Management System
Work Experience: Fresher



Soumya Gunapal Shetty | Age: 21 | PGDM

Graduation: BMS
Summer Internship: Sai Palace Group Of Hotels
Project title: Training And Delopment
Work Experience: Fresher



Suhani Sarvesh Singh | Age: 22 | PGDM

Graduation: BMS
Summer Internship: Lenskart
Project title: A study on Ecternal Sources of recruitment.
Work Experience: Fresher



Surabhi Sanjay Kedia | Age: 22 | PGDM

Graduation: B.com
Summer Internship: Nanavati Super Speciality Hospital
Project title: Training Program- Implementation and Coverage at Nanavati Super Speciality Hospital
Work Experience: Fresher



Swarali Siddharth Kadam | Age: 22 | PGDM

Graduation: B.A.
Summer Internship: Edelweiss Tokio Life Insurance
Project title: Work life balance management strategies in Edelweiss
Work Experience: Fresher

“ Good questions outrank easy answers ”

- Paul Samuelson

HR - MMS



Aditi Sanjay Mandlik | Age: 21 | MMS

Graduation: B.Sc.IT

Summer Internship: ACNX Business Services

Project title: Effectiveness of Recruitment and Selection process in ACNX Business Services

Work Experience: Fresher



Asmitha Narshim Pai | Age: 22 | MMS

Graduation: BMS

Summer Internship: Hinduja Global Solutions Ltd

Project title: Understanding Human Resource Planning and Strategic Talent Acquisition

Work Experience: Fresher



Bhavika Ramesh Makwana | Age: 22 | MMS

Graduation: BMS

Summer Internship: Raymond Ltd

Project title: A Study on Effectiveness of Training Programme

Work Experience: Fresher



Charvi Hasmukh Shukla | Age: 21 | MMS

Graduation: B.com

Summer Internship: Kotak Mahindra Asset Management Company

Project title: Compensation and Benefits

Work Experience: Fresher



Nikita Dilip Maru | Age: 22 | MMS

Graduation: B.com

Summer Internship: Hinduja Global Solutions

Project title: Implementation of HRIS in HGS

Work Experience: Fresher



Priyanshi Rajender Garg | Age: 25 | MMS

Graduation: B.Tech

Summer Internship: Hinduja Global Solutions Ltd

Project title: Leave Management System

Work Experience: 12 months

Name of the Companies worked for: Credence Resource Management Pvt Ltd

HR - MMS



Rutuja Rajesh Nimankar | Age: 23 | MMS

Graduation: B.com
Summer Internship: Lakme Lever Pvt. Ltd.
Project title: Createing Talent pool in Lakme Lever
Work Experience: Fresher



Saanika Kuldeep Mamoria | Age: 21 | MMS

Graduation: BMS
Summer Internship: CredR
Project title: Compensation Trend Analysis among selected functions at startups
Work Experience: Fresher



Shivani Rakesh Pokhriyal | Age: 21 | MMS

Graduation: B.com
Summer Internship: Renovix HR Services Pvt. Ltd.
Project title: Study of recruitment process as a part of Talent Acquisition at Renovix HR Services Pvt Ltd
Work Experience: Fresher



Shivani Ravindra Lia | Age: 23 | MMS

Graduation: BBI
Summer Internship: Renovix HR Services Pvt. Ltd
Project title: Recruitment process in different sectors and the challenges faced by recruiters
Work Experience: Fresher



Snehal Anil Ajagaonkar | Age: 22 | MMS

Graduation: BMS
Summer Internship: Nanavati Super Speciality Hospital
Project title: An Employee Newsletter: A tool for Employee Engagement
Work Experience: Fresher



Subhanka Gauranga Chakraborty | Age: 25 | MMS

Graduation: B.Sc
Summer Internship: Boyen Haddin
Project title: Effectiveness of Recruitment and Selection in Process Boyen Haddin
Work Experience: 14 months
Name of the Companies worked for: Happy Convent School

Operations - PGDM



Avneet Amrik Bhullar | Age: 22 | PGDM

Graduation: BAF

Summer Internship: Meru Cabs

Project title: A Study on Factors influencing consumer behavior in selection of cab aggregators

Work Experience: Fresher



Faisal Riyaz Shaikh | Age: 25 | PGDM

Graduation: B.E. (Electronics and Telecommunication Engineering)

Summer Internship: Nivea India Pvt. Ltd.

Project title: Last Mile Automation and Decoupling of warehousing cost elements and understanding their relations.

Work Experience: 12 months

Name of the Companies worked for: Janyu Technologies Pvt Ltd



Juned Usman Gani Mansuri | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Khimji Poonja Freight Forwarders Pvt. Ltd.

Project title: Procedure of Import

Work Experience: Fresher



Karan Anilkumar Gupta | Age: 22 | PGDM

Graduation: BMS

Summer Internship: Rex Fuels Management Pvt. Ltd.

Project title: Commodities Analyst

Work Experience: 14 months

Name of the Companies worked for: Firstsource Solutions Ltd



Kashika Satvinder Arora | Age: 22 | PGDM

Graduation: BAF

Summer Internship: Cashcow Consulting Pvt. Ltd.

Project title: Strategic process improvement initiative in internal operations

Work Experience: Fresher



Kushal Anil Agarwal | Age: 21 | PGDM

Graduation: BAF

Summer Internship: Khimji Poonja Freight Forwarders Pvt. Ltd.

Project title: Procedure of Import And Export

Work Experience: Fresher

Operations - PGDM



Nishant Ulhas Pathak | Age: 29 | PGDM

Graduation: M.Sc

Summer Internship: Nippon Paints India Pvt. Ltd.

Project title: To Study the Working of R&d and supply chain department

Work Experience: 6 months

Name of the Companies worked for: Godrej & Boyce Pvt. Ltd.



Pinkesh Mahendra Wala | Age: 23 | PGDM

Graduation: B. E.

Summer Internship: Chain Experts Pvt. Ltd.

Project title: Demand Forecasting of Gold Ornaments for upcoming months

Work Experience: Fresher



Pranav Ashok Makharia | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Raymond Ltd

Project title: Study and analysis of factors affecting the lead time in the production process and inventory management

Work Experience: Fresher



Preeti Omprakash Sharma | Age: 25 | PGDM

Graduation: B.com, M.com

Summer Internship: Agility Logistics Pvt. Ltd.

Project title: Transportation Cost Management Process

Work Experience: 36 months

Name of the Companies worked for: Bharat Cooperative Bank (Mumbai) Ltd, Edelweiss Financial Services Company (Agri-value Chain Segment), Thar & Co. (CA Firm)



Rohit Rajaram Prajapati | Age: 22 | PGDM

Graduation: B.com

Summer Internship: Raymond Ltd.

Project title: Shortage against order

Work Experience: Fresher



Sanchit Manoj Nemani | Age: 22 | PGDM

Graduation: BFM

Summer Internship: Meru Cabs

Project title: A Detailed study of system process in Meru Cabs.

Work Experience: Fresher

Operations - PGDM



Sunil Kumar | Age: 49 | PGDM

Graduation: B.Tech (Civil Engineer)
Summer Internship: HQ Chief Engineer (Air Force) Nagpur
Project title: Logistics and Supply Chain Management in Ciivil Engineering Construction
Works in the Armed Forces
Work Experience: 343 months
Name of the Companies worked for: Indian Army



Tanvee Shailesh Nandu | Age: 21 | PGDM

Graduation: BAF
Summer Internship: Meru Cabs
Project title: An indepth study on Operational challenges faced by cab aggregators in Mumbai Market Meru Cabs.
Work Experience: Fresher



Umang Kanti Samani | Age: 23 | PGDM

Graduation: BMS
Summer Internship: Meru Cabs
Project title: Strategies adopted by Meru in cab aggregators
Work Experience: Fresher



Operations - MMS



Aniruddha Shirish Darvalikar | Age: 24 | MMS

Graduation: B.E.

Summer Internship: Rashtriya Chemicals & Fertilizers

Project title: A Study for better Inventory Management at Rashtriya Chemicals & Fertilizers Ltd. using Barcode technology

Work Experience: 21 months

Name of the Companies worked for: Tata Consultancy Services.



Balachandar Selvan | Age: 25 | MMS

Graduation: B.com

Summer Internship: Agility Logistics Pvt. Ltd.

Project title: Study on the flow of operations in Logistics Management (ocean export)

Work Experience: Fresher



Devang Anil Gangapurwala | Age: 23 | MMS

Graduation: B.E. (Mechanical)

Summer Internship: Skoda Auto India Pvt. Ltd.

Project title: Trolley Optimisation for Audi Q7 & Audi A6 at Skoda Auto India Private Ltd.

Work Experience: Fresher



Madhura Mohan Brahmanekar | Age: 24 | MMS

Graduation: B.E. (Electronics and Telecommunication)

Summer Internship: Rashtriya Chemicals and Fertilizers

Project title: System for periodic maintenance of items in mechanical stores

Work Experience: Fresher



Mayank Ashok Jain | Age: 25 | MMS

Graduation: BMS

Summer Internship: Rashtriya Chemicals and Fertilizers

Project title: Enhancement of safety measures of chemical stores and warehouse.

Work Experience: Fresher



Prashant Jaiprakash Singh | Age: 24 | MMS

Graduation: BMS

Summer Internship: A detailed study on the operational challenges faced by cab aggregators in India

Work Experience: 6 months

Name of the Companies worked for: Axis Bank

Operations - MMS



Rahul Trilokchand Agarwal | Age: 21 | MMS

Graduation: BAF

Summer Internship: Rashtriya Chemicals & Fertilizers

Project title: Analysis and Optimization of Stores Management Process

Work Experience: Fresher



Rakshanda Vijay Pannase | Age: 24 | MMS

Graduation: B.E.

Summer Internship: Agility Logistics Pvt. Ltd.

Project title: Import Custom Clearance

Work Experience: Fresher



Sanmesh Niketan Patil | Age: 23 | MMS

Graduation: B.E.

Summer Internship: Mahindra & Mahindra

Project title: Material requirement planning and dynamic buffer management.

Work Experience: Fresher



Shashank Dumeshchandra Hedau | Age: 26 | MMS

Graduation: B. E. Mechanical

Summer Internship: Pantaloons

Project title: Study of warehouse and customer services desk

Work Experience: 11 months

Name of the Companies worked for: TDS Management Group





They believe in us

The companies that have partnered with us are as follows:

Company details

99 Acres.Com	Future Generali India Life Insurance	Nirmal Bang Securities Pvt Ltd
ABEC Exhibitions & Conferences Pvt. Ltd.	Future Group	Nomura Holdings
Adecco Group	Galaxy Office Automation Private Limited	Ola Cabs
Aditya Birla Capital	Gandhi Automations	Olympia Industries Ltd
AGS Transact Technologies Ltd	Gansons Ltd	OPPO Mobiles India Pvt Ltd
Airtel	Glaxosmithkline Consumer Healthcare	Oracle Corporation
All Cargo Logistics Limited	Glenmark Pharmaceuticals	Pagalguy.Com
Amagi Media Labs Pvt Ltd	Godrej & Boyce Mfg. Co. Ltd	Pantaloons Fashion & Retail Limited
Amazon	Gold's Gym India	Parekh Integrated Services Pvt Ltd
American Express Bank	Haldiram Foods International Limited	Phoenix Advertising
Anand Rathi Financial Services Limited	Havells India	Piramal Group
Ashtech Infotech Pvt Ltd	HDFC Bank Ltd	PNB MetLife India Insurance Co. Ltd.
Asian Heart Institute And Research Centre	HDFC Realty Ltd	Postbox Communications - Digital Agency
ATG Group	Hexaware Technologies	Quant Capital Pvt Ltd
Axis Bank Limited	Hilton Hotels & Resorts	Radio Mirchi
Bajaj Corp Limited	Housing.Com	Randstad India Ltd
Bajaj Electricals Ltd	HR Anexi Pvt Ltd	Rashi Peripherals Pvt Ltd
Bajaj Finance Limited	HR Mantra Pvt Ltd	Raymond Group
Balkrishna -Tires	HT (Live Mint)	Reddot Entertainment Pvt Ltd
Bata India Limited	Hypercity	Reliance Digital
Berger Paints India Ltd	ICICI Bank	Reliance Jio
Bharti Axa Life Insurance Co. Ltd.	ICICI Prudential Life Insurance Company	Reliance Retail
Blankslate Communication	ICICI Securities Ltd	S&P Global
BNP Paribas GSO	IIFL Holding Limited	S.K. Logistics
BOX8	IKYA - Google	Sarex
Business Standard	Inbody India Pvt. Ltd.	SBI Life Insurance Company
Byju's	India Bulls Housing Finance Ltd	Shangrila Corporate Services Pvt Ltd
Cafe Coffee Day	Indian Express Limited	Shantilal & Co. Pvt Ltd
Camphire	Indusind Bank Limited	Shoppers Stop
Capgemini Technology Services India Limited	Insyc Analytics India Pvt Ltd	Siesta Hospitality Services Limited
Capital First Limited	Integreon Managed Solutions (India) Pvt. Ltd.	Siyaram Silk Mills Ltd
Cello World	ITC Limited	Skites Pharma
Chemexchi- Chemicals Export Promotion Council	Jeevansathi.Com	SS&C Globeop Financial Services (India) pvt ltd
Citi Bank	JM Financial Services Ltd	Standard Chartered Bank
CMIE (Centre For Monitoring Indian Economy Pvt. Ltd.)	Jolly Board Limited	Stanton Chase
CMS Info Systems Ltd	Kent RO System Limited	Swiggy Mumbai
CNBC Awaaz	Khimji Ramdas	Syncore Group
Coign Consulting	Kokuyo Camlin Ltd	Synergetics information technology service india pvt ltd
Credence Analytics (I) Pvt Ltd.	Kotak Mahindra Bank	Tata AIG General Insurance Company Limited
Crimson Interactive Pvt Ltd	KPMG Global Services	Tata Consultancy Services Limited
CRISIL	Kuehne+Nagel Pvt.Ltd	Tata Telecom Services Ltd
Croma Retail - A Tata Enterprise	Kuloday Technopack Pvt. Ltd	Teamglobal Logistics Pvt. Ltd
Crossword Bookstores Ltd	L&T Technology Services Limited	Teamlease Services Pvt Ltd
Cunix Infotech Pvt Ltd	Lenskart	The Hackett Group
DACHSER India Private Limited	Lexi Private Limited	Thomas Cook Ltd
Damco India Private Limited	Lifestyle International Pvt. Ltd /Landmark Group	Thomson Reuters
DB Realty Ltd	Liladhar Pasoo Forwarders Pvt Ltd	Times Jobs
DCB Bank Ltd	Lite Technology Co. Pvt. Ltd.(Polycab)	Transparent Value Pvt Ltd
DDB Mudra Group	Lotus Knowlwealth Pvt Ltd	Tresvista Financial Services
Decimal Point Analytics	Mahindra Logistics Limited	Trigyn Technologies Limited
Deflytics Software Pvt Ltd	Mahindra Special Services Group	TVS Logistics Services Ltd
Deloitte	MAK Kotwal Realty	Ultima chemicals Pvt Ltd
Dentsu Inc	Margin's View Consultancy Pvt Ltd	Unique Mixers & Furnaces Pvt. Ltd.
Desai Haribhakti & Co. LLP	Match Point Consulting Group	Universal Hunt Pvt Ltd
Deutsche Bank	Matrix Cellular (International) Services Limited	UTI AMC Ltd
DNA India	Max Life Insurance	VIP Industries Limited
DTDC India	Morning Star India pvt Ltd	Visible Alpha Solution Pvt Ltd
E4 Development & Coaching Ltd.	Motilal Oswal Securities Limited	Vito India Advisors Pvt Ltd
Edelweiss Broking Limited	National Payments Corporation Of India	Wonder Signs India Pvt Ltd
Emkay Global Financial Services Ltd	National Stock Exchange Of India Ltd	XL Dynamics India Pvt. Ltd.
Energia Wellbeing Pvt. Ltd.	Nestle India Ltd	Yangpoo Marketing Pvt Ltd
Fin Man Capital Services	Network 18	Yes Bank
First cry.com	Nilkamal Ltd	Zomato
Flipkart	Nippon Express (India) Private Limited	Zycus Infotech Pvt Ltd
Frootle India		
Fundwise		



Alumni Feedback



Parth Dalmia

- Course Completed** - MMS Operations
- Year of Passing** - 2017
- Designation** - Associate Consultant
- Organization** - SynCore Consulting Group

DSIMS has changed me inside out and has nurtured me well to get into and survive in highly competitive corporate world. There have been a lot of memories in the past 2 years as we had a lot of events and activities anchored by the students in the guidance of the faculty members and the management. However, the most memorable event in the institution was Financia where I have contributed by bringing in sponsorship for the event and guiding the juniors to

bring in more funds and managing them. Being a sponsorship head of the event helped me gain confidence to communicate with people, improving my negotiation skills and the art of killing the competition. This event changed the way I used to think and strategize things. Special thanks to Dr Sarita Vichore for being my mentor for the entire 2 years journey and for giving me opportunities to showcase myself and enhance my capabilities.

DSIMS helped me to get into my dream company Crisil Ltd which is one of the best gift the institute could ever give me. Along with Financia I also headed Entrepreneurship Cell (Soch) wherein we motivated the students to start their own venture. Looking back at the 2 years journey we were groomed right from the start with activities such as debate competition, an opportunity to become brand ambassador of institute and representing the institute in various events and meetings. The trust of faculties and management had boosted a lot of confidence for which we can't thank them enough.

I see DSIMS as a platform where students are allowed to think and question which not the culture of many is and as the institute claims I can rightly say I with the help of institute and the faculty members have created a leader in myself which stands out in this competitive world and ready to beat the market. Thank you for giving me an opportunity to share my life changing memories.



Chirag Agarwal

- Course Completed** - MMS Operations
- Year of Passing** - 2018
- Designation** - Management Trainee
- Organization** - Alliance Tire Company Pvt. Ltd

With the vision of creating Leaders, DSIMS is not only growing itself but it is giving a platform to the students to develop the leadership attitude in them so that they can be the future leaders of the country. The Event which has given me that platform and sown the seed of exploring myself to inculcate that leadership attitude was EAD- Entrepreneurship Awareness Drive which was in association with IIT-KHARAGPUR. The motive of the event was to drive the awareness of

Entrepreneurship in the young minds. DSIMS was been chosen as the center to organize the Event across Western Mumbai.

Under the leadership of Prof. Gyanesh and Prof. Anthony I took the initiative to form a team to organize such a big event. I was elected as the Head of the event. It was a great opportunity as I was in 1st year so I took it as an opportunity to explore and learn. As a head I dedicatedly started working with the team and make sure everyone is working as a team and that the team has the best resources to work for. This gave a good opportunity to enhance my leadership qualities. Also we had to strategies how can we get the participants from different colleges for our event, so we all visited different colleges and convinced the students to come for the event so the skill of convincing others was explored. Another important part of the event was the Guest speakers which were to come for the event and deliver lectures who were the CEO and MD's of the company. So making sure of the minute things and co-ordination with them was great learning for the team, also the expertise they poses and the attitude they carry also made us learn new approach of looking at things and also motivated to learn new skills sets. In the Nutshell the institute has given me many other great events were I got the chance to transform myself and explore my skillsets. The experiences and the learnings which I have got from various events and also the guidance form the faculties during the 2 years has helped me to get a good job in one of the leading Tire company. All this have boosted self-confidence in me and helped me to explore myself to do something different in the world outside.



Anandita Hemmady

- Course Completed - PGDM Operations
- Year of Passing - 2019
- Designation - Assistant Manager, Consumer Supply Chain Management
- Organization - Reliance Retail Ltd

DSIMS as an institute has provided a platform for us where it had a perfect blend of academics and extracurricular activities, ensuring all-round development. The institute has a unique set of courses and the curriculum designed ensured that we are up to date with the industry trends. DSIMS has played a major part in developing the skills to make sure that the students are industry ready. I was lucky enough to be a part of this institute and improve

myself as a student before entering the professional world. The PGDM course has made it a comfortable journey even when work required me to move out of my comfort zone.

Regular and dynamic events in the B-school like Sabrang, Versus, CSR helped in exploring ourselves and our skills and hidden talents. During my time at DSIMS, I worked in various committees, with my role in CSR team and YUWA team being a pivotal one. I cherish and am proud of my work, contribution and participation as a member in the committees, where in I learned how to tackle different tough circumstances that helped me a lot during my corporate days. As an Operations Student, I also was a part of the Opssession committee in both the years where in I got my first ever opportunity to be the main compere for Opssession 2018-20. It helped me realise and bring out the hidden orator in me and improved my confidence in speaking in front of a large group and conduct complete events. One of the most memorable moments of my life has been at DSIMS wherein I was awarded "Student of the Year" for batch 2017-19 on the convocation day and was also chosen Valedictorian for the batch that brought me the most precious opportunity to represent the batch and its experiences during the course.

Apart from all this, DSIMS has introduced me to such amazing people who have become my best friends, and Faculty who I have entrusted upon and I never hesitate to share my concerns with, express my views to, and they have been constant support and guiding lights. The camaraderie between us has helped me become a better person. I am grateful to my Alma Mater, for it has helped me set my career going in full swing, and I hope to continue my association with DSIMS in whatever manner possible.

Companies' Feedback



The student was punctual and very sincere towards work & he performed all the activities on time with accuracy



Excellent orientation at work , highly dedicated at the task given , very good interpersonal skills with the colleagues



Students of DSIMS have great potential, need to give them more exposure via Live Projects & Internships.



We found him as a hardworking and sincere trainee. He has very good management skills to handle technical work.



She has been an exceptionally bright intern and a pleasure to work with. She picks up tasks with ease, and goes above and beyond what is expected of her.

Corporate Engagement Team

Core Committee

Prof. Somesh Kumar Banerji Chairperson- Corporate Relations & Placement

Members

- Dr. C. Babu • Dr. Sharad Kumar • Dr. Sarita Vichore • Dr. Sumana Chaudhari
- Dr. Chandrashekhar Kaushik • Ms. Kavita Darji

Team Members

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Manager- Placement

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Manager - Corporate Relations

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Ms. Veronica Gonsalves

Research Associate

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Email: veronica.gonsalves@dsims.org.in

Placement Ambassadors 2018-2020

Co-ordinator			
Nikunj Hariya			
Co Co-ordinator			
Neel Lad		Karishma Vadsariya	
Department Co-ordinators			
Finance	HR	Marketing	Operations
Ishan Mishra	Aditi Mandlik	Khayati Padaya	Nishant Pathak
Co-Members			
Vaibhav Punjabi	Bhavika Makwana	Narayan Pachimatla	Akanksha Mukkavar
Chintan Parekh	Mohit Agarwal	Diksha Jhunjhunwala	Kanika Singh





Certificate of Approval

This is to certify that the Management System of:

Durgadevi Saraf Institute of Management Studies

Rajasthani Sammelain's Educational Complex, SV Road, Malad (W), Mumbai, 400054, India

has been approved by LRQA to the following standards:
ISO 9001:2015

Basem Obaid - Area Operations Manager
Issued By: Lloyd's Register Quality Assurance Limited

Current Issue Date: 23 February 2018
Expiry Date: 30 January 2020
Certificate Identity Number: 10059239

Original Approvals:
ISO 9001 - 31 January 2014

Approval Number(s): ISO 9001 - 0052657

The scope of this approval is applicable to:





















The Provision of Management education covering -
• Two years Full time education program leading to Masters in Management Studies (MMS) affiliated to the University of Mumbai.
• Three years Part time education program leading to Masters in Financial Management (MFM), Masters in Marketing Management (MMM) and Masters in Human Resource Development and Management (MHRDM) affiliated to the University of Mumbai.
• Two Years Full time education program leading to Post Graduate Diploma in Management (PGDM) approved by AICTE.



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Institutions

 <p>Kudilal Govindram Seksaria sarvodaya school INSPIRE, INVENT, INITIATE</p>	 <p>Kudilal Govindram Seksaria english school INSPIRE, INVENT, INITIATE</p>	 <p>Ramniwas Bajaj english high school UNLEASH YOUR POTENTIAL</p>	 <p>Mainadevi Bajaj international school GIVING WINGS TO YOUR DREAMS</p>
 <p>Durgadevi Saraf junior college IN PURSUIT OF EXCELLENCE</p>	 <p>Ghanshyamdas Saraf college of arts & commerce EDUCATION EMPOWERS</p>	 <p>Kirandevi Saraf institute of complete learning WIDENING HORIZONS</p>	 <p>Durgadevi Saraf institute of management studies WE CREATE LEADERS</p>
 <p>Deviprasad Goenka management college of media studies INDIA'S PREMIER MEDIA SCHOOL</p>	 <p>Ladhidevi Ramdhar Maheshwari night college of commerce ENLIGHTENING FUTURE</p>	 <p>Ramdhar Maheshwari career counseling centre STEERING TO SUCCESS</p>	 <p>Kunjbihari S. Goyal online academy LEARNING BEYOND BOUNDARIES</p>
 <p>Draupadidevi Sanwarmal women's hostel HEAVENLY DOMICILE</p>	 <p>Pravinchandra D. Shah sports academy FITNESS REGIME</p>	 <p>RS CA study centre INTELLECTION HUB</p>	 <p>Mainadevi Bajaj international playschool YOUNG EVOLVING MINDS</p>
 <p>Jankidevi Bilasrai Bubna boys hostel A WISE HIVE</p>	 <p>Rajasthani Sammelan skill development centre SCULPTING SKILLS</p>	 <p>Rajasthani Sammelan teachers' training institute BUILDING FOUNDATIONS</p>	 <p>Rajasthani Sammelan finishing school A NEW BEGINNING</p>

Endowment Funds & Research Chair

 <p>Remsons Group management research centre MANAGEMENT RESEARCH</p>	 <p>I R B scholarship endowment fund HONOURING EXCELLENCE</p>	 <p>B K T endowment freeship fund FOSTERING KNOWLEDGE</p>	 <p>Jankidevi Bilasrai Bubna endowment freeship fund EMBOLDENING STRENGTHS</p>
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Facilities

 <p>Dhurmaal Bajaj bhavan COMMUNITY PARADISE</p>	 <p>Durgadevi Saraf hall TREASURING MEMORIES</p>	 <p>Trivenidevi Deora chikitsa sahayata kosh HELPING TO HEAL</p>	 <p>Ramnarayan Saraf educational outlet ONE STOP EDU-SHOP</p>
 <p>Vijay Pal Singh health centre WEALTH OF WELLBEING</p>	 <p>Kirandevi Saraf library and reading room WORLD OF KNOWLEDGE</p>	 <p>Rajasthani Sammelan I.T. hub LINKING GLOBALLY</p>	 <p>Rajasthani Sammelan food court FOOD FOR THOUGHT</p>

DURGADEVI SARAF INSTITUTE OF MANAGEMENT STUDIES

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